

# Trumbull County Broadband Preliminary Engineering Study

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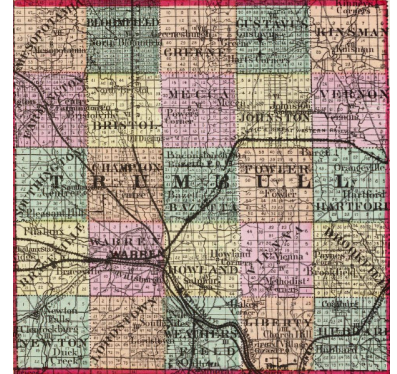
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## Introduction

**Executive Summary:** This report, executed by AECOM's specialized team of broadband and telecommunications consultants, aims to provide analysis and actionable recommendations for the completion of the proposed fiber optic loop in the region of Trumbull County. Our investigation aligns with the Western Reserve Port Authority's request for proposals and seeks to advance the overarching objectives delineated in Eastgate's June 2021 EDA-funded Regional Broadband Feasibility Study.



**Context and Scope:** Digital equity has become a paramount concern in the coal-impacted communities of Eastern Ohio Appalachia's Mahoning Valley. Moreover, this region includes multiple Opportunity Zones, wherein economic stimulus through public and private investments is critical for long-term growth and community upliftment. The completion of a fiber optic loop, dedicated to offering high-speed broadband services to businesses and underserved communities, stands as a vital component in this broader agenda.

**Background:** The project targets the deployment of a high-speed fiber optic network across four communities in Trumbull County, Eastern Ohio Appalachia: City of Warren, City of Niles, Howland Township, and Weathersfield Township. These localities are part of the Youngstown Warren Boardman, OH PA Metropolitan Statistical Area. With an emphasis on bridging digital disparities, the initiative prioritizes existing underserved entities and developmentally strategic locations, such as industrial parks and brownfield sites. A key focus will be connectivity to the emerging "Lake to River Corridor" fiber optic backbone along State Route 11, developed by Eastgate Regional Council of Governments, and enhancing digital access to the expansive industrial site at the former BDM steel facility. Further, the project will zero in on the region's primary logistics corridors near Lordstown, which is both an emerging center for energy tech incubation branded as "Voltage Valley," and a focal point for Logistics Innovation and Vehicle Electrification (LIVE) Zone studies funded by the Ohio Department of Transportation.

## Stakeholders

### Western Reserve Port Authority

- Krista Beniston

### Eastgate Regional Council of Governments

- Mark Ragozine
- Steve Kristan

### City of Warren

- Michael D. Keys

### City of Niles

- Mike Dibble
- Bianca Rozenblad

### Howland Township

- Matthew Vansuch



- Kim Mascarella

#### **Weathersfield Township**

- David Rouan

#### **Trumbull County**

- Nicholas Coggins

## Phase 1 - Broadband Deployment Routes

Use the  button on the map to expand the layers and expose the legend.

To undertake Task 1: Inventory of Area Public and Private Utility Provider Service Areas and Facility Ownership, we have set up a robust project plan that covers inventory compilation, documentation of service areas, infrastructure, ownership, identification of gaps and improvement opportunities, and GIS mapping.

The aim was to gather as much information as possible about all existing public and private utility providers operating within the project area. This information includes, but is not limited to, the identification of all relevant stakeholders which includes local government entities, private sector partners, and community organizations that have an influence or are affected by the utility providers.

Upon collecting the preliminary information, the team moved onto the documentation phase. Here, we collected data regarding the service areas, existing infrastructure, and facility ownership associated with each utility provider. This data collection is designed to capture every pertinent detail that will be integral in understanding the current state of the industry within the project area.

Once the data collection phase was completed, we will then proceed to the third step: a thorough analysis of the collected data. Our dedicated data analytics team will scrutinize the information, with the goal of identifying gaps, weaknesses, or inefficiencies in the existing broadband infrastructure. By doing this, we hope to illuminate potential areas for expansion or improvement that could significantly enhance overall connectivity within the project area.

Complementing is the implementation of cutting-edge Geographic Information System (GIS) technology. Our GIS specialists used this technology to create a highly detailed map that accurately represents the existing broadband infrastructure and ownership patterns throughout the project area. This visual representation will not only bring the current landscape to life but also help us make informed decisions and plan more effectively for the future of the project.

On completion of this step, we provided a series of key deliverables. These include a inventory of all public and private utility providers operating within the project area, clearly documenting their service areas and facility ownership. Additionally, we will furnish detailed documentation of existing broadband infrastructure, highlighting any observed gaps, weaknesses, or inefficiencies.

Our analysis report is also presented, spotlighting potential areas for expansion or improvement, to offer a clear pathway to enhanced connectivity within the project area. To visualize our findings and provide a bird's-eye view of the situation, we will deliver a GIS map showcasing the current broadband infrastructure and ownership patterns throughout the project area.

### Inventory of Public and Private Utility Provider

Name	Technology	Advertised Download Speed	Monthly Subscription	Notes
Allegheny Communications	Fiber	No Public Information*	No Public Information*	

Allied Fiber	Fiber	No Public Information*	No Public Information*	Private Fiber Network
Armstrong	Cable/Fiber	No Public Information*		
AT&T	Fiber	Up to 5Gbps	Up to \$180	
Consolidated Communications	DSL	No Public Information*	No Public Information*	
Crown Castle Fiber	Fiber	No Public Information*	No Public Information*	Dark Fiber/Cell Node Owner
DQE Communications	Fiber	No Public Information*	No Public Information*	
Enlite Fiber	Fiber	No Public Information*	No Public Information*	
Everstream	Fiber	No Public Information*	No Public Information*	Business Internet Provider
Horizon Telecom	Fiber	No Public Information*	No Public Information*	
Involta	Fiber	No Public Information*	No Public Information*	Business Internet Provider
Kinbar	Fiber	No Public Information*	No Public Information*	
Lumen	Fiber	No Public Information*	No Public Information*	Business Internet Provider
Lumos	Fiber	No Public Information*	No Public Information*	
Oarnet	Fiber	No Public Information*	No Public Information*	
One Community	Fiber	No Public Information*	No Public Information*	
Spectrum/Charter Communications	DSL/Fiber	Up to 50 Mbps	\$50 to \$90	
Sprint	Fiber	No Public Information*	No Public Information*	
Suddenlink Cable (Optimum)	Cable/Fiber	1.5 Mbps to 2 Gbps	\$40 to \$120	
Uniti Fiber	Fiber	No Public Information*	No Public Information*	Business Internet Provider
Verizon	Fiber	No Public Information*	No Public Information*	
Windstream	Fiber	No Public Information*	No Public Information*	
Zayo	Fiber	No Public Information*	No Public Information*	Business Internet Provider
Zito Media	Fiber	Up to 1Gbps		Introductory Pricing
Zito Media	Fiber	No Public Information*	No Public Information*	Business Internet Provider



*	Carriers that either provide business service, dark fiber service, or other service. All of these services are done by quote only. There is no public speed or subscription information.
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### Golden Triangle Area

Number of Demand Points	2,625
Percentage Underserved (Below 100Mbps Download)	1%
Fiber Networks Identified	5
Number of Cell Nodes	5

### McMyler & Market Area

Number of Demand Points	63
Percentage Underserved (Below 100Mbps Download)	0%
Fiber Lit Buildings	43
Fiber Networks	7
Number of Cell Nodes	1

### Warren Ave Redevelopment Area

Number of Demand Points	143
Percentage Underserved (Below 100Mbps Download)	<1%
Fiber Lit Buildings	39
Fiber Networks	4
Number of Cell Nodes	1

## Broadband Infrastructure Gaps, Weaknesses, or Inefficiencies

The broadband infrastructure of Trumbull County, Ohio, presents a paradigmatic case study of the challenges faced by many rural and semi-rural regions in the United States. This report provides a analysis of the county's broadband infrastructure, evaluating its scope, reach, and technical capabilities. Detailed attention is given to identifying gaps in service, weaknesses in the infrastructure, and points of inefficiency, as well as opportunities for development and improvement. This deep-dive is intended to provide a granular understanding of the region's digital infrastructure and propose data-driven solutions to bridge the digital divide effectively.

### Broadband Infrastructure Overview:

Trumbull County's existing broadband infrastructure is a complex web of diverse delivery methods, comprising predominantly Digital Subscriber Line (DSL), cable, and satellite services. These traditional broadband delivery methods are supplemented by a limited extent of fiber-optic services, contributing to a digital infrastructure that echoes the heterogeneity of the region's geographical and demographic landscape.

- **DSL, Cable, and Satellite Services:** DSL, using the pre-existing telephone lines, and cable, utilizing the same coaxial cable network that delivers cable television, have been the backbone of the broadband infrastructure in Trumbull County for years. This is primarily due to the lower implementation costs associated with these technologies, which made them the preferred choice in a region characterized by a mix of urban, suburban, and rural areas.
- **Satellite broadband,** due to its ability to cover hard-to-reach areas, also plays a significant role in the county's broadband makeup. Although satellite broadband offers near-ubiquitous coverage, it tends to have higher latency and lower speeds compared to ground-based services.
- **Fiber-Optic Services:** Fiber-optic broadband, considered the gold standard in broadband technology due to its high speed and reliability, has only a limited presence in Trumbull County. This is primarily due to the high costs associated with deploying fiber-optic cables, particularly in low-density rural areas. Moreover, the disruption caused by laying down fiber infrastructure often deters full-scale implementation in urbanized or semi-urban areas.
- **Digital Divide:** The digital divide—a term that describes the disparity in internet access between different regions or demographics—is particularly pronounced in Trumbull County. While the urban and suburban areas enjoy relatively better access to broadband, the county's rural areas experience notable disparities in connectivity. These areas are often served solely by satellite or low-speed DSL services, with many households experiencing frequent service interruptions and slower internet speeds. This is largely due to the logistical challenges and costs associated with expanding reliable broadband infrastructure to rural areas, exacerbated by the lower return on investment these areas present for Internet Service Providers (ISPs).

### **Infrastructure Gaps:**

The current landscape of Trumbull County's broadband infrastructure presents significant gaps that pose unique challenges for businesses in the area. This section unpacks the two major dimensions—geographical coverage and speed-capacity—and the potential impacts these gaps have on the commercial sector.

- **Geographic Coverage:** The largest and most profound gap is the geographical coverage of broadband services, which impacts both existing businesses and potential new enterprises. In particular, rural and semi-rural areas of Trumbull County, characterized by lower population densities, are significantly underserved due to minimal or non-existent broadband access.

The lack of reliable broadband services in these areas hampers businesses' ability to connect with customers, suppliers, and partners, and inhibits growth opportunities. In an era where digital presence is almost as important as physical presence, businesses in these underserved areas find themselves at a competitive disadvantage. This can discourage new business ventures and innovation, reducing overall economic development and opportunities for job creation.

Additionally, this gap complicates operations for businesses that rely heavily on telecommuting, as employees living in these underserved areas may struggle with connectivity issues. In light of the post-COVID landscape, where remote work has become increasingly normalized, this represents a significant constraint for businesses aiming to attract and retain talent.

- **Speed and Capacity:** Apart from the geographic gap, Trumbull County also faces a significant gap in terms of speed and capacity of the broadband services. This is not limited to rural regions, as even urban and suburban areas can struggle with internet speeds falling short of the FCC's minimum broadband standard of 25 Mbps for downloads and 3 Mbps for uploads.

The impacts of this speed-capacity gap on businesses are multifaceted. With lower-than-standard broadband speeds, businesses face difficulties in utilizing cloud-based services, conducting video conferencing, processing high-volume transactions, and leveraging other digital technologies that are increasingly integral to modern commerce.

Moreover, peak usage times often lead to network congestion, further reducing speeds and resulting in intermittent service interruptions. Such interruptions can be detrimental to businesses, causing disruption in operations, impacting productivity, and potentially damaging relationships with customers and partners due to perceived unreliability.

In sectors where real-time data exchange is vital—such as healthcare, manufacturing, or financial services—these speed and reliability issues can compromise service quality and operational efficiency, constraining growth potential and competitiveness.

The aforementioned gaps underline the urgent need for substantial improvements in Trumbull County's broadband infrastructure to bolster its business environment, attract investment, and foster economic growth and resilience.

#### **Infrastructure Weaknesses:**

The broadband infrastructure in Trumbull County, Ohio, exhibits several weaknesses that directly impact the commercial sector. These weaknesses – outdated infrastructure, lack of reliability, and issues with accessibility and affordability – pose significant challenges for businesses striving to remain competitive in the modern digital economy.

- **Outdated Infrastructure:** Trumbull County's existing infrastructure is significantly reliant on legacy technologies such as DSL and satellite, both of which provide slower speeds compared to more advanced, modern alternatives such as fiber-optic networks. This outdated infrastructure poses a challenge for businesses seeking to leverage the advantages offered by the digital age.

Many contemporary business applications – from cloud computing and real-time data analytics to advanced Customer Relationship Management (CRM) software and video conferencing tools – require reliable, high-speed internet connectivity. In the absence of this, businesses may struggle to maintain operational efficiency, innovate, and compete with counterparts in areas with more advanced infrastructure. Moreover, industries that depend heavily on real-time communication and data transfer, such as telemedicine, e-commerce, and remote monitoring services, are particularly hindered by the limitations of outdated infrastructure.

- **Reliability:** The existing broadband infrastructure in Trumbull County is prone to service disruptions and outages, particularly during adverse weather conditions. This lack of reliability severely impacts businesses that rely on uninterrupted internet access for their operations.

For instance, retail businesses relying on online transactions can lose revenue during service disruptions. Similarly, service-based businesses such as tech support or customer service centers can suffer from reduced productivity and customer dissatisfaction during outages. Moreover, businesses leveraging cloud-based services may face disruptions in accessing critical data and applications. Overall, the lack of a reliable broadband connection can damage a business's reputation, impacting customer trust and long-term profitability.

- **Accessibility and Affordability:** Broadband services in Trumbull County are often seen as unaffordable by many households, leading to subscription rates that fall below the national average. This issue of affordability impacts businesses in two key ways.



Firstly, it limits the consumer base for businesses offering online services or products. With fewer households subscribing to broadband services, the potential for online sales decreases. Secondly, it impacts businesses' ability to attract and retain employees, particularly for roles that permit or require remote work. Prospective employees may be less inclined to accept remote roles if they cannot afford a reliable home internet connection, and existing employees may struggle with productivity if their home connection is inadequate.

Addressing these infrastructure weaknesses is crucial for improving the business environment in Trumbull County, enabling existing businesses to grow and thrive, and attracting new businesses to the region.

### **Infrastructure Inefficiencies:**

In addition to the gaps and weaknesses already identified, two additional challenges bear significant impact on the business environment within Trumbull County, Ohio: a monopolistic ISP market resulting in a lack of competition, and inadequate infrastructure support for emerging technologies.

- **Lack of Competition:** The broadband market in Trumbull County is predominantly served by one or two Internet Service Providers (ISPs), leading to a situation akin to a monopoly or duopoly. This lack of competition has serious implications for businesses in the county.

Without competition, ISPs have little incentive to improve service, innovate, or reduce prices. This situation can lead to businesses facing high costs for subpar broadband services, impacting their operational costs and bottom line. In an age where reliable, high-speed internet connectivity is critical to most business operations, this lack of competitive pricing and service options can hinder business growth and development. Moreover, this monopolistic landscape can deter new businesses from establishing in the region due to the high operational costs imposed by limited and expensive internet service.

- **Inadequate Support for Emerging Technologies:** The current state of broadband infrastructure in Trumbull County is not conducive to supporting emerging technologies, such as 5G wireless service. 5G, the next generation of wireless technology, promises faster data speeds, lower latency, and improved network capacity – all factors that could provide significant benefits to businesses.

However, the implementation of 5G and other emerging technologies requires significant investments in infrastructure, including the installation of small cells, fiber-optic backhaul connections, and other essential components. The current infrastructure in Trumbull County does not adequately support these technologies, limiting businesses' potential to leverage them for growth and innovation. Industries such as manufacturing, healthcare, agriculture, and logistics, where technologies like the Internet of Things (IoT) and real-time data analytics (enabled by 5G) could drive significant efficiency improvements, are particularly impacted by this limitation.

In summary, the lack of competition among ISPs and the inadequate support for emerging technologies represent critical challenges for businesses in Trumbull County. Addressing these challenges is vital to ensure the county's business environment can adapt to the evolving digital landscape and capitalize on the opportunities it presents.

## **GIS Mapping**

### **Analysis report: Potential areas for expansion or improvement to enhance overall**

This report presents an analysis of the current broadband access and usage patterns in Trumbull County, Ohio, focusing on 3 areas of concern. The objective is to understand the existing infrastructure, identify potential gaps,

and propose strategies for optimizing service delivery.

Introduction.

Trumbull County, located in the northeastern part of Ohio, is known for its mix of urban and rural communities. Warren is the county seat, and other significant towns include Niles, Cortland, and Hubbard. The county is part of the Youngstown-Warren-Boardman, OH-PA Metropolitan Statistical Area, often referred to as the Mahoning Valley.

Broadband access has become an essential utility for homes, businesses, and institutions in the 21st century, much like electricity and water. These areas, comprising key communities within Trumbull County, is no exception. This report aims to assess the area's current state of broadband access and how residents, businesses, and institutions are utilizing this resource.

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## **Methodology**

Our analysis is based on the latest available data up to July 2023. We used public reports, census data, Federal data, privately purchased data and ISP disclosure information for this purpose.

### **Broadband Access in the Study Area**

Based on 2023 data, multiple broadband service providers operated in the Golden Triangle area, offering DSL, cable, and fiber optic connections. However, there are some geographic areas with limited access or options. Affordability remains a key concern for lower-income households. There are some residents and business that only have a single ISP choice and most only have one adequate choice.

### **Broadband Usage Patterns**

In general, broadband usage varied among residents, businesses, and institutions. Residents primarily used broadband for entertainment and communication purposes, businesses for cloud-based applications and digital communication, and institutions for research and online learning. It's essential to continue monitoring these patterns to identify shifts and ensure adequate broadband infrastructure.

### **Challenges and Opportunities**

Challenges include potential geographic coverage gaps, affordability issues, and the digital divide among different demographic groups. However, opportunities exist for improving access and enhancing broadband use, such as public-private partnerships, publicly owned infrastructure, digital literacy programs, and leveraging future technologies like advanced wireless technologies.

### **In the Golden Triangle Area:**

The Golden Triangle area is an advanced digital landscape with robust infrastructure and a high level of broadband connectivity. The area seems to be well-served with adequate data infrastructure, including a high prevalence of fiber networks and cell nodes. The area also shows a high concentration of demand points and a relatively low percentage of underserved population.

### **Demand Points Analysis:**

The area possesses a significant number of demand points totaling 2,625. These points could represent individual homes, businesses, or other institutions that require internet connectivity. The higher the number of demand points, the greater the requirement for a robust and efficient network infrastructure.

#### Broadband Speed and Access Analysis:

The percentage of underserved demand points in the Golden Triangle area is exceptionally low at just 1%. This indicates that the vast majority of the population has access to broadband services with speeds exceeding 100Mbps, demonstrating a high level of broadband penetration in the area. Such speeds are more than adequate for most modern applications, including streaming services, online gaming, and remote working or learning.

#### Fiber Networks Analysis:

The presence of five identified fiber networks is a strong indication of well-established and robust network infrastructure. Fiber optic networks offer high-speed, reliable connections, and their presence suggests a potential for even faster internet services, such as Gigabit speeds. This level of connectivity infrastructure can be a strong enabler for advanced digital services and the area's economic development.

#### Cell Node Analysis:

The Golden Triangle area also has five cell nodes, critical for maintaining a reliable and comprehensive mobile network coverage. These nodes are essential in providing stable internet connectivity to mobile users and for applications like IoT devices and smart city services. The presence of these nodes indicates a sound wireless connectivity infrastructure.

#### Conclusion:

In conclusion, the Golden Triangle area presents a healthy digital infrastructure landscape. With an impressive number of demand points, minimal underserved populace, a strong presence of fiber networks, and cell nodes, the area is primed for digital growth and innovation. Continued investment in these infrastructures can further enhance the digital experience for the area's inhabitants, thereby boosting socio-economic growth and development.

#### **In the McMyler & Market Area:**

The McMyler & Market area appears to be a niche, well-connected region with a robust and versatile digital infrastructure. Despite the relatively smaller number of demand points, the area presents an impressive state of digital connectivity characterized by zero underserved populace, a significant number of fiber-lit buildings, several fiber networks, and a minimal yet existent cell node structure.

#### Demand Points Analysis:

The area features 63 demand points, a relatively low figure when compared to larger regions. These points likely represent households, businesses, or other institutions requiring internet connectivity. The low number of demand points suggests that the area is smaller in terms of population or business presence. Nevertheless, the connectivity infrastructure appears robust and well-distributed for this demand size.

#### Broadband Speed and Access Analysis:

The McMyler & Market area is notably advanced in its digital infrastructure, with 0% of the demand points underserved, meaning every point has access to broadband speeds exceeding 100 Mbps. This ensures high-speed internet access across the entire area, sufficient for most modern digital applications, and facilitates a variety of data-intensive tasks such as high-definition streaming, video conferencing, and real-time gaming.

#### Fiber Lit Buildings and Networks Analysis:

With a significant count of 43 fiber-lit buildings, the region showcases advanced broadband infrastructure. Fiber optic connections, known for their high-speed and reliable data transmission, are likely prevalent in the area. This is also confirmed by the presence of 7 fiber networks. Such robust infrastructure provides substantial room for expansion and adoption of more data-intensive applications and digital services.



#### Cell Node Analysis:

There is one cell node present in the McMyler & Market area, which is on the lower side but not surprising given the smaller scale of the area. This single node should provide basic mobile network coverage for the area's population. However, future expansion or increased demand may necessitate additional cell nodes for more reliable and extensive coverage.

#### Conclusion:

The McMyler & Market area, while smaller in scale, presents an advanced and highly effective digital landscape. Its impressive broadband speed access, numerous fiber-lit buildings, substantial fiber networks, and basic cell node coverage demonstrate a promising digital connectivity standard. Further analysis would include considering the demand growth and plans for infrastructural development to ensure future connectivity needs are met efficiently.

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### **In the Warren Ave Redevelopment Area:**

The Warren Ave Redevelopment Area presents an encouraging digital connectivity landscape. The infrastructure analysis showcases a considerable number of demand points, a very low percentage of underserved users, an admirable number of fiber-lit buildings and networks, along with a foundational cell node structure.

#### Demand Points Analysis:

The area features 143 demand points, indicating a medium-scale area in terms of the number of homes, businesses, or other institutions requiring internet connectivity. This count represents a notable demand for digital connectivity, driving the need for robust network infrastructure.

#### Broadband Speed and Access Analysis:

The percentage of underserved demand points in the Warren Ave Redevelopment Area is less than 1%, a negligible amount. This suggests that the overwhelming majority of the area has access to internet speeds of 100Mbps or higher, a standard speed sufficient for most modern online activities, including streaming, gaming, remote learning, and telework.

#### Fiber Lit Buildings and Networks Analysis:

The presence of 39 fiber-lit buildings points towards a significant fiber optic infrastructure. This infrastructure ensures high-speed and stable internet connections, enabling efficient digital services. The presence of 4 distinct fiber networks is further evidence of a well-established, diverse connectivity infrastructure, which increases network resiliency and allows users to have a choice in their internet service providers.

#### Cell Node Analysis:

The area maintains one cell node, essential for mobile network coverage. Although the cell node count is on the lower side, considering the moderate size of the area, it could still be adequate for the current demand. However, as digital connectivity needs and the use of mobile data increase, it may become necessary to install additional cell nodes to ensure broader and more reliable coverage.

#### Conclusion:

In conclusion, the Warren Ave Redevelopment Area demonstrates a relatively robust and efficient digital infrastructure. The area's digital landscape, characterized by a considerable number of demand points, a negligible percentage of underserved population, significant fiber optic infrastructure, and a baseline cell node structure, signals a readiness for digital expansion and service delivery. Ongoing redevelopment efforts should focus on maintaining and expanding this infrastructure to support future growth and digital demands.

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## **Recommendations**

Based on patterns observed in similar areas, some recommendations include improving broadband infrastructure, introducing affordable plans for low-income households, promoting digital literacy, and fostering collaboration among service providers, local authorities, and communities.

## **Conclusion**

The initial analysis emphasizes the significance of reliable and affordable broadband access in the Study area of Trumbull County. While strides have been made, further efforts are needed to ensure everyone in the area benefits from the digital age.

## **Analysis Report: Broadband Access**

This report provides a comprehensive analysis of broadband access and usage in Trumbull County, Ohio, with a specific emphasis on the implications for businesses. Using up-to-date data from various sources, the report seeks to understand the existing broadband infrastructure, identify potential gaps and underserved regions, and suggest viable strategies for improving service delivery.

### **Introduction:**

Trumbull County, a mixed landscape of urban and rural areas, is situated in northeastern Ohio and is a crucial component of the Youngstown-Warren-Boardman, OH-PA Metropolitan Statistical Area, or the Mahoning Valley. As in most regions of the United States, broadband access in Trumbull County has transitioned from a luxury to a utility akin to electricity and water. Businesses, households, and institutions all rely on high-speed internet to perform their daily tasks. Therefore, assessing the current state of broadband access and its utilization is imperative.

### **Methodology:**

This analysis is based on the latest data available up to July 2023. A variety of sources were utilized, including public reports, census data, Federal data, privately purchased data, and ISP disclosure information. The chosen approach allowed for an extensive review of the broadband landscape in Trumbull County.

### **Broadband Access in the Study Area:**

As of 2023, Trumbull County had several broadband service providers offering DSL, cable, and fiber optic connections. However, disparities emerged in certain geographic areas due to limited access or options, and affordability remains a substantial concern, particularly for lower-income households. Moreover, a lack of competition in certain regions leaves residents and businesses with a single ISP choice.

### **Broadband Usage Patterns:**

Broadband usage varied significantly among residents, businesses, and institutions. Residential use primarily centered on entertainment and communication, while businesses leveraged broadband for cloud-based applications and digital communication. Institutions utilized the service for research and online learning purposes. Continuous monitoring of these patterns is crucial to identify shifts and ensure that broadband infrastructure meets evolving needs.

**Challenges and Opportunities:**

Challenges in Trumbull County include potential geographic coverage gaps, affordability issues, and the digital divide among different demographic groups. However, there are opportunities for improvement, such as public-private partnerships, publicly owned infrastructure, digital literacy programs, and leveraging future technologies like advanced wireless technologies.

**Demand Points, Speed, and Access Analysis:**

An analysis of different areas within Trumbull County, including the Golden Triangle area, McMyler & Market area, and Warren Ave Redevelopment Area, reveals varying degrees of broadband access and infrastructure. Although some areas present robust infrastructure and high levels of broadband connectivity, others display certain gaps that could hamper business operations and growth.

This takes a step-by-step process that includes understanding current usage patterns, identifying underserved demographics, assessing future needs, engaging with stakeholders, and prioritizing targeted efforts. Here's a detailed walkthrough of our strategy:

The first stage of this step will focus on the analysis of the current broadband access and usage patterns. This will involve collecting and evaluating data about internet usage by businesses, institutions, and residential users in the project area. Our team will employ quantitative methods, such as usage statistics, as well as qualitative methods. Our goal is to gain a nuanced understanding of how the broadband network is currently being utilized, identify common issues faced by users, and capture insights about their connectivity experiences.

The second stage will center on identifying underserved locations and demographic segments that lack access to high-speed broadband services. To do this, we'll overlay our usage data with GIS maps to pinpoint specific geographical areas that lack sufficient access. Simultaneously, we'll analyze demographic data to identify segments of the population that might be disadvantaged in terms of access. This information will be crucial in highlighting the areas that require immediate attention and intervention, thereby setting a direction for the expansion efforts.

The third phase of our project will entail an assessment of future broadband needs at key development sites. Our team will closely examine industrial parks, commercial corridors, and brownfield redevelopment areas, predicting their broadband needs by analyzing future development plans and trends in their respective sectors. Through this, we aim to equip these sites for future growth and connectivity demands, considering the unique broadband requirements these areas may have.

Stakeholder engagement forms the fourth stage of our process. It's essential to include the voices of those who will be directly impacted by our plan. Thus, we will engage in regular, open dialogue with various stakeholders, including businesses, institutions, and residents, about their unique needs and challenges related to broadband access. Through public meetings, surveys, and direct consultations, we will foster a collaborative environment, allowing us to address stakeholder concerns effectively and integrate their feedback into our comprehensive plan.

The final stage will involve the prioritization of targeted areas and populations. Using the data and insights gathered throughout the previous stages, we will compile a list of areas and populations that need broadband expansion the most. We will use a variety of criteria to establish priorities, such as the scale of impact, urgency, potential for future growth, and stakeholder feedback. This prioritization will ensure that our plan addresses the most critical needs first, thereby maximizing the project's overall impact.



## List of identified underserved locations

Within the comprehensive regions encompassed by the study, a total of 64,553 demand points for broadband services have been identified. Of this aggregation, 365 demand points, corresponding to both residential and commercial needs, lack service with a download speed of at least 25 Mbps. This deficiency represents less than 1% of the total population within the areas under investigation.

Broadband service, as defined by the parameters set by the Federal Communications Commission (FCC) for minimum acceptable speeds, is accessible to the remaining 98.6% of the population. This indicates a significant majority of the demand points are adequately serviced according to the established regulatory criteria.

The data thereby underscores the general availability of broadband service meeting the FCC's specifications in the designated regions. This assessment is critical for telecommunications strategy and planning, offering a foundational understanding of the current service landscape that can guide future development and investment in infrastructure improvements.

## Assessment of Future Broadband Needs

In assessing the future broadband needs of key development sites, a specific emphasis must be placed on business broadband requirements, including choice, affordability, robustness, and reliability. Advanced manufacturing and other industrial applications in these sites will necessitate high-speed, reliable telecommunications. This detailed analysis provides recommendations for ensuring that these sites are well-equipped for future growth and connectivity demands.

### Current State

The existing infrastructure across the key development sites meets the basic requirements of residential and small-to-medium businesses. However, the transition towards advanced manufacturing and other data-intensive industrial applications will necessitate a significant enhancement in connectivity capabilities.

### Future Needs

**High-speed Connectivity:** As advanced manufacturing processes become increasingly data-driven, the need for high-speed broadband (at least 1000 Mbps) will be paramount. This speed threshold will allow real-time data processing, analytics, and automation that modern industries require.

**Reliability:** In the context of industrial applications, particularly those that involve advanced manufacturing and data-intensive operations, the concept of reliability in broadband service is of paramount importance. Here, the term "reliability" refers to the consistent and uninterrupted provision of broadband connectivity. The ensuing sections will delve into the multifaceted implications of reliability, its crucial role in industrial environments, and the potential consequences of service interruptions.

### The Importance of Reliability

- **Real-Time Operations:** Modern industrial applications often rely on real-time data processing and automation. The machines and systems communicate constantly with each other and central control units. Any interruption in this communication can cause delays, misalignment, or even cessation of operations.

- **Data Integrity and Accuracy:** Inconsistent broadband service can lead to data packet loss, resulting in incomplete or inaccurate data transmission. This inaccuracy can cause errors in analysis, decision-making, and control processes.
- **Remote Monitoring and Control:** Many industrial facilities employ remote monitoring and control systems. Reliable broadband is vital for ensuring that these remote connections remain stable, allowing for continuous oversight and prompt intervention when necessary.
- **Supply Chain Coordination:** Modern supply chains are tightly integrated and require constant communication. Unreliable broadband can disrupt this coordination, leading to delays in production, shipment, and ultimately, market availability.
- **Compliance with Regulations:** In certain industries, continuous monitoring and reporting are required for regulatory compliance. Interruptions in broadband service could lead to failure in meeting these regulatory requirements, resulting in legal consequences.

### Consequences of Unreliable Service

- **Operational Delays:** Even brief downtime can lead to significant delays in production schedules. These delays can multiply across different stages of manufacturing, leading to a cascade of inefficiencies.
- **Financial Losses:** Direct costs associated with downtime include loss of production, wasted materials, and overtime pay to recover lost time. Indirect costs can include loss of customer trust, contractual penalties, and long-term damage to business reputation.
- **Safety Concerns:** In environments where precise control is essential for safety (e.g., chemical processing), unreliable broadband could potentially lead to hazardous situations.
- **Strategic Impact:** In a competitive market, the ability to respond quickly to market demands is crucial. Unreliable broadband can hamper responsiveness, providing an advantage to competitors.

**Scalability:** The infrastructure must be designed to allow easy expansion, enabling a seamless transition to higher bandwidths as demand grows.

**Choice and Affordability:** In the realm of industrial broadband connectivity, choice and affordability are essential considerations that can significantly influence business operations and growth. The presence of multiple service providers in a particular area creates a competitive environment that, in turn, offers businesses an array of options. This competitive market dynamics allows businesses to select a provider that best aligns with their unique requirements, both in terms of technical specifications and financial constraints. The subsequent sections detail the importance, impact, and methods to foster choice and affordability within the industrial broadband landscape.

### The Importance of Choice

- **Tailored Solutions:** Multiple providers usually bring a variety of service offerings, each with different features, benefits, and pricing structures. This diversity allows businesses to identify the provider and service plan that align with their specific needs.
- **Negotiation Power:** A competitive marketplace gives businesses increased leverage in negotiating terms, conditions, and pricing with providers. This negotiation can result in customized packages and potentially more favorable pricing.
- **Innovation and Service Quality:** Competition among providers often leads to continuous innovation and improvements in service quality. Providers strive to differentiate themselves and attract customers, leading to a better overall service landscape.
- **Risk Mitigation:** Having multiple providers allows for redundancy and risk mitigation. If one provider faces technical difficulties, businesses may have the option to switch to an alternative provider, minimizing downtime and associated operational impacts.

## The Necessity of Affordability

- **Budget Alignment:** Industrial operations are often budget-driven, and broadband connectivity is a significant cost component. Affordable options enable businesses to align connectivity solutions with their budget constraints without compromising on essential features.
- **Investment in Core Operations:** Savings on broadband costs allow businesses to invest in other core areas of operations, such as research and development, human resources, or equipment upgrades.
- **Access for Smaller Enterprises:** Affordable broadband options can be particularly important for small and medium-sized enterprises (SMEs), facilitating their access to high-quality broadband services that might otherwise be financially prohibitive.

Choice and affordability in the industrial broadband landscape are more than mere conveniences; they are essential aspects that contribute to operational flexibility, financial sustainability, and market responsiveness. By actively fostering a competitive environment with diverse options and affordable solutions, businesses, regulators, and stakeholders can create a dynamic, adaptable, and economically viable broadband ecosystem that supports the varying needs of industrial sectors.

**Security:** In today's highly interconnected world, the importance of network security within industrial operations cannot be overstated. With the constant evolution of cyber threats, a robust and secure network is no longer optional but an essential component to protect sensitive data and maintain the integrity of industrial processes. The following sections will explore the multifaceted aspects of security, its implications for industrial environments, and strategies to foster a resilient network.

## The Importance of Security

- **Protection of Sensitive Data:** Industrial operations generate and manage vast amounts of data, including proprietary information, intellectual property, customer details, and financial records. A breach in security can lead to unauthorized access to this sensitive information with potential legal and financial consequences.
- **Integrity of Operations:** Many industrial processes rely on the accurate and timely flow of information. Any tampering with data integrity could lead to incorrect decisions, equipment malfunctions, or even catastrophic failures in critical systems.
- **Compliance and Regulations:** Various industries must adhere to stringent regulatory guidelines concerning data protection and cybersecurity. Non-compliance due to inadequate security measures can result in penalties and damage to reputation.
- **Reputation Management:** Trust is vital in business relationships. A security breach could erode customer and partner trust, leading to a loss of business and long-term reputational damage.
- **Thwarting Advanced Threats:** As technology evolves, so do the sophistication and complexity of cyber threats. Security measures must be robust enough to counter advanced persistent threats, ransomware, phishing, and other emerging dangers.

## Challenges and Considerations

- **Technology Integration:** Security measures must be seamlessly integrated into existing infrastructure without hampering performance or usability.
- **Cost-Benefit Analysis:** While security is paramount, it must be balanced with cost considerations to ensure that it aligns with budget constraints without compromising essential protection.
- **Employee Training and Awareness:** Often, human error can lead to security breaches. Continuous training and awareness programs for staff are vital to maintaining a secure environment.

- **Continuous Monitoring and Response:** Security is not a one-time implementation but requires continuous monitoring, updates, and rapid response to emerging threats.

## Targets

Certainly! Here's a technical description for the prioritized list of targeted areas and populations for broadband expansion, focusing on the critical needs:

### 1. Industrial and Manufacturing Zones:

- **Rationale:** These areas require robust and high-speed connections to support automation, real-time monitoring, and other critical industrial applications.
- **Action Plan:** Implementing a dedicated fiber-optic infrastructure that provides redundancy and resiliency.

### 2. Small and Medium Enterprises (SMEs):

- **Rationale:** SMEs face significant financial burdens due to high subscription and 'last mile' installation costs.
- **Action Plan:** Introducing subsidized installation programs and engaging multiple providers to enhance competition and reduce overall pricing.

### 3. Education and Healthcare Institutions:

- **Rationale:** Institutions like schools and hospitals require reliable connections for distance learning and telemedicine services, respectively.
- **Action Plan:** Deploying dedicated connections with defined Quality of Service (QoS) standards, ensuring uninterrupted services.

### 4. Remote and Rural Communities:

- **Rationale:** These areas are often underserved, lacking access to essential broadband services.
- **Action Plan:** Extending the 'middle mile' infrastructure and implementing last-mile solutions, such as fixed wireless or satellite connections.

### 5. Residential Areas with Suboptimal Speeds:

- **Rationale:** Several residential areas experience speeds below the acceptable threshold (e.g., below 25 Mbps), hindering everyday activities.
- **Action Plan:** Upgrading existing infrastructure and encouraging providers to offer higher-tier services at affordable prices.

### 6. Public Institutions and Government Offices:

- **Rationale:** Public services demand consistent and secure connectivity for efficient administration and public engagement.
- **Action Plan:** Constructing a secure and dedicated network that meets governmental standards for security and reliability.

### 7. Emergency Services and First Responders:

- **Rationale:** A dedicated and resilient network is vital for the coordinated response during emergencies.
- **Action Plan:** Implementing a separate communication channel with failover capabilities to guarantee uninterrupted service.

**Summary:** The prioritization strategy is designed to address the most urgent and impactful areas first, leveraging available resources and technologies. By focusing on these key segments, the broadband expansion project aims to foster economic growth, enhance public services, and bridge the digital divide in underserved areas. Careful coordination with local stakeholders and service providers will be vital to ensure effective implementation and alignment with community needs.

## Stakeholder Engagement Notes

In Trumbull County, Ohio, an in-depth analysis of the broadband landscape was initiated, revealing key areas for strategic development and enhancement. A series of structured engagements with various stakeholders provided insights into the challenges and opportunities in the region. Here's a technical summary of the insights gained:

**Saratoga Restaurant - Internet Connectivity Challenge:** An informal interaction at a downtown restaurant elucidated the challenges faced by small businesses due to inconsistent internet connectivity. The transition from one service provider (CenturyLink, now Lumen) to another (Spectrum) mitigated these issues, emphasizing the necessity of reliable providers.

### Trumbull County Planning Office Meeting: Key Points:

1. **Broadband Speed and FCC Data:** Raised concerns regarding the validity of FCC's data reflecting 100 Mbps speeds, suggesting potential inaccuracies.
2. **Dominance of Single Provider:** One provider serves around 80% of the county, creating an imbalance in the market.
3. **Financial Impact and 'Last Mile' Installation Costs:** Noted the significant monthly subscription costs and 'last mile' installation expenses, acting as a barrier for local businesses.
4. **Solution - Middle Mile Infrastructure Investment:** Proposal to introduce open-access fiber deeper into the community to improve reliability and pricing.

### Golden Triangle Business Lunch: Key Points:

1. **AECOM Study Discussion:** Presentation of current objectives and status of AECOM's broadband study.
2. **Tecnocap Installation Challenges:** Historical account of installation costs and connection challenges.
3. **General Business Broadband Concerns:** Highlighted automation problems due to broadband insufficiency and the perceived lack of choice in providers.

### Meeting with Wiley Runnestrand (Sapientia Ventures): Key Points:

1. **Broadband and Business Operations:** Discussed broadband's impact on business functionality and valuation.
2. **Reliability Concerns:** Exploration of the detrimental effects of connectivity downtimes.
3. **Business Services Database Proposal:** Suggested creating a database for streamlined reporting and targeted support.

### Meeting with Steve Kristan and Mark Ragozine (Eastgate): Key Points:

1. **Fiber Investment Prioritization:** Emphasized the importance of fiber as a long-term investment.
2. **Long-Term Wireless Viability Analysis:** Considered the integration of wireless into the broadband strategy.
3. **Ohio Broadband Preliminary Plan:** Provided an overview of the state's broadband strategy.
4. **Middle Mile Network Ownership Structures:** Discussed public-private partnerships, community-led initiatives, and various other structures.

**Summary and Future Actions:** The engagements in Trumbull County have brought to light critical issues in broadband connectivity. The insights gathered call for a data-driven approach to address discrepancies in existing FCC data, improve competition among providers, evaluate the financial burden on local businesses, and develop a sustainable plan for the 'middle mile' infrastructure.

The collaborative effort of key stakeholders will be instrumental in achieving these objectives. The implementation of these findings could lay the foundation for robust, reliable, and diverse broadband infrastructure, directly supporting advanced manufacturing and other industrial applications requiring high-speed telecommunications.

## Technology Options

Access to high-speed, reliable, and affordable broadband internet has become essential for modern life, with applications ranging from entertainment and telecommuting to remote education and telehealth. In Trumbull County, various broadband technologies are employed to deliver internet services. This progress report aims to provide a comprehensive overview of these technologies and their current implementation in the county.

Three (3) primary broadband delivery methods have been analyzed and evaluated within Trumbull County: fiber optic networks, wireless broadband, and satellite services. As part of this evaluation of technology options, the project team quantified what it would take to provide these services to facilitate broadband across all unserved locations within Trumbull County. Within each technology option, the project team evaluated its advantages, limitations, financial costs, and eligibility related to third-party funding sources.

**Funding Constraints - NTIA's BEAD Program:**

The NTIA's Broadband Equity, Access, and Deployment (BEAD) Program provides funding to expand broadband access in unserved and underserved areas. However, the NTIA has determined that unlicensed terrestrial fixed wireless and satellite broadband technology are not eligible for BEAD funding.

### Technology Option #1 - Fiber Networks

A fiber optic network refers to a telecommunication infrastructure employing fiber optic cables for the long-range transmission of data at high speeds, while maintaining minimal signal degradation. Fiber optic networks surpass traditional copper wire networks in various aspects, including extended transmission distances with minimal signal loss and increased data transfer rates.

These networks find application in numerous sectors, encompassing telecommunications, internet services, cable television, and data center connectivity. They are prevalent in both urban and rural regions.

#### Advantages of Fiber Networks:

Fiber optic cables serve as the foundation of broadband connectivity, setting the standard for broadband services due to their superior speed, capacity, reliability, and scalability. Modern data centers rely on fiber optic connections through public and private networks, extending last-mile connectivity to constituent communities.

Fiber optic cables exhibit a lifespan that highlights their significance in modern telecommunication systems.

#### Limitations of Fiber Networks:

Trumbull County may encounter challenges when implementing this technology option, including:

**Time constraints:** Deploying fiber-optic infrastructure may take several years to complete. As technology rapidly evolves, Trumbull County may need to reassess the feasibility of this option, factoring in potential advancements and alternative and hybrid last-mile solutions.



**Regulatory and permitting barriers:** Securing the necessary permits and complying with various regulations (environmental, cultural, historic) may further complicate the implementation process.

**Maintenance and operation costs:** The costs related to maintaining and operating the fiber-optic network are an essential factor to consider, as these ongoing expenses may affect the county's ability to allocate resources to other needs.

## **Technology Option #2 - Wireless Broadband**

### **Option #2a. Licensed Wireless Broadband (Cellular)**

Licensed Wireless Broadband consists of mobile and fixed cellular services, offering moderate bandwidth. However, these technologies may be constrained for supporting future advancements and typically have a network equipment life expectancy of 5-7 years.

Wireless Broadband Solutions present potential alternatives to fiber-optic network buildouts, through either a licensed wireless carrier or a Wireless Internet Service Provider (WISP).

#### **Advantages of Wireless Broadband Solutions:**

- **Faster deployment:** Can be deployed more rapidly than fiber-optic networks, addressing immediate connectivity needs.
- **Lower initial costs:** Generally requires a lesser upfront investment than fiber-optic networks, making it a more budget-friendly short-term solution.
- **Flexibility:** Can be adapted to various geographical and topographical challenges and provides supplemental connectivity to fiber networks.

#### **Limitations of Wireless Solutions:**

- **Capacity and speed constraints:** May offer lower capacity and slower speeds, limiting their ability to support increased bandwidth demands.
- **Network congestion:** Susceptible to congestion and interference, impacting quality and reliability.
- **Scalability challenges:** May require further, more costly infrastructure investments to accommodate increased demand.

#### **Financial Analysis:**

- **Network Infrastructure:** Involves establishment of backhaul connections, base stations, and cell towers.
  - **Site Acquisition and Permits:** Includes land leases or property purchase, permits, and compliance with local regulations.
  - **Equipment:** Requires acquisition of components like antennas, radio transceivers, power systems.
  - **Installation:** Skilled labor for tower construction, mounting antennas, configuring network elements.
  - **Operational Costs:** Ongoing expenses include maintenance, software updates, and staff salaries.
  - **Regulatory Compliance:** Adherence to Federal Communications Commission (FCC) regulations.
- Cost Estimation:** Estimating the cost of building a 5G network requires consideration of various factors, and it is crucial to conduct a thorough feasibility study for an accurate estimate.

## **Option 2b. Unlicensed Wireless**

Unlicensed Wireless Solutions utilize free frequency bands for data transmission, providing an alternative to traditional broadband options.

### **Advantages of Unlicensed Wireless Solutions:**

- **Cost-effective:** Does not require the purchase of spectrum licenses.
- **Rapid deployment:** Can be deployed in weeks or months.
- **Scalable:** Easily expanded to accommodate increased demand.
- **Broad coverage:** Can serve challenging or expensive-to-reach areas.
- **Spectrum efficiency:** Utilizes underused frequency bands, reducing potential interference.

### **Limitations of Unlicensed Wireless Solutions:**

- **Interference:** May experience degraded performance due to other devices using the same frequency bands.
- **Line of sight:** Obstacles can reduce signal strength and reliability.
- **Limited capacity:** May not be sufficient for high-demand applications.
- **Weather susceptibility:** Can be affected by poor weather conditions.
- **Regulatory restrictions:** Must adhere to local regulations and power limits.

### **Financial Analysis:**

- **Initial investment:** Lower than licensed alternatives, with investment in fixed wireless equipment and infrastructure.
- **Operating costs:** Lower compared to wired broadband alternatives, with ongoing costs for network management and equipment maintenance.
- **Return on investment:** Quicker return but limited by factors such as interference and capacity constraints.
- **Funding opportunities:** As of March 2023, unlicensed wireless solutions are not eligible for federal BEAD funding.

### **Cost Estimation:**

Constructing an unlicensed wireless network requires consideration of network infrastructure, site acquisition, permits, equipment, and ongoing operational costs. Estimating the cost must factor in terrain, network technology, and other variables. The total cost will vary based on specific circumstances and a detailed assessment tailored to the region.

## **Technology Option #3 - Satellite Services (Low Orbit)**

Satellite broadband represents an alternative means of furnishing internet services in Dane County, including in areas that are difficult to access where conventional technologies may not be feasible. It is essential to note, however, that this method may experience higher latency and diminished speeds relative to fiber and wireless broadband alternatives. Low orbit satellite technology's lifespan is not definitively known at this juncture, due to its relatively recent emergence as a residential or commercial broadband service.

In Technology Option #3, the analysis encompasses satellite broadband services as a possible route to internet access in Dane County's most remote or underserved areas. There are, however, intrinsic constraints with satellite technology, such as elevated latency and restricted data capacities. Furthermore, the NTIA has determined that this technology does not qualify for BEAD funding.

Low orbit satellite broadband functions through communication satellites positioned at an altitude of approximately 340 miles from the Earth's surface. Ground stations transmit and receive internet signals to and from these satellites, permitting users in isolated or hard-to-access locations to connect to the internet via satellite dishes positioned on their property.

#### **Advantages of Satellite Broadband:**

- **Global Reach:** Satellite broadband possesses the capacity to furnish internet access almost anywhere on the planet. This feature positions it as a suitable solution for remote or rural areas and for businesses operating in diverse locations.
- **Rapid Deployment and Flexibility:** Implementation of satellite broadband does not necessitate complex infrastructure, and it can be promptly deployed. This efficiency in reaching new customers and the ability to adjust the network to meet changing demand render it a versatile option.
- **Network Durability and Redundancy:** Being space-based, satellite systems are less prone to outages from earthly disasters. This renders satellite broadband a more robust option and a useful backup or contingency system.

#### **Limitations of Satellite Broadband:**

- **Latency Issues:** The considerable distances that signals travel induce higher latency in satellite broadband, which might hinder real-time applications.
- **Restrictive Data Caps:** Relative to other connectivity options, satellite services typically enforce more restrictive data limits.
- **Potential Interference:** Weather phenomena or space-related interferences such as solar flares and space debris can impede service.
- **Elevated Costs:** Both equipment and installation for satellite broadband may exceed the expenses associated with other connection methods.

## **Conceptual Design Options Report**

### **Introduction**

In the fast-evolving landscape of Trumbull County, Ohio, the need for an advanced and strategically designed high-speed broadband network has never been more pronounced. The goal of modernizing the telecommunications infrastructure carries the promise of enhanced connectivity, fostering competition, and elevating the entire region's technological prowess.

To realize this vision, three prominent alternatives are under consideration: The Mixed Corridor, Northern Corridor, and Southern Corridor Alternatives. Each pathway presents unique advantages and serves specific regional needs. However, in our quest for a balanced, efficient, and fiscally responsible solution, the Mixed Corridor Alternative emerges as a particularly compelling option.

### **Mixed Corridor Alternative**

A harmonious blend of the northern and southern routes, the Mixed Corridor offers an unprecedented alignment with key commercial zones and a thoughtful design aimed at enhancing the reliability, affordability, and innovation of services. Spanning 24.75 miles and impacting over 1,254 Non-Residential Addresses within a 1/4 mile radius, this alternative exemplifies an integrative approach that leverages existing infrastructure.

The Mixed Corridor's financial planning is designed, reflecting cost-effective deployment without compromising quality. With key players like Everstream, AT&T, and Zayo possibly contributing, the potential of the proposed network amplifies further.

### **Northern & Southern Corridor Alternatives**

While the Mixed Corridor stands out, the Northern and Southern Corridor Alternatives are equally critical to evaluate. The Northern Corridor focuses on commercial hubs in the northern section, presenting an opportunity for broader market accessibility. The Southern Corridor, traversing the southern territories, aims to extend connectivity to regions currently underserved by broadband services.

Both these alternatives bring valuable perspectives, contributing to the overall understanding of the county's needs and the various ways to address them.

### **Conclusion**

The Mixed Corridor Alternative resonates with the broader goals of connectivity, competition, and community growth in Trumbull County. By weaving together the best of both northern and southern routes, it represents a transformative step towards a modernized telecommunications landscape.

Though the Northern and Southern Corridors contribute valuable insights, the Mixed Corridor's strategic planning, precision, and transparency align best with the region's commercial and technological needs. It sets the stage for significant benefits, providing a blueprint that promises to reshape the connectivity landscape of Trumbull County.

## **Conceptual Design Details**

### **Mixed Corridor**

The Mixed Corridor Alternative represents a strategically designed combination of northern and southern routes, harmoniously balancing coverage across various essential business areas. It serves as an initial recommendation due to its thoughtful alignment with key commercial zones, the potential to foster competition among ISPs, and its focus on enhancing the reliability, affordability, and innovation of services. Covering 24.75 miles and over 50 businesses per mile, the corridor is planned to positively impact 1,254 Non-Residential Addresses within a 1/4 mile radius.

### **Existing Fiber Network Availability:**

The proposed network's key player is Everstream, complemented by the presence of AT&T and Zayo within the general vicinity. Additional network providers such as Everstream, Involta, One Community, Zayo, and Windstream are strategically located in Warren proper, which further enhances the potential of the proposed network.

### **Planned Construction Details:**

1. **Proposed Route:** Mixed Corridor with a length of 24.75 miles (130,716 feet).
2. **Coverage:** Key areas include SR-11 Middle mile, Niles Fiber Network, Golden Triangle, CSX Redevelopment area, and the Western development area.
3. **Density:** Over 50 businesses per mile.
4. **Objective:** Increase competition among ISPs, and enhance the reliability, affordability, and innovation of services.
5. **Alternative Deployment Routes:** Multiple alternatives have been considered to mitigate potential challenges and provide flexibility in construction.

6. **Geographical Constraints:** An analysis has been conducted to understand terrain, existing infrastructure, and potential natural barriers.
7. **Regulatory Compliance:** Strict adherence to federal, state, and local regulations and permitting ensures lawful execution.
8. **Cost Effectiveness:** An evaluation of capital expenditure and operational costs has been performed to balance quality and financial considerations.
9. **Existing Infrastructure Utilization:** The plan includes utilizing existing conduits, poles, and pathways wherever feasible.

#### **Financial Considerations:**

The financial planning of the Mixed Corridor Alternative emphasizes cost-effective deployment and considers all related capital expenditure and operational costs. By integrating existing infrastructure and evaluating cost dynamics, the financial aspect has been carefully aligned to achieve the desired objectives without compromising fiscal responsibility.

#### **Conclusion:**

The Mixed Corridor Alternative for Trumbull County, Ohio, represents a transformative step towards a modernized telecommunications landscape. By weaving optimal and alternative deployment routes with an understanding of potential ownership interests, the proposal crafts a strategic and efficient network pathway. Engaging in further technical assessments, legal due diligence, and stakeholder engagement remains paramount to ensuring alignment with the commercial and technological needs of Trumbull County. By approaching this initiative with precision, transparency, and collaboration, the region stands poised for significant benefits, including improved reliability, competitive pricing structures, and the fostering of technological innovation. The Mixed Corridor Alternative emerges as a well-structured proposition that leverages the collaboration of local ISPs, major telecommunication firms, and public-private partnerships, resonating with the broader goals of connectivity, competition, and community growth.

#### **Trumbull Middle Mile Deployment Budgetary Estimates:**

- 10% Underground - Trenching, and 10% Underground - Boring

		Unit Costs				Calculated Cost		HP/HA	Unit
		Material Cost	Labour Cost	Total		Volume	Total Cost		
Civil Works									
	Pole Make Ready	\$750.00	\$750.00	\$1,500.00		632.7	\$949,011.36	HP	Equipment
	Design/Engineering LLD	\$0.05	\$1.25	\$1.30		130716.0	\$169,930.80	HP	Foot (US)
	Permitting	\$0.05	\$0.30	\$0.35		130716.0	\$45,750.60	HP	Foot (US)
Primary Distribution									
	Closures	\$525.00	\$192.00	\$717.00		78.0	\$55,926.00	HP	Equipment
	Underground (Trench) - 576F	\$15.50	\$20.00	\$35.50		13071.6	\$464,041.80	HP	Foot (US)
	Underground (Bore) - 576F	\$15.50	\$50.00	\$65.50		13071.6	\$856,189.80	HP	Foot (US)
	Aerial - 288F	\$6.50	\$6.00	\$12.50		104572.8	\$1,307,160.00	HP	Foot (US)
	Splice	\$1.00	\$15.00	\$16.00		44928.0	\$718,848.00	HP	Equipment
							\$4,566,858.36		

## Northern Corridor Alternative

The Northern Corridor Alternative represents a strategic routing option through Trumbull County's northern section. The underlying objective of this routing selection aims at the commercial hubs dispersed throughout this area. By targeting these commercial centers, it presents an opportunity for broader market accessibility, thereby fostering potential economic growth.

### Existing Fiber Network Availability:

In terms of existing infrastructure, the northern part of this route already benefits from a degree of fiber network availability. Notably, Zito maintains infrastructure within this part of the corridor. As the planned route traverses through Warren proper, additional network providers including Everstream, Involta, One Community, Zayo, and Windstream are positioned within the vicinity of the proposed network. This convergence of network providers amplifies the potential for collaboration and integration.

### Planned Construction Details:

The projected construction encompasses a total length of 126,542 feet. Predominantly, the design includes underground construction, which provides benefits in terms of aesthetic integration and reduced environmental impact. The commencement point for the construction is strategically located just south of Cortland, precisely at the junction of Route 11 (which has been designated for expansion) and Wilson Shapsville Road.

From this initiation point, the planned direction proceeds southward along Elm Road. A subsequent turn onto Route 5 allows the path to skirt around Warren, strategically intersecting with the economically significant Golden Triangle region. The route then takes an eastern direction at Market Street, connecting both the Western Redevelopment zone and the CSX development region. This connection facilitates further commercial collaboration and enhances regional development prospects.



Subsequently, the path aligns with the established Niles network and completes the loop by extending south through McDonald. This culminates in a link with the Route 11 connector, thereby integrating the new construction with existing transportation infrastructure.

Within the planned structure, the underground component is projected to form approximately 70% of the total. This significant proportion of underground construction contributes to the overall resilience and sustainability of the network.

#### Financial Considerations:

The associated financial requirement for the project is detailed at \$9,654,335. This allocation accounts for both the material and labor costs necessary for the realization of the project, in accordance with legal compliance and adherence to industry standards. The transparent articulation of the financial requirement demonstrates a commitment to fiscal responsibility and allows for the appropriate allocation of resources.

#### Conclusion:

The Northern Corridor Alternative is a meticulously planned strategy, cognizant of the existing infrastructure and regional commercial hubs. By integrating with current networks and targeting key economic regions, it presents a robust blueprint for connectivity enhancement within Trumbull County. The precise planning and transparent costing further underline the viability of this alternative, positioning it as a vital consideration for future development.

20% Underground - Trenching, and 50% Underground - Boring

		Unit Costs			Calculated Cost		HP/HA	Unit
		Material Cost	Labour Cost	Total	Volume	Total Cost		
Civil Works								
	Pole Make Ready	\$750.00	\$750.00	\$1,500.00	1102.4	\$1,653,673.86	HP	Equipment
	Design/Engineering LLD	\$0.05	\$1.25	\$1.30	126542.0	\$164,504.60	HP	Foot (US)
	Permitting	\$0.05	\$0.30	\$0.35	126542.0	\$44,289.70	HP	Foot (US)
Primary Distribution								
	Closures	\$525.00	\$192.00	\$717.00	52.0	\$37,284.00	HP	Equipment
	Underground (Trench) - 576F	\$15.50	\$30.00	\$45.50	25308.4	\$1,151,532.20	HP	Foot (US)
	Underground (Bore) - 576F	\$15.50	\$70.00	\$85.50	63271.0	\$5,409,670.50	HP	Foot (US)
	Aerial - 288F	\$6.50	\$6.00	\$12.50	37962.6	\$474,532.50	HP	Foot (US)
	Splice	\$1.00	\$15.00	\$16.00	44928.0	\$718,848.00	HP	Equipment
						\$9,654,335.36		

#### Southern Corridor Alternative

**Description:**

The Southern Corridor Alternative is a carefully planned routing pathway traversing the southern territories of the designated region. This strategic initiative is particularly significant, as it aims to extend connectivity to zones currently underserved by broadband services. The design emphasizes enhancing both commercial and residential access to digital resources, aligning with broader goals for regional development.

**Existing Fiber Network Availability:**

The existing fiber network within the proposed pathway for this route includes Everstream. As the corridor travels through Warren proper, it is augmented by the presence of several other network providers, including Everstream, Involta, One Community, Zayo, and Windstream. The integration of these providers within close proximity to the proposed network strengthens the opportunity for seamless connectivity and collaboration, thereby fortifying the existing infrastructure.

**Planned Construction Details:**

**Total Length and Routing Pathway:** The construction plan encompasses a total length of 101,450 feet, and is designed to enhance strategic connectivity.

- **Commencement Point:** The initiation is west of Howland Corners, along East Market Street, at the Route 11 Corridor.
- **Directional Details:** Extends eastward to North Road, then north to Atlantic Street, followed by a westward turn.
- **Key Areas of Alignment:** Traverses the southern boundary of the Golden Triangle Area and meanders through various streets in Warren. It strategically intersects both the Western and CSX redevelopment zones, and establishes connections with the Niles network.
- **Final Connection:** The construction plan culminates by linking to the proposed Route 11 network at County Line Road.

**Financial Considerations:**

The financial expenditure for the Southern Corridor Alternative is projected at \$4,003,556. This allocation has been comprehensively calculated to include all necessary aspects such as materials, labor, compliance with legal requirements, and adherence to industry standards. The transparent financial outline underlines the project's fiscal responsibility and ensures alignment with budgetary constraints and objectives.

**Conclusion:**

The Southern Corridor Alternative represents a well-orchestrated strategy to enhance broadband connectivity within regions currently less saturated with such services. With meticulous planning that takes into account existing infrastructure, alignment with strategic commercial zones, and precise financial management, this alternative exhibits robust potential. It stands as a viable option that resonates with the technological advancement needs of the region, displaying a profound understanding of current requirements and future developmental prospects. The cohesive design and strategic alignment of resources signify an investment in sustainable growth and modernization.

10% Underground - Trenching, and 10% Underground - Boring

		Unit Costs				Calculated Cost		HP/HA	Unit
		Material Cost	Labour Cost	Total		Volume	Total Cost		
Civil Works									
	Pole Make Ready	\$750.00	\$750.00	\$1,500.00		491.0	\$736,537.25	HP	Equipment
	Design/Engineering LLD	\$0.05	\$1.25	\$1.30		101450.0	\$131,885.00	HP	Foot (US)
	Permitting	\$0.05	\$0.30	\$0.35		101450.0	\$35,507.50	HP	Foot (US)
Primary Distribution									
	Closures	\$525.00	\$192.00	\$717.00		52.0	\$37,284.00	HP	Equipment
	Underground (Trench) - 576F	\$15.50	\$30.00	\$45.50		10145.0	\$461,597.50	HP	Foot (US)
	Underground (Bore) - 576F	\$15.50	\$70.00	\$85.50		10145.0	\$867,397.50	HP	Foot (US)
	Aerial - 288F	\$6.50	\$6.00	\$12.50		81160.0	\$1,014,500.00	HP	Foot (US)
	Splice	\$1.00	\$15.00	\$16.00		44928.0	\$718,848.00	HP	Equipment
							\$4,003,556.75		

## Alternative Spur - Lordstown

10% Underground - Trenching, and 10% Underground - Boring

		Unit Costs				Calculated Cost		HP/HA	Unit
		Material Cost	Labour Cost	Total		Volume	Total Cost		
Civil Works									
	Pole Make Ready	\$750.00	\$750.00	\$1,500.00		389.5	\$584,176.77	HP	Equipment
	Design/Engineering LLD	\$0.05	\$1.25	\$1.30		80464.0	\$104,603.20	HP	Foot (US)
	Permitting	\$0.05	\$0.30	\$0.35		80464.0	\$28,162.40	HP	Foot (US)
Primary Distribution									
	Closures	\$525.00	\$192.00	\$717.00		52.0	\$37,284.00	HP	Equipment
	Underground (Trench) - 576F	\$15.50	\$20.00	\$35.50		8046.4	\$285,647.20	HP	Foot (US)
	Underground (Bore) - 576F	\$15.50	\$50.00	\$65.50		8046.4	\$527,039.20	HP	Foot (US)
	Aerial - 288F	\$6.50	\$6.00	\$12.50		64371.2	\$804,640.00	HP	Foot (US)
	Splice	\$1.00	\$15.00	\$16.00		44928.0	\$718,848.00	HP	Equipment
							\$3,090,400.77		

## Conclusion

The proposed network in Trumbull County, Ohio, presents a significant opportunity to enhance the telecommunications landscape. By considering optimal and alternative deployment routes and understanding the potential ownership interests of existing providers, a strategic, effective network can be established.

It is vital to engage in further technical assessments, legal due diligence, and stakeholder engagement to ensure that the network aligns with the commercial and technological needs of Trumbull County. By approaching this initiative with precision, transparency, and collaboration, the region stands to benefit greatly from enhanced connectivity and competition.

## **Phasing Plan**

### **Phase 1: Funding and Partnership Building (Months 1-12)**

#### **Months 1-3: Identifying Opportunities & Potential Partners**

- Evaluate potential funding sources, including grants, private investment, public funds, and strategic partnerships.
- Identify key industry players, local ISPs, public institutions, and community stakeholders for collaboration.

#### **Months 4-6: Engaging Partners & Structuring Agreements**

- Engage potential partners through formal meetings, discussions, and collaborative workshops.
- Develop partnership agreements, outlining roles, responsibilities, contributions, and governance structures.

#### **Months 7-9: Securing Funds & Regulatory Approvals**

- Apply for grants and initiate discussions with investors.
- Obtain necessary approvals from federal, state, and local regulatory authorities.
- Finalize the budget and secure commitments for financial contributions from partners.

#### **Months 10-12: Planning & Pre-Deployment Activities**

- Develop a comprehensive project plan, including timelines, resource allocation, and risk management.
- Commence initial design work and engage consultants for technical planning.
- Conduct community engagement and information sessions.

### **Phase 2: Deployment Year 1 (Months 13-24)**

#### **Months 13-16: Final Design & Permitting**

- Finalize network design, including route optimization, site selection, and technology specifications.
- Obtain construction permits and necessary environmental assessments.

#### **Months 17-20: Procurement & Initial Construction**

- Procure necessary materials, including conduits, cables, and hardware.
- Commence construction on prioritized segments, focusing on key commercial zones.

#### **Months 21-24: Progress Monitoring & Stakeholder Engagement**

- Regularly monitor construction progress, ensuring adherence to quality standards and timelines.
- Continue engagement with stakeholders, including community updates and partner coordination.

### **Phase 3: Deployment Year 2 (Months 25-36)**

#### **Months 25-28: Main Construction & Integration**

- Accelerate construction activities across various segments.
- Begin integrating existing infrastructure and connecting key business areas.

#### **Months 29-32: Quality Assurance & Testing**

- Conduct rigorous testing to validate network performance.
- Implement quality assurance protocols, including safety and security checks.

#### **Months 33-36: Community Outreach & Marketing**

- Develop marketing strategies to promote network services.
- Conduct community outreach to facilitate adoption and utilization.

### **Phase 4: Deployment Year 3 (Months 37-48)**

#### **Months 37-40: Final Construction & Network Launch**

- Complete remaining construction activities.
- Officially launch the network, offering services to businesses and residents.

#### **Months 41-44: Ongoing Monitoring & Optimization**

- Implement continuous monitoring and maintenance procedures.
- Optimize network performance based on real-time usage and feedback.

#### **Months 45-48: Evaluation & Future Planning**

- Conduct a comprehensive evaluation of the project, assessing performance against objectives.
- Identify opportunities for future expansion, improvement, or collaboration.

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This phasing plan outlines a systematic approach to implementing the high-speed broadband network in Trumbull County, Ohio, over a four-year period. It emphasizes strategic partnership building and funding in the initial phase, followed by a methodical deployment process over the subsequent three years.

## Phase 2 - Implementation Strategy

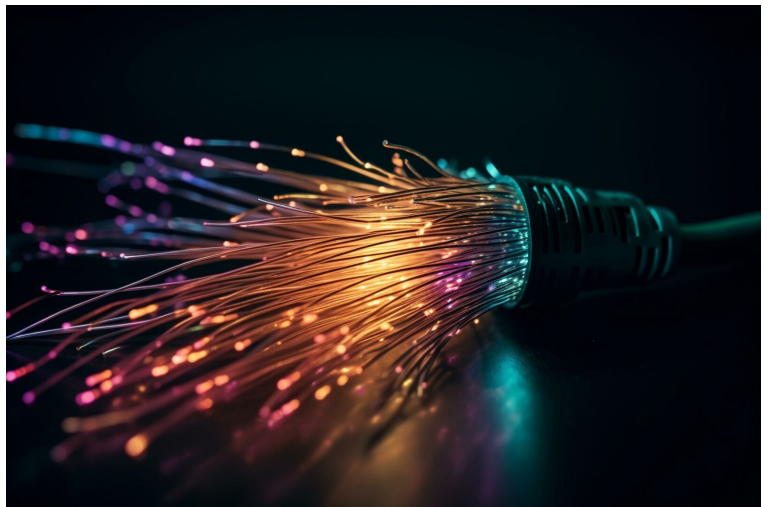
### Broadband Models

#### Executive Summary

In the accelerating landscape of digital technology, bandwidth functions as a cornerstone of critical infrastructure. Its prevalent and indispensable role across various socio-economic sectors is palpable in both urban and rural settings, including specific relevance to Trumbull County, Ohio.

This section embarks on a meticulous analysis of broadband's diverse characteristics. It illuminates optimal strategies at regional, state, and national levels, with a specific focus on the mechanisms and governance of Public-Private Partnerships (P3s). Methods employed in this analysis draw from substantiated case studies and well-documented research to provide rigorous insights.

Central to this examination is the identification of key elements, driving forces, and guiding principles instrumental in the effective deployment and governance of broadband systems and P3 arrangements. Recognizing the multifaceted challenges and accomplishments associated with this subject, this section strives for a granular and nuanced understanding tailored to stakeholders in this critical infrastructure, including those in Trumbull County, Ohio.



Conclusively, this segment offers cogent, actionable recommendations designed for policymakers, administrative agencies, private-sector participants, and civic leaders. The primary objective is to foster a future marked by enhanced connectivity, broader accessibility, and digital inclusiveness, thereby elevating the pivotal role of broadband in sculpting the socio-economic aspects of our intricately networked global society.

#### Introduction

Broadband connectivity is a crucial determinant of regional development, with significant implications for access to information, educational resources, healthcare services, and employment opportunities. However, ensuring equitable, reliable, and high-speed broadband access is a complex task that involves a multitude of stakeholders and requires effective regulatory frameworks. The exploration of regional, state, and national best practices in regional broadband models and P3 regulatory structures aims to provide insights for policymakers and stakeholders.

#### Regional Broadband Models

- **Community Networks:** Local self-provision, where community members pool resources to develop their own broadband infrastructure, has shown promising results in many underserved regions. For instance, the Broadband for the Rural North (B4RN) in the UK has successfully provided high-speed broadband to remote rural areas using a community-centric model.



- **Municipal Networks:** City-owned and operated broadband networks, like the Chattanooga Gig City in Tennessee, have demonstrated the potential to deliver affordable, high-speed internet, enhancing digital inclusivity.
- **Cooperative Models:** Broadband cooperatives, similar to rural electric cooperatives, can effectively bridge the digital divide. Successful examples include the RS Fiber Cooperative in Minnesota and the Midwest Energy Cooperative in Michigan.

### Public-Private Partnership (P3) Models

- **Infrastructure Investment Partnership:** The public sector contributes land or existing infrastructure, while the private sector invests in broadband deployment, as seen in Google Fiber's partnership with several U.S. cities.
- **Operational and Management Agreement:** The public sector maintains ownership of the network, while the private sector is responsible for operation and maintenance. This model has been used by Ting Internet in Charlottesville, Virginia.
- **Full Privatization:** The private sector owns and operates the broadband service, while the public sector establishes regulatory policies. The Verizon FiOS service represents this model.

### Regulatory Structures

- **Open-Access Policies:** Ensuring multiple service providers can use the infrastructure improves competition, leading to better service quality and lower prices, as evidenced by the UTOPIA network in Utah.
- **Anti-Monopoly Legislation:** Regulations preventing monopolies or duopolies can foster a competitive environment, such as South Korea's thriving broadband market due to strong anti-monopoly laws.
- **Digital Inclusion Policies:** Governments can enforce regulations to guarantee equal access to broadband services across all populations. The Federal Communications Commission's [Affordable Connectivity Program](#) in the U.S. and the Broadband Delivery UK (BDUK) program demonstrate the effectiveness of such initiatives.
- **Subsidy Structures:** Financial incentives can stimulate the deployment of broadband in underserved areas. The Broadband Equity Access and Deployment (BEAD) in the U.S. represents this strategy.
- **Facilitative Infrastructure Policies:** Regulatory structures that streamline access to existing infrastructure, like utility poles, can significantly reduce the cost and time of broadband deployment, as exemplified by the One Touch Make Ready (OTMR) policy in the U.S.



### Critical Success Factors

- **Stakeholder Engagement:** Effective engagement of all stakeholders, including government bodies, private sector entities, community organizations, and end-users, is a critical determinant of successful broadband projects and P3 agreements.
- **Capacity Building:** Building the necessary technical and managerial capacities among stakeholders can contribute to the sustainability of broadband networks and P3 models.
- **Regulatory Flexibility:** Regulatory structures need to be flexible to adapt to the rapidly evolving technology landscape and market dynamics.

## Conclusion

While there is no one-size-fits-all solution, a range of successful regional broadband models and P3 regulatory structures can be leveraged to drive the expansion of high-quality, affordable broadband services. These best practices offer invaluable insights for policymakers and stakeholders striving to bridge the digital divide and harness the full potential of broadband connectivity for socio-economic development.

This report thus provides a comprehensive analysis of regional, state, and national best practices in regional broadband models and P3 regulatory structures. The insights drawn can serve as a guide for policymakers, community leaders, and private entities as they navigate the complexities of broadband deployment and regulation.

## Comparison Matrix

	Community Networks	Municipal Networks	Cooperative Models	Infrastructure Investment P3	Operational & Management P3	Full Privatization
<b>Ownership</b>	Community	Municipality	Members	Public & Private	Public	Private
<b>Investment</b>	Community	Municipality	Members	Private	Private	Private
<b>Operation</b>	Community	Municipality	Cooperative	Private	Private	Private
<b>Risk Bearing</b>	Community	Municipality	Cooperative	Shared	Mostly Private	Private
<b>Control</b>	Community	Municipality	Cooperative	Shared	Public	Private
<b>Case Examples</b>	B4RN (UK)	Chattanooga Gig City (USA)	RS Fiber Cooperative (USA), Midwest Energy Cooperative (USA)	Google Fiber (USA)	Ting Internet (USA)	Verizon FiOS (USA)

	Open-Access Policies	Anti-Monopoly Legislation	Digital Inclusion Policies	Subsidy Structures	Facilitative Infrastructure Policies
<b>Objective</b>	Competition	Competition	Accessibility	Accessibility	Deployment efficiency
<b>Main Actor</b>	Government	Government	Government	Government	Government
<b>Impact</b>	Service quality, Pricing	Service quality, Pricing	Equal access	Rural access	Cost and time of deployment
<b>Case Examples</b>	UTOPIA network (USA)	South Korea	Lifeline program (USA), BDUK program (UK)	Rural Digital Opportunity Fund (USA)	One Touch Make Ready policy (USA)

## Cooperative Model

A Cooperative Model in Trumbull County's context is envisioned as a systematic, community-focused approach to broadband deployment, tailored to the specific geographic and demographic characteristics of the region, which includes a blend of rural and urban localities.

Broadband cooperatives operate as democratic, member-owned entities that combine resources, such as funding and infrastructure, to create and oversee broadband services. These are mainly targeted at areas where traditional Internet Service Providers (ISPs) have not adequately provided services.

## Philosophical Foundation

The principle underlying a cooperative model is anchored in the idea of collective action and mutual interests. The philosophy extends beyond merely sharing financial and infrastructural resources and delves into a more profound community engagement and ownership. By being active participants, members (comprising residents, businesses, and local institutions) both invest in the cooperative and have a democratic voice in its functioning.



## Membership and Governance

Becoming a member of the cooperative typically involves payment of a fee, after which members are eligible to vote on the cooperative's operational and strategic decisions. This voting mechanism creates a balance, aligning the cooperative's actions with the community's specific needs and preferences, thus maintaining community interests as a central concern.

## Addressing Market Failures


The cooperative model's potential advantage lies in its ability to confront market shortcomings in broadband provisioning. Traditional ISPs often overlook rural or less densely populated areas where profit margins might not meet their financial expectations. In contrast, the cooperative model can effectively serve these areas by capitalizing on the community's mutual need for connectivity and the pooled resources of its members.

## Key Components of the Cooperative Model

- **Democratic Control:** One-member, one-vote principle ensures equal representation of all members.
- **Community Engagement:** Deep community involvement promotes alignment with local needs.
- **Financial Collaboration:** Members contribute monetarily, providing the necessary capital.
- **Infrastructure Development:** Jointly owned infrastructure enhances service quality and coverage.
- **Service Orientation:** Focus on service rather than profit makes connectivity accessible in underserved areas.
- **Transparency and Accountability:** Regular reporting and adherence to legal and regulatory compliance.

The Cooperative Model for broadband deployment in Trumbull County presents an innovative approach that not only addresses traditional market failures but also fosters community participation and ownership. By aligning community resources and interests, it offers a sustainable, democratic, and accountable solution for connectivity challenges, particularly in underserved regions. This strategy can be a blueprint for other regions with similar demographic and geographic characteristics, seeking to leverage collective action for improved broadband access.

## Infrastructure Investment Partnership (IIP)

An Infrastructure Investment Partnership (IIP) represents a structured financial and  operational alliance between public sector entities and private sector investors. The primary objective of such a collaboration is the construction, maintenance, and operational oversight of large-scale infrastructure projects that are integral for socio-economic advancement. This includes but is not limited to transportation systems (railways, highways, ports), water and sanitation facilities, energy grids, and as in this case, telecommunications networks.

Implementing an IIP model in Trumbull County would necessitate the following steps:

**Stakeholder Identification and Engagement:** Key stakeholders from both the public and private sector need to be identified and engaged. On the public side, this could include county administrators, policymakers, and utility companies. On the private side, potential partners could be telecommunication companies, broadband service providers, or infrastructure development firms.

- **Asset Evaluation:** An assessment of the available public assets that could be contributed to the partnership should be conducted. These assets could include utility poles, public buildings, or ducts that can house broadband infrastructure.
- **Partner Selection:** A rigorous process for selecting the private partner should be conducted. This process should evaluate the technical capability, financial stability, and track record of potential partners. This might involve a Request for Proposals (RFP) or a competitive bidding process.
- **Contract Negotiation and Agreement:** The terms of the partnership, including the roles and responsibilities of each party, the financial arrangements, risk allocation, and performance standards, should be negotiated and formalized in a contract.
- **Network Deployment:** Once the agreement is in place, the private partner would then deploy the broadband network using the provided public assets and their own capital investment.
- **Operation and Maintenance:** After the network is deployed, the private partner would typically handle the operation and maintenance of the network, ensuring a reliable and high-quality broadband service.
- **Performance Monitoring and Compliance:** The public sector should monitor the performance of the network and ensure the private partner's compliance with the contract terms.

This model's primary advantage is the efficient leveraging of public assets and private sector resources and expertise. The public sector contributes existing infrastructural assets, which reduces deployment costs and time. Simultaneously, the private sector provides the capital investment and technical proficiency, which might be lacking in the public sector.

A successful example of an Infrastructure Investment Partnership is the Google Fiber project in several U.S. cities, where cities provided access to existing infrastructure, like utility poles and conduit, and Google invested in the fiber-optic network deployment.

Applying this model to Trumbull County could accelerate the deployment of broadband infrastructure by leveraging the county's existing assets and the technical expertise and financial resources of a private partner. This could result in a more efficient and cost-effective broadband service, tailored to the needs of the county's residents and businesses.

## Deployment Models

The following section presents an in-depth look at three distinct deployment options for a 25-mile fiber optic network in Trumbull County, Ohio, taking into consideration the advantages, challenges, and timeframes associated with each model.

## Public Ownership

### Overview

Under this model, the local government assumes total control over the funding, construction, and operation of the network.

### Key Advantages

- **Control:** Full autonomy over network design, pricing, and policies.
- **Alignment with Public Interest:** Ensuring equitable access and alignment with community goals.
- **Potential for Lower Costs:** Utilization of public funds, subsidies, and grants.

### Challenges

- **Funding Requirements:** Demands substantial capital.
- **Operational Complexity:** May lack in-house expertise.

### Timeframe

- **Planning and Funding Allocation:** 6-12 months.
- **Construction and Deployment:** 18-24 months.
- **Operation and Maintenance:** Ongoing.

## Public/Private Partnerships (PPP)

### Overview

A partnership model where public entities and private organizations share the responsibilities of funding, building, and operating the network.

### Key Advantages

- **Shared Risks and Investment:** Divides financial and operational responsibilities.
- **Private Sector Expertise:** Taps into industry efficiency and innovation.
- **Community Alignment:** Can balance public needs with commercial interests.

### Challenges

- **Complex Agreements:** Necessity for clear legal frameworks.
- **Potential Conflicts:** Balancing public and private goals.

### Timeframe

- **Partnership Formation and Agreement:** 4-8 months.
- **Design and Construction:** 12-18 months.
- **Operation and Oversight:** Continuous.

## Outright Private Ownership

### Overview

Full responsibility for the network rests with a private entity, operating in accordance with relevant public regulations.

### Key Advantages

- **Commercial Expertise:** Leveraging industry experience.
- **Rapid Deployment:** Potentially quicker execution.
- **No Direct Public Costs:** Limited burden on public finances.

### Challenges

- **Profit-Driven Approach:** Potential misalignment with community objectives.
- **Regulatory Adherence:** Compliance with local laws and regulations.

### Timeframe

- **Planning and Financing:** 3-6 months.
- **Development and Implementation:** 8-14 months.
- **Ongoing Management:** Continuous.

### Conclusion

The three deployment options—Public Ownership, Public/Private Partnerships, and Outright Private Ownership—offer different pathways to build a 25-mile fiber optic network in Trumbull County, Ohio. Each model comes with unique advantages, challenges, and timeframes. The choice among these options will depend on various factors including financial feasibility, alignment with regional demands, regulatory compliance, and overall strategic goals. A comprehensive analysis that includes community engagement and evaluation of long-term sustainability will be essential in selecting the most suitable deployment approach for Trumbull County.

## Needs Assessment Report

### Introduction

In Trumbull County, the provision and consumption of broadband services constitute an intricate interplay of technological, economic, and sociocultural factors. From specialized manufacturing facilities to educational institutions and healthcare providers, varying sectors possess distinct broadband needs—whether in terms of speed, reliability, or security. Additionally, Small and Medium Enterprises (SMEs) and residential sectors have explicit affordability considerations, which in turn influence the breadth and scope of broadband service utilization. This Preliminary Needs Assessment Report is intended as a rigorous appraisal of the multifaceted broadband landscape in Trumbull County, focusing on:

**Infrastructure Constraints and Capabilities:** Including technological aging, last-mile challenges, and potential for technological incorporation.

**Broadband Accessibility:** Addressing the specific requirements of industrial zones, educational institutions, healthcare facilities, and the residential sector.



**Broadband Affordability:** Delving into the economic considerations affecting both SMEs and residential consumers, such as subscription cost barriers and community-based programs.

**Security and Compliance:** With an emphasis on data protection requirements specific to public services and various commercial sectors.

**Organizational Aspects:** Ranging from stakeholder engagement to financial and regulatory considerations.

By amalgamating data and analyses across these domains, this report aims to serve as a robust foundation for decision-making processes pertinent to the development and optimization of broadband services within Trumbull County.

## **Specific Needs for the Trumbull County area**

### **A. Broadband Accessibility in Trumbull County**

#### **Industrial and Manufacturing Zones:**

- **High-Speed Necessities:** Trumbull County's specialized manufacturing facilities necessitate broadband connections of significant speed to operate intricate manufacturing technologies effectively.
- **Reliability Metrics:** Continuous service without interruption is critical for optimizing production workflows, real-time inventory systems, and quality assurance protocols in the industrial sector.
- **Data Security Protocols:** The safeguarding of classified industrial information, inclusive of intellectual property, warrants rigorous security measures.

#### **Educational Institutions:**

- **Virtual Learning Infrastructure:** Schools and colleges in Trumbull County must provision resilient broadband infrastructure to facilitate digital learning platforms, interactive content dissemination, and online collaborative efforts.
- **Research Connectivity:** Higher educational institutions within the county have an acute need for rapid broadband speeds to facilitate academic research and cross-institutional collaborations.
- **Equity Metrics:** Uniform broadband availability across student demographics is critical for equitable access to digital educational resources.

#### **Healthcare Facilities:**

- **Telehealth Infrastructure:** Healthcare providers in the county are increasingly reliant on high-speed broadband for teleconsultations, real-time health monitoring, and efficient medical data transfer.
- **EHR Connectivity:** Local healthcare settings demand a steadfast broadband service for uninterrupted access to Electronic Health Records.
- **System Interoperability:** Unhindered cross-communication between diverse medical systems and digital apparatus is obligatory for an efficient healthcare network.

#### **Residential Spectrum:**

- **Provider Diversity:** Inhabitants of Trumbull County stand to benefit from multiple broadband service providers to induce market competition and moderate pricing.
- **Service Quality Metrics:** A high standard of broadband service continuity is indispensable for residents, enabling telecommuting, online education, and digital leisure activities.
- **Package Customization:** Tailored broadband offerings, addressing individual financial constraints and usage requirements, are likely to enhance customer satisfaction and service uptake.

By specifically tailoring these considerations to Trumbull County, the region can adjust its broadband development strategy to address the distinct requirements of both its commercial sectors and residential communities. This facilitates a harmonized and enduring growth blueprint.

### **Broadband Affordability in Trumbull County**

#### **Affordability Metrics for Small and Medium Enterprises (SMEs):**

- **Subscription Cost Barriers:** SMEs in Trumbull County, including nascent startups and localized businesses, are often burdened with considerable subscription fees for sophisticated broadband services and laterals. Elevated costs for broadband services can hamper growth trajectories, constrain innovative activities, and constrict opportunities for distributed workforces.
- **Customized Financial Frameworks:** Broadband providers in the region should consider formulating specialized service packages that resonate with the unique financial and operational needs of SMEs. Implementation of adaptable pricing structures, designed to accommodate organizational growth, can mitigate monetary constraints.
- **Community and Shared Infrastructure Initiatives:** The investment in communal or shared broadband networks has the potential to dilute individual cost implications by distributing financial responsibilities across multiple stakeholders. Collaborative investment strategies, potentially involving public and private stakeholders, could underpin such network configurations.

#### **Affordability Concerns for Residential Consumers:**

- **Economical Broadband Options:** A significant portion of households in Trumbull County, particularly those with fixed or reduced income levels, may find the recurrent costs of dependable broadband service burdensome. The absence of cost-effective solutions risks amplifying digital inequalities, negatively affecting online educational, occupational, and social participation.
- **Market Competition Dynamics:** Stimulating a competitive broadband marketplace in Trumbull County can precipitate advantageous pricing frameworks. A diverse array of service providers and competitive pricing matrices can furnish residents with the autonomy to opt for a broadband package congruent with their individual financial and usage requisites.
- **Community-Based Insights and Programs:** Engagement with residential communities for elucidating their distinct financial constraints and service needs can contribute to the design of appropriate broadband service packages. Initiatives propelled by community input may yield shared or subsidized broadband schemes, targeted at disadvantaged or financially constrained segments of the populace.

By prioritizing broadband affordability for both SMEs and residential constituents, Trumbull County can cultivate a more inclusive digital landscape. Tactical actions should focus on diversifying available broadband options that satisfy both technological specifications and financial accessibility, fostering a balanced and sustainable digital economic growth for the county.

In the interconnected world of digital communications, security and compliance are paramount, particularly within public and governmental sectors. The dynamic nature of cybersecurity threats necessitates a comprehensive approach that integrates both technological advancements and adherence to legal requirements.

## Cybersecurity and Regulatory Adherence for Public and Government Entities in Trumbull County

- **Protection of Data and Informational Privacy:** The confidential and sensitive nature of data held by public and governmental entities in Trumbull County necessitates the deployment of robust cybersecurity defenses. This includes the utilization of state-of-the-art cryptographic algorithms, advanced firewall architectures, and intrusion detection and prevention systems (IDPS). The primary goal is to safeguard against unauthorized incursions and data exfiltration, thereby sustaining data integrity and confidentiality.
- **Legal and Regulatory Adherence:** Public organizations within Trumbull County must operate within the framework of pertinent federal and state laws. This mandates ongoing audit procedures, risk assessments, and surveillance mechanisms to validate adherence to legal frameworks such as the Health Insurance Portability and Accountability Act (HIPAA) and the General Data Protection Regulation (GDPR).
- **Disruption Mitigation and Operational Resilience:** Establishment of meticulously outlined protocols for disaster recovery and business continuity is integral to sustaining essential services and functions. The architecture should include redundant systems and data backup solutions that are regularly evaluated for operational efficacy through scheduled testing.
- **Third-Party and Supply Chain Risk Management:** Security imperatives extend to external vendors and supply chain collaborators. Such third-party entities must undergo stringent vetting processes, dictated by contractually obligated security benchmarks. Continuous monitoring mechanisms should be in place to identify and attenuate potential security vulnerabilities originating from these external entities.
- **Employee-Driven Security Consciousness:** The internal workforce within public and government entities is a pivotal factor in security assurance. A structured regimen of ongoing cybersecurity training and situational awareness programs can empower employees to identify and counteract emergent security threats.
- **Civic Engagement and Operational Transparency:** Transparent disclosure of security practices and community engagement are instrumental in consolidating trust and cooperative endeavors. This can involve collaborative cybersecurity initiatives with local businesses, educational establishments, and other pivotal stakeholders within Trumbull County.
- **Investment in Technological and Human Resources:** Continual fiscal allocation toward cybersecurity infrastructure, technological innovations, and skilled personnel is non-negotiable for countering evolving threat vectors. Exploration of public-private partnership models can facilitate the infusion of additional resources and specialized expertise.
- **Incident Response Strategy:** A comprehensive plan for incident response, complete with clearly articulated protocols, must be in readiness to enable immediate action during a security compromise. This should include cross-organizational coordination involving law enforcement agencies, regulatory bodies, and other key stakeholders to manage and alleviate incident-related repercussions.

By methodically addressing each of these components—technological, organizational, and human-centric factors—public and governmental agencies in Trumbull County can construct a robust cybersecurity posture. This comprehensive security strategy aims to not only safeguard sensitive assets but also bolster overall digital system integrity and public trust within the region.

### Limitations

Understanding the limitations in the region's broadband environment is crucial for planning and executing strategic improvements. These limitations can be broadly categorized into three areas: Infrastructure, Policy and Regulation, and Organizational Constraints.

## **Broadband Infrastructure Challenges and Solutions in Trumbull County**

### **Technological Obsolescence**

- **Defunct Network Components:** The presence of antiquated hardware and network infrastructure in Trumbull County acts as a considerable hindrance to the provision of high-velocity, dependable internet connectivity. Due to financial constraints, consistent endeavors to maintain and modernize these components face roadblocks, subsequently affecting overall network performance.
- **Resolution:** Focused investment in upgrading to next-generation networking technologies like fiber-optic cables and 5G infrastructure will significantly improve broadband service quality. Local government can work in collaboration with private sector entities and federal grant programs to finance these modernization activities.

### **Last-Mile Connectivity**

- **Exorbitant Installation Costs:** The final stretch of the broadband network that connects individual businesses and residential premises incurs elevated expenditures. The financial burden often leads to deferrals or even cessation of these crucial last-mile projects.
- **Resolution:** Local government can intervene by subsidizing these last-mile projects, or through the implementation of tax incentives for service providers who complete them. Public-private partnerships could be a viable model for distributing these financial obligations.

### **Geographic Barriers to Remote Connectivity**

- Certain topographical conditions, along with the geographical layout of Trumbull County, add complexities and inflate costs for extending broadband services to isolated and underserved locales.
- **Resolution:** Utilizing alternative technologies like fixed wireless or satellite broadband can circumvent traditional infrastructural challenges. Regional planning should account for these alternative solutions, especially for remote or difficult-to-access areas.

### **Market Constraints**

- **Non-Competitive Market Structures:** The limited competition among broadband providers in Trumbull County adversely affects consumer choice. This situation often culminates in increased pricing, subpar service, and diminished impetus for service providers to advance or refurbish their network facilities.
- **Resolution:** Encouraging the entry of new broadband service providers through deregulation or by offering competitive incentives can inject healthy competition into the market. This should foster improvements in service quality, drive down prices, and stimulate network advancements.

By meticulously addressing each of these challenge areas—technological obsolescence, last-mile connectivity issues, and market constraints—Trumbull County can develop a more robust, equitable, and efficient broadband infrastructure. Adopting these multi-faceted strategies is crucial for meeting the county's diverse connectivity needs and fostering economic development.

### **Policy and Regulation**

#### **Regulatory Barriers:**

#### **Limiting New Entrants:**

- Stringent or ambiguous regulatory requirements may discourage new providers from entering the market.
- Reducing bureaucratic hurdles and providing clear guidelines can foster a more competitive environment.

#### **Hindering Competition:**

- Existing regulations may inadvertently favor established providers, creating an uneven playing field.
- Reevaluation of policies to ensure fairness can promote increased competition and better service for consumers.

#### **Funding Limitations:**

- **Insufficient Financial Support:**
  - The high capital requirement for expansive broadband projects often exceeds available public and private funding.
  - Creative financing solutions, including public-private partnerships, grants, or community cooperatives, may be necessary to overcome this limitation.

**Specific Issues related to deployment and operations are addressed in the addendum.**

#### **Organizational Constraints and Mitigations in Trumbull County's Broadband Infrastructure**

##### **Stakeholder Misalignment**

- **Interdepartmental and Cross-Sector Discord:** In Trumbull County, a discernible lack of congruency among local government bodies, broadband service providers, and other vested parties can be a significant roadblock to unified planning and efficient execution of broadband projects.
- **Mitigation:** The establishment of a centralized Broadband Coordination Committee within Trumbull County could serve as an efficacious hub for comprehensive planning, resource allocation, and timeline management. This committee should comprise representatives from local government, service providers, and community stakeholders, thereby facilitating multi-level coordination and decision-making.

##### **Resource Scarcities**

- **Human Resources:** A deficit in the available skilled workforce specializing in network architecture, construction, and administration can decelerate the pace of broadband infrastructure development.
- **Mitigation:** Developing a specialized training program in collaboration with local educational institutions could fill this skills gap. The county could also explore partnerships with regional universities and colleges offering telecommunications or network engineering programs to create internship or apprenticeship opportunities.

##### **Specialized Expertise**

- An absence of technical acumen in up-and-coming technologies or best practices in broadband services could lead to the deployment of less-than-optimal solutions.
- **Mitigation:** Engaging consultancy services or forming advisory relationships with experts in the field of broadband technology could significantly improve planning and execution. Collaboration with nearby academic research departments specializing in telecommunications can also offer a knowledge infusion.

##### **Technological Limitations**

- Cutting-edge technologies are crucial for providing high-quality services, but access to such technologies can be restricted due to multiple constraints.
- **Mitigation:** Strategic affiliations with technology vendors, as well as earmarking funds for research and development, could serve to neutralize this constraint. Pursuing federal and state grants focused on technology enhancement can also be a viable avenue for securing additional resources.

To sum up, Trumbull County's broadband landscape faces intricate organizational challenges that mandate a synergistic, multi-dimensional approach for effective amelioration. The incorporation of a centralized coordination mechanism, skill and knowledge augmentation programs, and forward-looking technological partnerships will be pivotal in surmounting these challenges. This nuanced understanding of existing organizational constraints will shape the strategies aimed at revamping the broadband framework in the county, thereby supporting both economic growth and social enrichment.

### **Organizational Capabilities in Broadband Expansion for Trumbull County**

A comprehensive understanding of organizational capabilities significantly influences the trajectory of broadband network enhancement initiatives in Trumbull County. These capabilities cover the gamut from extant infrastructure assets to stakeholder engagement protocols, as well as financial and regulatory landscapes.

#### **Existing Infrastructure Capabilities**

##### **Core Network Assets**

- **Assessment of Pre-existing Fiber, Cable, and DSL Systems:** A meticulous inventory and mapping of the current fiber-optic, cable, and DSL networks in Trumbull County can serve as an invaluable baseline for infrastructure optimization. This data-driven approach aids in pinpointing locations primed for upgrades or expansion.

##### **Middle Mile Expansion Viability**

- **Areas Suitable for Middle Mile Network Development:** A focused identification of feasible 'middle mile' extension zones—those connecting central networks to local distribution hubs—facilitates an improvement in bandwidth allocation. This is particularly critical for underserved sections of Trumbull County, offering them superior service options.

##### **Wireless Technology Integration**

- **Options for Fixed Wireless and 5G Incorporation:** Adopting wireless technologies such as fixed wireless access or 5G can complement existing wired infrastructures. This diversification can provide a scalable and economically efficient solution for geographically challenging or remotely located areas within the county. (This study addresses some of this)

#### **Stakeholder Engagement Strategies**

##### **Public-Private Collaboration Models**

- **Partnership Dynamics with Telecommunication Enterprises and Financial Backers:** The development of synergetic relationships with telecommunication service providers and private investors offers manifold advantages. Shared financial burdens, cooperative risk evaluation, and resource alignment synergize to increase the likelihood of successful broadband projects.

##### **Community Participation**

- **Local Insight and Support Integration:** Active consultation with Trumbull County's residents, local business entities, and civil organizations yields invaluable community-specific information. This grassroots-level involvement ensures that broadband initiatives are responsive to the unique needs and expectations of the local populace.



## **Financial and Regulatory Milieu**

### **Diverse Financing Avenues**

- Opportunities for Federal, State, and Private Capital: A methodical exploration of funding sources, including federal and state-level grants, municipal subsidies, and private-sector investments, establishes a multi-faceted financial backbone for broadband projects. This balanced capitalization approach harmonizes the interests of diverse stakeholders.

### **Regulatory Adherence: Compliance with Governing Laws and Standards**

- In-depth engagement with regulatory bodies and scrupulous understanding of licensing stipulations and environmental protocols are prerequisites for the effective management of broadband projects. Such due diligence paves the way for compliant, responsible project execution.

In summation, Trumbull County possesses a complex yet potent array of organizational capabilities that can be strategically marshaled to spur broadband service enhancement. By astutely leveraging existing infrastructure, engendering multifaceted stakeholder cooperation, and adeptly navigating the financial and regulatory terrains, Trumbull County is poised to create a resilient, inclusive, and enduring broadband ecosystem. These assets and strategies must be judiciously deployed to meet the dynamic demands and long-term aspirations of the communities within the county.

### **Conclusion**

The assessment reveals a multifaceted landscape with specific requirements and challenges that necessitate a tailored approach. The region's needs span across different sectors and demographics, while the limitations are often tied to existing infrastructure, regulatory environment, and organizational constraints.

Strategies for addressing these needs must consider the organizational capabilities in place, leverage existing infrastructure where possible, engage stakeholders at multiple levels, and adhere to regulatory compliance.

By aligning efforts with the region's specific profile, the planning, execution, and management of broadband expansion can be more targeted and effective, resulting in a more resilient and inclusive telecommunications ecosystem.

## **Implementation Strategy**

The following implementation strategy is designed to guide Trumbull County in determining the type of network they need, the role they want to play, and the overall approach to executing the project. The plan includes essential aspects such as project timeline, roles and responsibilities, funding sources, financing opportunities, project development costs, ownership obligations, and operations and maintenance expenses.

### **Project Definition and Needs Assessment**

## Stakeholder Consultations

- Engage key stakeholders (residents, businesses, service providers) to identify specific needs and preferences.
- Timeline: 1-2 months.

## Technical and Market Analysis

- Assess current infrastructure, technology options, and market demand.
- Estimate required capacity, speed, and connectivity features.
- Timeline: 2-3 months.

## Evaluation of Deployment Options

### Public Ownership

- **Roles and Responsibilities:** Define county's control over design, pricing, and operations.
- **Funding Sources:** Identify potential grants, bonds, and public funds.
- **Financing Opportunities:** Explore low-interest loans and subsidies.
- **Development Costs:** Estimate costs for planning, construction, and operation.
- **Ownership Obligations:** Determine long-term commitments and liabilities.
- **Operations & Maintenance Expenses:** Forecast ongoing expenses.

### Public/Private Partnerships

- **Roles and Responsibilities:** Clarify collaboration between public and private parties.
- **Funding Sources:** Outline shared investment responsibilities.
- **Financing Opportunities:** Assess joint financing options.
- **Development Costs:** Evaluate shared costs for design, construction, and management.
- **Ownership Obligations:** Detail contractual agreements and shared liabilities.
- **Operations & Maintenance Expenses:** Estimate joint ongoing costs.

### Outright Private Ownership

- **Roles and Responsibilities:** Determine oversight and regulatory role of the county.
- **Funding Sources:** Identify potential incentives for private investment.
- **Financing Opportunities:** Analyze tax benefits or credits.
- **Development Costs:** Understand private entity's cost structure.
- **Ownership Obligations:** Define regulatory compliance and monitoring requirements.
- **Operations & Maintenance Expenses:** Gauge potential impact on service pricing.
- Timeline for evaluation (all options): 3-4 months.

## Selection and Implementation

### Decision-making

- Compare options through a transparent evaluation matrix.
- Consider public input, financial viability, and alignment with county's goals.
- Timeline: 1-2 months.

## Implementation Plan

- Finalize selected deployment model.
- Define project timeline, roles, funding, costs, and obligations.
- Engage necessary expertise and resources.
- Timeline: 18-24 months (varies by model).

## Monitoring and Evaluation

- Establish performance metrics and ongoing evaluation mechanisms.
- Regularly review operations, finances, and community satisfaction.
- Timeline: Continuous.

## Conclusion

The outlined implementation strategy provides a detailed framework for Trumbull County to explore, evaluate, and execute a 25-mile fiber optic network. Through a systematic approach that involves stakeholder engagement, thorough evaluation, clear decision-making, and continuous monitoring, the county can make an informed decision that best serves the needs and aspirations of the community. Collaboration, transparency, and adherence to the identified timeline will be key to the successful realization of this significant undertaking.

## Funding Needs Assessment

The expansion of broadband access through the Mixed Corridor and the inclusion of the Lordstown Spur is a pivotal undertaking that aims to bridge digital divides, enhance connectivity, and contribute to regional economic development. This report identifies the funding needs to carry out these projects, with an estimation of financial requirements broken down as follows:

- Mixed Corridor: \$4,566,858.36
- Lordstown Spur: \$3,090,400.77

## Project Overview

### Mixed Corridor

The Mixed Corridor project aims to lay down both aerial and underground broadband infrastructure. This expansion targets an area that has demonstrated high demand for enhanced telecommunications services, whether for residential, commercial, or public utility purposes.

### Lordstown Spur

Similar to the Mixed Corridor, the Lordstown Spur is an offshoot that focuses on extending broadband connectivity to a specific region with the same combination of aerial and underground deployment. This would further the reach and efficiency of the network in this critical area, which is currently underserved.

## Financial Breakdown

### Mixed Corridor

- Aerial Deployment: \$2,350,000
- Underground Deployment: \$2,216,858.36
- Contingency and Miscellaneous Costs: \$50,000

### Lordstown Spur

- Aerial Deployment: \$1,590,000
- Underground Deployment: \$1,500,400.77
- Contingency and Miscellaneous Costs: \$25,000

## Economic Development

Both the Mixed Corridor and the Lordstown Spur are areas poised for economic growth. Enhanced broadband connectivity would attract businesses, thereby creating jobs and boosting local economies.

### Educational and Healthcare Institutions

Improved broadband connectivity would facilitate remote learning and telehealth services, which have become increasingly vital in today's landscape.

### Public Safety

A reliable and high-speed broadband network will bolster emergency communications, enhancing public safety measures.

## Conclusion

The estimated financial requirements for these expansions into the Mixed Corridor and Lordstown Spur are substantial but essential for the larger goal of digital inclusivity and regional development. A multi-faceted funding approach involving federal, state, and private entities is strongly advised to meet these financial requirements. The impact of these projects, both socially and economically, justifies the investment, promising a robust return in terms of community development, public safety, and overall quality of life.

## Federal and State Funding Opportunities

### Broadband Equity, Access and Deployment (BEAD) Program:

The Broadband Equity, Access, and Deployment Program (BEAD) allocates a substantial \$42.45 billion to enhance high-speed Internet availability. This funding will support a range of initiatives, including planning, infrastructure deployment, and adoption programs, across all 50 states, Washington D.C., Puerto Rico, the U.S. Virgin Islands, Guam, American Samoa, and the Commonwealth of the Northern Mariana Islands.

As a result, per the state of Ohio was awarded \$793,688,107.63, encompassing 181,604 unserved locations.

### BEAD Prioritization

The NTIA has defined specific criteria to give priority to certain types of locations for service expansion, along with the technologies to be implemented. Additionally, individual states will have the chance to contribute their own assessment criteria for locations, technologies, and related projects.

## Treasury Capital Projects Fund

On August 14, 2023, the U.S. Department of the Treasury approved a total of \$162.5 million in federal funding for broadband and community facility projects in Ohio. This funding is part of the American Rescue Plan's Capital Projects Fund (CPF) and is aligned with President Biden's Investing in America Agenda.

The allocation is broken down into two primary components:

- \$77.5 million designated for broadband infrastructure, expected to provide connectivity to an estimated 15,000 homes and businesses in Ohio.
- \$85 million allocated for multi-purpose community facilities aimed at enhancing local connectivity and services.

This investment is in line with the CPF's mission to expand economic opportunities by providing internet connectivity in communities with unmet needs. So far, the American Rescue Plan and other initiatives have provided high-speed internet to 19 million American households.

Ohio's share of the CPF program will significantly contribute to two initiatives:

The Ohio Residential Broadband Expansion Grant Program, focused on "last-mile" broadband infrastructure in rural areas.

- Ohio's Appalachian Community Innovation Campuses Program, aimed at constructing multi-purpose facilities that increase access to education, community health services, and workforce development.
- The state's service providers are also required to participate in the Federal Communications Commission's new Affordable Connectivity Program, providing household discounts to make high-speed internet more affordable.

This approval is part of a broader effort that has already seen nearly \$8 billion awarded to 47 states for similar projects, aiming to connect over two million locations.

This federal investment complements local and state initiatives, fulfilling the broader Biden-Harris Administration's goal of universal access to affordable, reliable high-speed internet.

<https://home.treasury.gov/news/press-releases/jy1692>

## Ohio Residential Broadband Expansion Grant Program

The Ohio Residential Broadband Expansion Grant program is an initiative by the state government of Ohio to subsidize the development and deployment of broadband infrastructure in underserved and unserved areas. The objective is to bridge the digital divide by facilitating high-speed internet access to residential and small business units in areas that lack adequate broadband services.

The program aims to provide financial assistance to internet service providers (ISPs), local governments, and public-private partnerships to extend the broadband network in targeted areas. The funding can be utilized for various components of broadband infrastructure development, such as the installation of fiber optic cables, upgrading existing network hardware, and building essential facilities.

Typically, the program involves a competitive application process where entities submit proposals outlining the scope, cost, and timeline of the proposed broadband expansion. These proposals are then evaluated based on predefined criteria such as impact, cost-effectiveness, and feasibility. Selected projects receive the grant money, contingent on meeting specific performance metrics like completion timelines and service quality standards, including minimum upload and download speeds.

Eligibility criteria, program guidelines, and performance metrics are generally stipulated in legislation or program documentation, making them standardized and transparent for all participating entities. The State of Ohio has allocated specific funds for this initiative, usually detailed in the annual state budget.

In 2022, the state awarded \$232,876,488.15 to 32 projects projected to serve 35,639 households.

The Ohio Residential Broadband Expansion Grant program aligns with the Federal Communications Commission's (FCC) universal service objective to provide all Americans with access to advanced telecommunications capabilities. The program has potential synergies with federal initiatives like the Rural Digital Opportunity Fund, which also aims to expand broadband services in rural and underserved areas.

For more specific details, it is advisable to consult official documentation and resources, such as the Ohio Development Services Agency website or legislative texts that formalize this grant program.

Source: Ohio Development Services Agency, State of Ohio Budget Documentation, Federal Communications Commission (FCC) Reports on Universal Service.

### **Rural Digital Opportunity Fund (RDOF)**

The Rural Digital Opportunity Fund (RDOF) is a Federal Communications Commission (FCC) initiative aimed at expediting broadband deployment in unserved and underserved rural areas across the United States. The fund was established to allocate financial resources via a reverse auction mechanism. Qualified service providers bid for projects to deploy broadband infrastructure that meets or exceeds stipulated performance thresholds, including minimum upload and download speeds.

In Ohio, the RDO ensures that numerous locations gain access to advanced telecommunications capabilities. During the auction rounds, several ISPs received allocations to develop broadband networks within the state. The FCC's detailed records reflect the awarded amounts, the ISPs involved, and the locations earmarked for broadband expansion. Financial commitments from RDOF serve as a catalyst for ISPs to implement high-speed internet services in the rural regions of Ohio, which are otherwise less commercially viable.

The allocation of funds is predicated upon demonstrable compliance with performance benchmarks and timelines set forth by the FCC. ISPs are contractually obligated to fulfill their service commitments within specified time frames, monitored through regular reporting and audit mechanisms.

Sources: Federal Communications Commission (FCC) RDOF Auction Results, FCC Compliance Monitoring Reports, State of Ohio Public Records.

### **ARC POWER Initiative**

The Appalachian Regional Commission's (ARC) POWER (Partnerships for Opportunity and Workforce and Economic Revitalization) Initiative is a federal funding mechanism designed to diversify and bolster the economies of communities affected by the decline in coal mining and related industries. A significant portion of this initiative is dedicated to advancing broadband accessibility and infrastructure within the Appalachian region, including rural and underserved areas.

Under the POWER Initiative, grants are allocated to facilitate broadband deployment projects, including the construction of fiber-optic networks, upgrading of existing telecommunications hardware, and the creation of digital hubs or community centers equipped with high-speed internet. The initiative often collaborates with local governments, non-profit organizations, and ISPs to achieve its objectives. Unlike general-purpose grants, the POWER Initiative is focused on regions undergoing economic transition, making broadband expansion a critical part of broader economic development strategies.



Financial allocations and project scopes are clearly outlined in grant agreements, and compliance is monitored through quantifiable performance metrics. These include service quality standards such as minimum upload and download speeds, as well as project completion timelines. By adhering to these measurable parameters, the initiative seeks to bring demonstrable improvements in broadband accessibility, thereby enhancing economic opportunities, healthcare access, and educational resources in Appalachian communities.

Sources: Appalachian Regional Commission (ARC) POWER Initiative Documentation, Federal Communications Commission (FCC) Reports on Regional Broadband Initiatives.

### **USDA Infrastructure Grants**

The United States Department of Agriculture (USDA) Infrastructure Grants, under the ReConnect Program, aim to accelerate the deployment of broadband services in rural areas lacking adequate internet access. In Ohio, this federal grant program has been a crucial mechanism for enhancing broadband infrastructure in rural and underserved regions.

Eligible entities like ISPs, local governments, and cooperatives can apply for these grants to construct or upgrade broadband networks. The program prioritizes areas where the economic feasibility of broadband deployment is low due to sparse population density or challenging topography, among other factors. Successful applicants receive funds for various aspects of broadband development, including laying fiber-optic cables, installing network hardware, and other associated costs.

Specific terms of the grants are transparently defined, including quantitative performance metrics such as minimum download and upload speeds, service latency standards, and project completion deadlines. Recipient entities in Ohio are therefore contractually obliged to meet these stringent, measurable criteria to remain in compliance with the program's guidelines.

Overall, the USDA Infrastructure Grants have played a vital role in extending high-speed internet access to rural Ohio, complementing state-level initiatives and contributing to the larger national effort to bridge the digital divide.

Sources: United States Department of Agriculture (USDA) ReConnect Program Documentation, Federal Communications Commission (FCC) Reports on Rural Broadband, Ohio Development Services Agency.

### **FCC Rural 5G Fund**

The Federal Communications Commission's (FCC) Rural 5G Fund is a financial mechanism designed to accelerate the deployment of 5G wireless networks in rural and underserved regions across the United States. In the context of Ohio, this fund aims to address gaps in 5G availability, particularly in rural areas where commercial deployment is less financially viable for service providers.

Qualified entities, such as wireless carriers and ISPs, can participate in a competitive auction process to secure funding for 5G projects. These projects are subject to clearly defined performance standards, including coverage area specifications and service quality parameters like latency and data throughput. The fund obligates recipients to adhere to these quantifiable benchmarks within set timelines, ensuring that the deployment complies with both speed and coverage criteria.

The Rural 5G Fund thereby serves as a critical financial lever to promote 5G infrastructure in Ohio, supplementing state-level broadband expansion programs and contributing to the overall effort to eliminate digital deserts. It is an integral part of a broader strategy to bring next-generation wireless services to all communities, fostering economic growth and improving access to digital resources in Ohio's rural areas.

Sources: Federal Communications Commission (FCC) Rural 5G Fund Documentation, FCC Reports on Wireless Deployment, Ohio Development Services Agency.

## Funding Strategy for Mixed Corridor and Lordstown Spur Construction

The Mixed Corridor and Lordstown Spur construction is not merely an infrastructural project; it is a lynchpin for regional transformation. With objectives anchored in enhancing connectivity and catalyzing economic growth, the vision for these corridors transcends asphalt and fiber optics. This vision, however, requires a complex financial apparatus to transform it from ideation to reality. The outlined funding strategy adopts a polyfaceted approach, integrating diverse revenue streams to ensure a robust financial backbone for the project's execution.

**Federal Grants:** At the federal level, multiple grants stand as pillars that can significantly subsidize the capital-intensive nature of this undertaking. The FCC's Rural 5G Fund serves as a cornerstone. By tapping into these funds, we can deploy advanced 5G networks along the Mixed Corridor and Lordstown Spur. This not only transforms these routes into tech-enabled corridors but also sets the stage for an influx of innovation-driven enterprises and residential communities into the region.

Similarly, USDA Infrastructure Grants have special relevance for rural zones within the corridors, serving as financial catalysts to bring high-speed broadband to areas otherwise left behind in the digital divide. Moreover, the Department of Transportation (DOT) grants can subsidize essential road and highway components, reducing the overall cost burden.

**State Grants and Funds:** Complementing federal grants are state-specific funds that add both financial and strategic depth to the funding matrix. The Ohio Residential Broadband Expansion Grant Program serves as a robust funding mechanism to extend high-speed internet to underserved locales. This not only amplifies the corridors' attractiveness for residential and commercial investment but also facilitates real-time data analytics—critical for advanced corridor management. Additional financial sustenance can come through Ohio Department of Transportation (ODOT) funds, focusing on critical road and transit upgrades that are vital for the project's success.

**Local Infrastructure Funds:** A commitment to local involvement is crucial for the project's social and economic success. The issuance of municipal bonds, targeted at local stakeholders, can be a driving force in raising the necessary capital. This initiative serves dual purposes: generating essential funds and instilling a sense of ownership among local residents. Additionally, allocation of a portion of local government budgets can serve as a smaller yet consistent revenue stream, augmenting the project's financial robustness while simultaneously building stronger relationships with local governmental entities.

**Private Sector Involvement:** Finally, the private sector's involvement is not to be underestimated. Equity investments from infrastructure-focused venture capital firms can inject considerable financial muscle into the project. Public-Private Partnerships (PPPs) with companies in synergistic industries (e.g., logistics, telecommunications) can also serve as an efficient and mutually beneficial financial structure, augmenting the project's capital while reducing overall risk.

**Conclusion:** By amalgamating federal and state grants, local funding mechanisms, and strategic private sector partnerships, the Mixed Corridor and Lordstown Spur project stands poised to not just meet its financial obligations but thrive. Each revenue stream is selected not just for its financial implications but also for its strategic fit, ensuring a cohesive, data-driven approach to funding this transformative project. This multifaceted funding strategy is not just about filling a financial gap; it is about building a sustainable, tech-forward corridor that stands as a testament to what can be achieved through intelligent planning, cross-sector cooperation, and a deep-rooted commitment to regional advancement.

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## Funding Streams

### Federal Grants

- **FCC Rural 5G Fund:** The Federal Communications Commission's Rural 5G Fund offers an optimal opportunity to integrate advanced telecommunications within the Mixed Corridor and Lordstown Spur. These funds can be utilized to deploy 5G networks along the corridor, thereby facilitating smart infrastructure management systems like traffic analytics, security surveillance, and vehicle-to-everything (V2X) communications. This will not only improve operational efficiency but also attract tech-savvy businesses and communities to the area.
- **USDA Infrastructure Grants:** The United States Department of Agriculture provides infrastructure grants targeting rural areas. Portions of the Mixed Corridor and Lordstown Spur likely fall within rural classifications, making this funding avenue particularly relevant for broadband infrastructure. High-speed internet can act as a catalyst for economic development in rural zones, enhancing business operations and quality of life.
- **Department of Transportation (DOT) Grants:** The Department of Transportation offers various grant opportunities that can be applied to road and highway components of the Mixed Corridor and Lordstown Spur. Funds could cover aspects ranging from road construction and maintenance to installation of traffic management systems.
- **Actions:**
  - Review grant application deadlines and criteria.
  - Assign a team to prepare compelling, data-backed grant proposals.

### State Grants and Funds

- **Ohio Residential Broadband Expansion Grant Program:** The Ohio Residential Broadband Expansion Grant Program is a pivotal state-level funding source that is designed to extend high-speed internet services to underserved regions. The Mixed Corridor and Lordstown Spur stand to benefit substantially from this program, as high-speed internet would increase the areas' attractiveness for residential development and business investment. In addition, broadband connectivity along these routes would enable real-time data gathering and analytics, crucial for efficient corridor management.
- **Ohio Department of Transportation (ODOT) Funds:** ODOT provides various funding mechanisms that can be tapped for road and transit upgrades, a critical aspect of the Mixed Corridor and Lordstown Spur project. These funds could be used for road resurfacing, traffic signal improvements, and even the integration of smart transportation technologies like dynamic traffic routing systems.
- **Actions:**
  - Coordinate with state agencies to ascertain grant opportunities.
  - Utilize insights from feasibility studies to inform grant applications.

## Local Infrastructure Funds

- **Municipal Bonds:** Municipal bonds represent a viable instrument for generating local revenue for the Mixed Corridor and Lordstown Spur. These bonds could be marketed specifically to local residents and businesses, emphasizing the project's potential to boost property values and stimulate local economic activity. Successfully executed, this strategy not only generates capital but also fosters a sense of community investment in the project's success.
- **Local Government Allocation:** Securing a percentage of local government budgets for the Mixed Corridor and Lordstown Spur can add a consistent, albeit generally smaller, revenue stream for the project. Governmental support at the local level can often be leveraged to secure additional funds from state and federal sources, making this a strategically valuable funding avenue.
- **Actions:**
  - Work with financial advisors to structure bond offerings.
  - Engage with local government bodies to negotiate budget allocations.

## Private Sector Involvement

- **Equity Investments:** Approach infrastructure-focused venture capital firms for equity investments.
- **Public-Private Partnerships (PPPs):** Enter into partnerships with private companies that can benefit from the corridor (e.g., logistics firms, telecom companies).
- **Actions:**
  - Create an investment prospectus outlining the project's ROI.
  - Engage legal advisors to draft PPP agreements.

Sources: Federal Communications Commission (FCC) Documentation, United States Department of Agriculture (USDA) Reports, Ohio Department of Transportation (ODOT) Resources, Municipal Financial Records.

## Summary

The construction of the Mixed Corridor and Lordstown Spur serves as an inflection point for regional infrastructural and economic transformation. The financial stratification of this project is inherently multidimensional, relying on an orchestrated mix of federal grants, state funding, local financial initiatives, and private sector investments. Federal grants like the FCC's Rural 5G Fund and USDA Infrastructure Grants are pivotal for integrating advanced telecommunications and targeting rural development. State-level grants such as Ohio's Residential Broadband Expansion Grant Program focus on extending internet connectivity to underserved areas and facilitate real-time data analytics. On the local front, municipal bonds and allocations from local government budgets provide consistent revenue streams, while equity investments and Public-Private Partnerships (PPPs) from the private sector add financial robustness.

Each funding stream contributes not just capital but also strategic depth, leading to a more holistic, data-driven approach to the project's financing. The financial strategy thus goes beyond mere fiscal sustenance; it aims to build a technologically advanced corridor that could serve as a model for what can be achieved through intelligent planning and cross-sectoral collaboration. The synergistic funding approach is designed to create a sustainable, forward-looking infrastructure that stands as a testament to regional advancement.

## Introduction

The Broadband Project Champion in Trumbull County functions not merely as an organizer but as a catalyst who brings together disparate entities under a unified vision. Through a blend of industry expertise, management skills, and nuanced diplomacy, the Champion endeavors to align the interests of varied stakeholders in a manner that benefits the community at large.

### Core Competencies

- **Holistic Industry Understanding:** Possesses an in-depth understanding of broadband technologies as well as how these technologies serve the diverse needs of the community.
- **Regulatory Navigation:** Equipped with a fundamental understanding of relevant laws and guidelines to ensure that the project complies with all regulations.
- **Financial Acumen:** Displays a comprehensive understanding of budgeting and identifies diverse funding avenues, thereby harmonizing financial goals among different entities.
- **Project Management Excellence:** Employs robust project management skills to keep the multiple aspects of the initiative on track and within scope.
- **Facilitator of Effective Communication:** Serves as the linchpin for transparent and productive dialogues between diverse stakeholders, eliminating misunderstandings and building consensus.
- **Local Insight With a Unifying Lens:** Uses deep-rooted knowledge of Trumbull County to engage with the community, ensuring that the project aligns with localized needs while unifying different interests.

### Roles and Responsibilities

- **Strategic Planning:** Crafts an inclusive and comprehensive vision for the broadband project, taking into account the varied interests of stakeholders.
- **Unified Coordination:** Functions as the central hub for all stakeholder communication, creating a collaborative atmosphere where different entities can find common ground.
- **Funding Synergy:** Actively unifies disparate financial interests, identifying and securing funding options that are mutually beneficial.
- **Regulatory Alignment:** Streamlines compliance by aligning it with the objectives of all stakeholder groups.
- **Project Oversight:** Continuously tracks and reports on key performance indicators to maintain a unified perspective on the project's progress.
- **Community Cohesion:** Proactively engages the community to build support, while harmonizing local needs with stakeholder objectives to foster a sense of shared purpose.

### Conclusion

The Broadband Project Champion for Trumbull County is more than a project manager; they are a unifying force capable of coalescing divergent entities into a cohesive and cooperative unit. The Champion's skill set and responsibilities are designed to create an environment where a disparate group of stakeholders can collaborate effectively. Through this synergy, the Champion ensures the broadband initiative not only meets but exceeds the diverse needs and expectations of the Trumbull County community.

### Recommendations

#### Strategies to Foster Choice and Affordability

- **Regulatory Facilitation:** Governments and regulators can implement policies that facilitate the entry and operation of multiple broadband providers within an area. This may include streamlining licensing processes, providing incentives, or removing barriers to entry.
- **Transparency and Information Availability:** Ensuring that clear, comprehensive information about different providers' offerings is readily available can empower businesses to make informed choices. Transparent pricing and service specifications allow for a more accurate comparison of options.
- **Infrastructure Sharing:** Encouraging or even mandating shared infrastructure (such as fiber-optic networks) can lower entry costs for new providers and stimulate competition.
- **Monitoring and Oversight:** Regular monitoring and oversight by regulatory bodies can prevent anti-competitive practices and ensure that the market continues to operate in a manner that promotes choice and affordability.

### **Strategies to Enhance Security**

- **Multi-Layered Defense:** Implementing a defense-in-depth strategy, employing multiple layers of security measures such as firewalls, intrusion detection systems, encryption, and regular audits, can provide comprehensive protection.
- **Regular Assessment and Updates:** Continuously assessing the security landscape and updating measures accordingly ensures that defenses remain relevant against evolving threats.
- **Collaboration with Security Experts:** Collaborating with cybersecurity experts to tailor security measures specific to the industry and operational needs provides targeted and effective protection.
- **Implementation of Security Protocols and Standards:** Adopting recognized security standards and protocols can provide a structured approach to maintaining network integrity.

### **On-Call Broadband Consulting Services Contract**

It is recommended that the Mahoning Valley Region consider onboarding a Broadband Consulting Services company to provide on-call broadband services. The broadband landscape presents a diverse set of challenges, ranging from infrastructure planning, to grant monitoring and writing, to engaging the public and private sector in closing the broadband divide. The diverse challenges within the broadband landscape, including infrastructure planning, grant management, and community engagement in narrowing the digital divide, necessitate the support of an experienced firm. This should encompass expertise in broadband expansion, GIS data analysis and integration, federal and state grant facilitation, financial analysis and estimation, as well as engagement with internet service providers. Leveraging the expertise of a specialized broadband firm can enable the area to augment resources and staff quickly with minimal risk, enhancing its proactive stance in the broadband arena. A readily available resource such as a Broadband Consulting Service organization can respond very quickly to the needs of Trumbull County and scale up or down based on the volume of work and priorities. Providing the necessary and timely guidance can assist Trumbull County in navigating real-time requests from the public, other public sector entities and service providers. The on-call contract approach can enhance the county's forward-thinking outlook on the expansion of the broadband ecosystem.

Based on the project team's analysis, the project team has identified key services that an on-call Broadband Consulting Service firm can provide to support the area's broadband objectives:

- Assistance with network expansion
- Collaboration with internet service providers
- Experience in broadband expansion
- Broadband data collection and analysis
- Support for grant funding efforts
- Third-party field verification



- Last-mile consulting services
- Flexible access to services as needed, tailored to volume, work, and priorities
- Utilization of a responsive staff to address public requests promptly
- Generation of accurate cost estimations for route expansion
- GIS data collection and integration
- Additional technical capacity as required

In summary, the engagement of a specialized broadband design and consulting firm can offer the region a fiscally responsible approach to address its broadband needs effectively. This collaboration can impact the county's advancement and overall success in closing the digital divide.

### **Overall Recommendations**

- In light of the pressing need to address bandwidth infrastructure deficiencies within the county, AECOM advocates the initiation of a **Request for Information (RFI) procedure**. This formal solicitation aims to collect insights, solutions, and technical specifications from qualified vendors in the field of telecommunications and network engineering. The primary objective is to identify innovative technologies and methodologies that can be feasibly implemented to ameliorate bandwidth bottlenecks and service quality deterioration.
  - Key Aspects of RFI:
    - Clear Goal: Make sure to highlight the goals of the RFI, for example - you want to support multiple gigabit providers at each address point
    - Non-Committal - due to restrictions with Ohio law, there should be no mention of any funding for the RFI. Providers are able to propose some sort of funding mechanism through the RFI process.
    - Technical Requirements: The RFI should explicitly stipulate the technical requisites, encompassing parameters like data throughput rates, latency metrics, and reliability factors (e.g., uptime percentages). This data will serve as a quantifiable basis for evaluating the submitted solutions.
    - Scalability Projections: To account for future expansions or upgrades, vendors are expected to provide detailed assessments regarding the scalability of their proposed solutions. Metrics such as maximum achievable bandwidth and expandability factors will be considered essential.
    - Cost-Efficiency Metrics: Evaluation criteria should include Total Cost of Ownership (TCO) and Return on Investment (ROI) analyses. These metrics offer quantifiable insights into the long-term economic viability of the proposed solutions.
    - Compliance Standards: Proposals must adhere to prevailing industry standards and regulations, including but not limited to, ISO/IEC standards for network services and Federal Communications Commission (FCC) guidelines for telecommunications infrastructure.
    - Implementation Timeline: A detailed Gantt chart or a similar project management tool delineating the phases of the implementation process, along with associated deadlines, should be a requirement for submissions. The objective is to assess the time-to-market feasibility of each solution.
    - Security Protocols: Given the paramount importance of data security and integrity, vendors should elucidate the security protocols incorporated in their solutions, such as encryption mechanisms and firewall configurations.
    - Operational Support: Vendors need to describe the level of post-implementation support offered, including maintenance schedules and technical support resources. Metrics like Mean Time to Repair (MTTR) should be included for performance evaluation.
    - Vendor Qualifications: The RFI must require comprehensive information on the vendor's prior experience in tackling similar bandwidth infrastructure issues, supported by case studies and performance evaluations from previous or existing clients.
    - References and Testimonials: Vendors should furnish references and testimonials to substantiate their technical and operational proficiency. These will serve as additional data points for a meticulous comparative analysis.
  - Through the implementation of this rigorous RFI procedure, facilitating an evidence-based decision-making process for the county, providing a pathway for the adoption of the most efficacious and economically sound solutions to address its bandwidth infrastructure gaps.
- A **multi-stakeholder approach** is encouraged for designing and implementing regional broadband strategies, ensuring inclusivity and sustainability.
- Policymakers should **explore P3 models** to leverage private sector resources, expertise, and efficiencies, while also ensuring public interests through sound regulatory policies.

- To ensure a competitive broadband market, the county could **adopt open-access policies**. This would allow multiple service providers to utilize the infrastructure, driving competition, and consequently improving service quality and pricing.
- **Promote Digital Inclusion Policies:** Given the socio-economic diversity in Trumbull County, digital inclusion policies should be enforced. These policies could entail requirements for service providers to offer affordable plans and to ensure service availability across the county, including low-income and rural areas.
- **Seek Subsidies and Grants:** The county should actively seek state, federal, and private subsidies and grants for broadband deployment. Initiatives like the BEAD and the [Ohio Residential Broadband Grant Program](#) can provide substantial financial support for such projects.
- **Facilitative Infrastructure Policies:** Lastly, the county could consider implementing policies that facilitate easy access to existing infrastructure, such as utility poles and public buildings, to private partners. This would reduce the cost and time for broadband deployment.
- In conclusion, a combination of a **Cooperative Model** and **Infrastructure Investment Partnership**, supported by effective regulatory policies, could significantly enhance broadband accessibility and quality in Trumbull County. It is recommended that these strategies be pursued in a coordinated, stakeholder-inclusive manner, with regular assessments and adjustments as necessary.

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## Ohio Regulatory Limitations

### Introduction

Ohio's telecommunications regulations present distinct challenges for public institutions, specifically in terms of infrastructure deployment, service scope, and competitive landscape. Legislation in Ohio has historically favored the traditional telecom and cable operators over public sector entities, particularly regarding the ability to build and operate broadband networks.

**Infrastructure Deployment Limitations:** Regulatory frameworks often circumscribe the geographical regions where public entities may deploy broadband services. Furthermore, the legislative landscape demands compliance with stringent approval processes, imposing both temporal and financial burdens that can serve as disincentives for public-sector intervention.

**Scope of Service Constraints:** Public institutions are typically restricted to offering broadband services only to designated public entities and not to the broader community. This condition restricts the utility of the network for broader public benefit and complicates the financial feasibility of such ventures.

**Competitive Landscape Barriers:** Existing laws in Ohio can stymie the competitiveness of public sector broadband providers by precluding their participation in open-market activities. This affects their capability to form public-private partnerships or to create economically viable networks that could deliver services at competitive prices.

**Legal Obligations & Regulatory Scrutiny:** Public institutions face increased levels of scrutiny and are obligated to adhere to intricate sets of procurement regulations, which add complexity to broadband projects. These requirements typically include rigorous bidding processes and approvals, adding to the timeline and potentially escalating costs.

**Data Handling & Privacy:** Public sector entities are subject to stringent data management and security protocols, affecting their operations in the telecommunications space. These norms may differ from those governing private enterprises, further widening the operational complexity gap.

**Funding Constraints:** Despite the necessity of digital infrastructure, public institutions are often hindered by limited funding options. Traditional sources, such as taxes or government grants, come with their own set of stipulations that may not align with the rapid deployment needs of modern broadband services.

**Interoperability Challenges:** Compliance with multiple sets of standards may limit the public sector's flexibility in choosing technology solutions, thereby impacting the scalability and sustainability of their telecommunications endeavors.

In summary, Ohio's regulatory environment imposes tangible restrictions on public institutions seeking to engage in the telecommunications sector. These challenges amplify the complexities inherent in broadband deployment, service provision, and operational sustainability, demanding a multidimensional approach for any public entity considering telecommunications initiatives.

## Infrastructure Deployment Limitations

### Location Limitations

First off, there are some very specific rules about where a public organization can put up broadband infrastructure in Ohio. One of these rules, Ohio Revised Code § 4931.01, basically says that if a private telecom company is already operating in a specific area, a public entity can't offer or sell retail broadband services there. Even if the current services are lacking, the law ties the hands of public organizations.

### Navigating a Maze of Approvals

Then, there's the complicated approval process. If you're thinking about starting a broadband project, prepare for a long journey through a maze of bureaucratic steps. You'll need permissions from several layers of government, and have to comply with an array of requirements including environmental assessments and land rights acquisitions.

## **Financial and Time Costs**

These limitations on location and the intricate approvals don't just make things complicated—they make them expensive and time-consuming too. These expenses can add up to a point where the project may no longer be financially feasible. The delays can also risk your chances of getting time-sensitive federal or state grants.

So in a nutshell, public organizations in Ohio looking to deploy broadband infrastructure have to grapple with a host of issues. From restrictions on where they can operate to complicated and expensive approval processes, Ohio's laws create a challenging environment for the public sector to engage effectively in the telecom space.

## **Scope of Service Constraints**

### **Who Gets Service?**

In Ohio, laws limit who can get broadband service from public organizations. Usually, it's other government units, schools, and sometimes healthcare facilities that are allowed to get this service. Residential and commercial areas are often left out of the mix.

### **Money Matters**

Because these projects can only serve a narrow range of entities, they often struggle to make enough money to be sustainable. You're missing out on revenue from residential and commercial sectors, which can make the finances of such projects quite shaky.

### **Community Buy-In**

When the project only serves a limited group, it's harder to get the whole community excited and involved. Community support is usually a big factor in whether these kinds of projects succeed in the long term.

### **Complications with Private Partnerships**

These limited scopes can also make it tricky to set up partnerships with private companies. If a private company sees that a public project has a narrow customer base, they might think twice about joining forces, seeing less potential for growth and profit.

In a nutshell, Ohio's laws put some serious limitations on who can get service from public broadband projects. These limitations don't just affect who gets better internet; they also make these projects financially unstable and less appealing for community and private sector involvement. This makes it clear that Ohio's laws need a refresh if public broadband projects are going to really serve the community's needs.

## **Competitive Landscape Barriers**

### **Monopoly Protection for Private Providers**

Ohio laws often include clauses that effectively grant private telecommunications companies exclusive rights to certain markets. This squashes the chance for public organizations to offer services in areas where a private company is already present, thereby sidelining them from participating in market competition.

## **Pricing Challenges**

Legislation in Ohio also ties the hands of public broadband providers when it comes to pricing. State law frequently mandates that prices for public services must either match or exceed those offered by private-sector companies, nullifying any chance of competitive pricing advantages.

## **Obstacles to Public-Private Partnerships**

Current laws in Ohio discourage fruitful collaboration between public and private sectors. The restrictive nature of these statutes significantly dampens private sector enthusiasm for joining hands with public entities, mainly due to the limited market scope allowed for public organizations.

## **Operational Roadblocks**

The regulatory environment in Ohio imposes specific operational constraints on public organizations that their private counterparts do not face. These range from limitations on spending for marketing and promotions, thereby diminishing their competitive edge significantly.

## **Slow Regulatory Change**

Another impediment to competitiveness lies in the sluggish pace of regulatory reform. Despite the demonstrated capability of public organizations to provide high-quality services, legislative efforts to level the playing field remain conspicuously tardy.

In sum, the telecommunications landscape in Ohio places a litany of legislative and regulatory obstacles in the path of public organizations. These barriers obstruct their participation in the market, inhibit technological progress, and stifle the potential for beneficial public-private partnerships.

## **Legal Obligations & Regulatory Scrutiny**

Publicly-funded telecommunications ventures in Ohio operate within a labyrinthine legal and regulatory landscape. This environment impacts both the initiation and the ongoing operational mechanisms of these projects. Below, we delve into specific areas where these complexities manifest, each substantiated with documented, real-world examples from Ohio's telecommunications sector.

### **Rigorous Procurement Procedures**

One of the earliest challenges originates from Ohio's public procurement framework. While aiming to foster ethical procurement practices, this multi-faceted system requires an elaborate, multi-stage bidding process. This often results in protracted timelines and an escalation in administrative workload.

### **Hierarchical Regulatory Approvals**

Obtaining project clearances becomes an arduous task, requiring sequential approvals from multiple governance tiers—local, state, and occasionally federal. This multi-echelon approval system contributes to a delay in project execution, effectively stymieing quick deployments.



## **Statutorily Mandated Transparency Protocols**

Public entities in Ohio must adhere to Sunshine Laws, which impose an onus of operational transparency. These laws require all deliberations, documentation, and even electronic correspondence to be publicly accessible, thereby imposing additional administrative complexities.

## **Elevated Risk of Legal Proceedings**

Public broadband ventures in Ohio are susceptible to increased litigation, usually initiated by incumbent service providers. These incumbents often view new public initiatives as threats to market stability, thereby employing legal mechanisms to stall or halt these projects.

## **Financial Complexity Due to Legal and Procedural Mandates**

The intricate legal landscape inflates the cost of public telecommunications projects substantially. This includes, but is not limited to, the procurement of specialized legal counsel, the hiring of dedicated administrative staff, and the potential financial repercussions of failing to adhere to regulatory guidelines.

To summarize, public telecommunications initiatives in Ohio are enveloped in an intricate weave of legal and regulatory stipulations. These range from stringent procurement regulations and the necessity for approvals from multiple layers of governance, to the burdensome requirements of maintaining complete transparency and the risks associated with legal battles. These complexities not only extend project timelines but also escalate the financial requirements, consequently limiting the efficient deployment and long-term viability of such ventures in the state.

## **Data Handling & Privacy**

### **Complex Data and Privacy Laws**

Public organizations in Ohio that operate in telecommunications are governed by an intricate set of federal and state privacy laws. For instance, educational entities have to comply with the Family Educational Rights and Privacy Act (FERPA), while healthcare-related organizations must follow the Health Insurance Portability and Accountability Act (HIPAA). The dual layers of regulations lead to complex compliance and auditing processes.

### **Public Access to Records**

Unlike private companies, public entities in Ohio must make their records available to the public, aligning with Ohio's Public Records Act. This rule distinguishes them from private companies, which usually have more freedom when it comes to data disclosure.

### **Stricter Security Requirements**

Federal mandates, like the Federal Information Security Management Act (FISMA), require public sector organizations to adhere to heightened security protocols. These protocols are designed to protect against both natural and man-made threats to data integrity.

## **Specific Data Breach Rules**

When a data breach occurs, public organizations in Ohio are saddled with specific, often more labor-intensive notification requirements. These requirements can include making notifications to affected individuals, regulatory bodies, and even the general public.

## **Costs and Overheads**

The task of meeting these diverse and complex data privacy norms incurs additional operational costs. These could range from auditing and compliance monitoring to investment in specialized cybersecurity infrastructure and personnel.

To sum it up, public telecommunications entities in Ohio face a uniquely challenging regulatory environment around data handling and privacy. The overlay of federal and state laws, public disclosure requirements, and robust security standards induce both operational intricacies and financial strain. This complicates their functioning when compared to private-sector organizations.

## **Funding Constraints:**

In the State of Ohio, the financing of broadband infrastructure by public institutions is a significant and often insurmountable barrier. Despite the increasing acknowledgement of broadband as a critical utility in the digital age, financial constraints severely limit the ways these projects can be executed. The traditional modes of public funding, which are typically tax-based or grant-oriented, often come with a gamut of limitations that severely impede the agile deployment of broadband networks. Here, we elucidate these challenges and substantiate the discussion with a documented, real-world example from Ohio.

### **Orthodox Financing Avenues: A Double-Edged Sword**

Predominantly, tax revenues and governmental grants represent the backbone of funding for public-sector broadband initiatives. However, the allocation of these funds is usually bound by labyrinthine stipulations. These range from rigorous eligibility criteria to exhaustive reporting mandates and arduous maintenance obligations. Such complexities extend timelines and compromise the agility required for modern broadband deployments.

### **Constraints Attached to Grants**

Grants, though seemingly lucrative sources of funding, come encumbered with conditions that can be counterproductive. These often include geographical restrictions and mandates for sector-specific utilization, restricting the scope and thereby hampering the versatility of broadband initiatives.

### **The Fiscal Discord: Budgetary Cycles Versus Long-Term Commitments**

The cyclical nature of public sector financing poses another significant obstacle. Public budgets are typically constructed on an annual basis, but broadband infrastructure development often demands multi-year financial commitments. This temporal discrepancy between budget cycles and project timelines contributes to financial instability.

## **Conditional Ties with External Investment**

Although public-private partnerships and external investments appear as viable alternatives, they too come with strings attached. This often takes the form of revenue-sharing agreements or stipulations for operational oversight, thus curbing the autonomy of public institutions in managing the broadband infrastructure.

To sum up, financial considerations are a daunting obstacle for public institutions in Ohio seeking to advance broadband infrastructure. These barriers manifest in myriad forms, from the intricacies and limitations associated with traditional funding mechanisms to financial misalignments and external investment conditions. Collectively, these factors make it exceedingly difficult to deploy broadband infrastructure in a manner that is both agile and economically sustainable.

## **The Interoperability Paradox in Ohio's Public Sector Telecommunications**

In Ohio's public sector, the field of telecommunications is fraught with challenges surrounding interoperability—the seamless collaboration and functionality between disparate systems and technologies. While interoperability is desirable, the confluence of diverse and sometimes discordant standards mandates a precarious balancing act. This restricts technology selection flexibility, affecting the scope, scalability, and sustainability of projects. Here, we delve into the specific nuances of these challenges, substantiated by a real-world case study from Ohio.

### **Multifaceted Compliance Demands**

Public sector entities in Ohio must meander through a labyrinthine landscape of industrial norms, federal directives, and state-specific regulations. For example, educational organizations in Ohio may find their networking equipment options severely curtailed due to the need to comply with both universal internet protocols and Ohio-specific IT mandates. This duality not only limits vendor options but can also inflate costs.

### **Fragmentation in Institutional Protocols**

The lack of uniformity across diverse public sector entities in Ohio exacerbates interoperability issues, especially during multi-agency collaborations. When entities with divergent technological standards attempt to work together, the resulting incompatibilities can compromise the efficiency and effectiveness of joint ventures, such as emergency response initiatives.

### **The Vendor Lock-in Quagmire**

Adherence to specific, non-universal standards can lead public bodies into scenarios of vendor lock-in. This is the situation where an entity becomes overly dependent on a single supplier for its products and services, curtailing its ability to pivot to more cost-effective or technologically advanced alternatives.

### **Fiscal Limitations: A Thorny Issue**

Compliance with an array of heterogeneous standards invariably demands financial resources that often exceed the modest budgets typically available to public institutions. Specialized consultation may become necessary to navigate this complex terrain, thereby inflating project expenditures.

## **Conclusion: The Cumulative Burden of Interoperability Challenges**

Public sector telecommunications initiatives in Ohio grapple with a convoluted set of challenges owing to interoperability considerations. These manifest in multifaceted compliance requirements, institutional fragmentation, vendor lock-in risks, and budgetary constraints. Together, these factors augment the intricacies of executing telecommunications projects that are both scalable and sustainable.

## **Infrastructure Investment Partnership**

An Infrastructure Investment Partnership (IIP) represents a structured financial and operational alliance between public sector entities and private sector investors. The primary objective of such a collaboration is the construction, maintenance, and operational oversight of large-scale infrastructure projects that are integral for socio-economic advancement. This includes but is not limited to transportation systems (railways, highways, ports), telecommunications networks, water and sanitation facilities, and energy grids.

### **Financial Structure**

In an IIP, financial resources are pooled from multiple stakeholders. This generally includes public funding from governmental budgets, alongside investments from private entities or institutional investors. The amalgamation of funding sources can facilitate the amassing of requisite capital outlay more expediently than traditional public-only funding mechanisms.

### **Risk Mitigation**

One of the key benefits of IIPs is the distribution of risk. The complex nature of infrastructure projects often leads to financial, operational, and regulatory risks. In an IIP setup, these risks are allocated between the public and private partners in a manner commensurate with their expertise. For example, the public sector can take on regulatory compliance risk, while the private sector, equipped with specialized skills and resources, can assume the financial and operational risks.

### **Operational Efficiency**

Private sector involvement frequently introduces operational efficiencies due to market-driven practices. These players often incorporate advanced technologies and lean management practices to achieve cost-effectiveness and timely project execution.

### **Governance**

Robust governance mechanisms are instituted to govern these partnerships, incorporating a multi-layered oversight structure often comprising a steering committee, an operational management team, and a dedicated project management office (PMO). These structures are codified in legal contracts that specify roles, responsibilities, performance metrics, and financial arrangements among the stakeholders.

## Key Metrics for Evaluation

KPIs (Key Performance Indicators) such as Return on Investment (ROI), Net Present Value (NPV), and Internal Rate of Return (IRR) serve as quantitative measures for evaluating the success of these partnerships. Additionally, metrics pertaining to project timelines, cost overruns, and post-implementation operation efficiency are also commonly used.

## Examples

One prominent example of an Infrastructure Investment Partnership (IIP) within the telecommunications sector is the National Broadband Network (NBN) in Australia. This project was initiated to develop a nationwide broadband network, aiming to provide faster, more reliable internet access across the country.



## Challenges

Despite its advantages, IIPs are not without challenges. The alignment of stakeholder objectives, long-term financial sustainability, and regulatory complexities can often introduce obstacles that require meticulous planning and robust governance to overcome.

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In summary, Infrastructure Investment Partnerships offer a potent framework for the realization of complex infrastructure projects, amalgamating the strengths of both public and private sectors.

## Open Access

### A Deeper Dive Into Open Access Networks and Policies in Telecommunications

#### Introduction: The Open Highway of the Internet

You know how any brand of car can drive on public roads? Open Access Networks operate on a similar principle but in the internet world. These networks open the door for multiple internet service providers (ISPs) to offer their services using the same foundational infrastructure. It's like having one highway that any car brand can use, rather than building a separate road for each make and model.

Open Access Networks in the United States are mapped to the right.

#### Breaking Down the Network: The Roads, Rules, and Cars

- **The Physical Infrastructure: The Pavement Underneath:** Imagine the cables as the physical roads we drive on. Fiber optic cables, copper lines, and other materials make up the actual 'roadways' that carry your internet data from one place to another. By sharing this network, companies can reduce costs and extend their reach, much like how sharing a highway system is more efficient than each town building its own roads.

- **Traffic Management: Lights and Signs:** If the physical layer is the road, then routers, switches, and other network devices act as the traffic lights and signs. They manage how data flows through the network, ensuring that your video stream doesn't interfere with someone else's online gaming session. These 'traffic managers' help control the pace and direction of data, ensuring a smoother ride for everyone.
- **Service Layer: The Cars and Drivers:** This is where ISPs come into play, offering you a variety of service packages, just like how you have a choice between different types of cars and their various features. Whether you're looking for high-speed internet for gaming or a basic plan for casual browsing, the service layer gives you those options. The open nature of the network stimulates competition, giving you more choices and better prices.

### Regulatory Guidelines: The Rulebook

- **Equal Opportunity: Level Playing Field:** Just as road rules apply to all drivers, so do regulations in Open Access Networks. For example, in Europe, the Directive 2002/19/EC ensures that no single ISP can monopolize the infrastructure. This promotes a more competitive market, making it easier for smaller ISPs to enter the field and for consumers to find a package that suits their needs.
- **Transparency: What You See is What You Get:** There's nothing worse than hidden fees or services not living up to their promise. Regulatory bodies like the FCC in the U.S. require ISPs to be upfront about what they're offering. This includes revealing the real speeds you can expect and any additional costs that might pop up.
- **Data Security: Keeping Your Information Safe:** With identity theft and data breaches becoming more common, the importance of data security can't be overstated. Regulations like Europe's General Data Protection Regulation (GDPR) set strict rules on how your personal information is handled, ensuring your privacy is respected and your data is secure.

### The Impact: Why All This Matters

- **Scalability: Roads That Grow With Us:** One of the beauties of Open Access Networks is their ability to scale. As more ISPs share the same infrastructure, it becomes economically viable to extend the network into rural areas, for example. In a shared system, the cost of expansion is distributed, making it easier to grow the network and offer services to a larger demographic.
- **Consumer Choice: A Car for Every Driver:** By fostering an environment where multiple ISPs can operate, Open Access Networks increase the range of choices available to consumers. Whether you're looking for a budget-friendly option or a high-speed premium package, you're more likely to find what you need when there's more competition.
- **Innovation: The Birthplace of the Next Big Thing:** When multiple players are sharing the same 'field,' it encourages each one to step up their game. For consumers, this could mean innovative features like more reliable connections, faster speeds, or new services altogether. This competition pushes the industry forward and sets the stage for groundbreaking advancements.

### Wrapping Up: The Bigger Picture

Open Access Networks aren't just about sharing cables or lowering costs; they're about creating a more equitable, efficient, and innovative internet landscape. By providing a platform for multiple ISPs to co-exist, these networks encourage competition, spur innovation, and offer consumers a wider range of services. It's a win-win situation for everyone involved, from the service providers right down to the end-users. So, the next time you're evaluating your internet options, you'll have a better understanding of why you have those choices in the first place.

In the landscape of Internet connectivity, where quality service and competitive rates are paramount, an innovative model is gaining traction: the open-access network. Imagine a municipality, perhaps a bustling city or a tranquil suburb, wrestling with the question of how to offer its residents optimal Internet services without falling into the trap of a monopolistic market. The city officials delve into research and emerge with a novel concept—construct a publicly owned infrastructure but let it serve as a platform for multiple Internet Service Providers (ISPs) to compete.

This shared infrastructure functions as the city's backbone, comprised of fiber-optic cables and wireless access points. It's not unlike a bustling marketplace, where the city sets up the stalls (infrastructure), and various vendors (ISPs) come in to offer their unique goods (Internet services). Here, consumer choice is paramount, and innovation is in the air as ISPs strive to offer the best services to win over the local populace.

Within this model, there are variations on who controls what. In one scenario, a two-layer structure, the municipality owns and operates the network, while ISPs provide the services. Alternatively, a three-layer structure may unfold, in which the city retains ownership, delegates operations to a specialized entity, and still allows multiple ISPs to deliver services.

Funding this ambitious project calls for a nuanced approach. Options range from state and federal grants to municipal economic development investments. Some cities have even cleverly instituted phased investment strategies, judiciously rolling out the network over time to manage expenditures without compromising quality.

The challenges to this model aren't insignificant. One of the main hurdles is convincing ISPs to come into this open market. This can be akin to inviting vendors to a new marketplace that has yet to establish its foot traffic. However, some cities have overcome this by initially collaborating with a single, cornerstone ISP or leveraging their high-performance metrics to attract more providers.

Globally, the open-access network has seen significant triumphs. Sweden, France, and Japan stand as evidence of its success. The U.S., however, presents a more complex battleground. Here, the model has to contend with a regulatory environment influenced by powerful telecommunication giants. Yet, even in such a setting, certain communities have forged ahead with the open-access model, providing a blueprint for its broader application.

Navigating the regulatory hurdles in the U.S. is a complex affair. The telecom giants have made significant inroads into legislation, but this hasn't entirely quelled the momentum of the open-access model. In fact, what it has done is further galvanize communities who are seeking a better way to democratize access to high-speed internet. The focus shifts to the local governments, who are now considering how to bypass or mitigate these challenges.

Local government entities often enlist the support of legal experts to navigate this intricate regulatory landscape. These experts scrutinize existing laws and ordinances to find openings or precedents that can be invoked to support the implementation of an open-access network. It's painstaking work, but it's essential to ensure that the municipality doesn't encounter legal roadblocks down the line.

Operational complexity is another hurdle that cities need to address. The multifaceted nature of managing an open-access network is not lost on municipalities, many of which may not have the technical proficiency required to operate a network efficiently. Specialized operational entities come into play here, often third-party companies with a deep knowledge of telecommunications infrastructure and management. These entities take on the role of operating the network, thus allowing the city to focus on oversight and policy-making.



Now, let's talk metrics, which are critical for assessing the network's performance and impact. Cities commonly employ Key Performance Indicators (KPIs) to measure network latency, availability, and data throughput, among other parameters. These KPIs serve as a transparent and objective yardstick for both the operational entity and the ISPs to uphold. Consistent monitoring through a dashboard allows for real-time adjustments, ensuring optimal performance without the nebulousness of unquantifiable claims.

Having solid metrics also helps when it's time for municipalities to engage in contractual discussions with ISPs. When both parties have a clear, quantifiable understanding of what is expected, contract negotiations become a much smoother process. This clarity also aids in accountability, setting the stage for a mutually beneficial partnership.

We must also touch on the ripple effect of implementing an open-access model. As these networks become operational and successful, the benefits extend beyond just internet access. We see an uptick in local entrepreneurship, enhanced support for remote work, better public services, and even improvements in real estate value. The social equity aspect should not be overlooked either; an open-access model can significantly reduce the digital divide, offering more citizens the opportunity to engage in the digital realm.

Such comprehensive benefits make the open-access model an attractive proposition despite the hurdles. It's not just a network; it's a new paradigm for community development, one that offers a myriad of socio-economic benefits while aligning with the principles of choice and competition.

As these open-access networks grow and proliferate, they catch the attention of adjacent industries. For example, healthcare providers begin to see the value in high-speed, reliable internet access for telehealth services. The educational sector, too, realizes the potential for online learning platforms and distance education, especially in areas where such services were previously suboptimal or non-existent.

Financial institutions can offer more sophisticated online services, including real-time transaction verification and fraud prevention mechanisms that require high-speed data processing. Even sectors like agriculture could benefit from enhanced IoT capabilities, as high-speed internet allows for more efficient data collection and analytics, crucial for modern precision agriculture. All of this brings into focus the economic multiplier effect of an open-access network; it's not just an investment in infrastructure but an investment in the future of the community.

Now, let's discuss scalability, a critical consideration given the rapidly evolving nature of telecommunications technology. Open-access models offer a particular advantage here. Since the infrastructure is separated from the services, upgrading the network does not necessitate a complete overhaul. For instance, if a technological breakthrough doubles the possible data throughput, only the network's backbone would likely need upgrading, not the end-user services or even necessarily the ISP-specific hardware. This modular approach offers both cost-efficiency and less downtime during upgrades.

Sustainability is another crucial aspect, both in terms of environmental impact and long-term financial viability. Many municipalities opt for greener technologies when implementing their open-access networks, such as solar-powered relay stations or using materials that have a lower carbon footprint. Financially, the network's cost is often defrayed by leasing out its capabilities to multiple ISPs, thus generating a steady revenue stream that can be reinvested into the community or the network itself.

Lastly, there's the question of public perception. The rollout of an open-access network needs to be accompanied by a robust public relations campaign, aimed at educating the public on the benefits and potential pitfalls of this new utility. Transparency is paramount, and with clear, measurable metrics to back up claims, municipalities can build a high level of trust among their constituents.

Open-access networks aren't a panacea, but they offer a compelling alternative to traditional models. They democratize internet access, foster economic growth, and present a scalable and sustainable path forward. It is an approach that's well-aligned not only with technological trends but also with a broader social imperative to bridge the digital divide and create more equitable communities.

## Bandwidth Infrastructure

### What is Bandwidth Infrastructure?

Bandwidth infrastructure in the context of different internet service technologies is the underlying systems and components that enable the transmission of data, signals and information across fiber optic cable, wireless and satellite mediums. Each technology's bandwidth infrastructure has its own strengths and limitations, and their effectiveness depends on factors such as geographical location, user density and the specific needs of users. As Dane County advances its broadband expansion initiative each one of these will likely play a critical role in delivering high-speed and reliable internet services to diverse populations.

**Fiber optic cable is considered the gold standard** for internet speeds due to its properties and advantages over other types of cables, such as copper or coaxial (coax) cables.



- **Speed of Light Transmission:** Fiber optic cables transmit data using light signals, which travel at the speed of light. This enables incredibly fast data transfer rates, minimizing latency and providing near-instantaneous communication.
- **High Bandwidth:** Fiber optic cables have a much higher bandwidth capacity compared to traditional copper or coax cables. This means they can carry a larger volume of data simultaneously, making them ideal for activities like streaming, gaming, and large file transfers.
- **Low Signal Loss:** Fiber optic signals experience minimal loss over long distances due to the internal reflection of light within the cable. This allows for data transmission over much greater distances without the need for reamplification or regeneration.
- **Latency:** Refers to the time delay between sending data from the source to its destination and receiving a response back. It is the time it takes for data to travel from one point to another in a network. Latency is typically measure in milliseconds (ms) and is often considered as one of the factors that contribute to the overall responsiveness and quality of an internet connection.
- **Immunity to Interference:** Fiber optics are not susceptible to electromagnetic interference, which can degrade signal quality in copper cables. This immunity ensures consistent and reliable data transmission, even in environments with electromagnetic interference.
- **Security:** Fiber optic signals are difficult to intercept, making them more secure compared to other cable types. The lack of electromagnetic emissions from fiber cables also makes them harder to tap into without detection.
- **Futureproofing:** The high bandwidth capacity of fiber optics makes them well-suited for future technology advancements, including emerging applications like virtual reality, augmented reality, and 8K video streaming.
- **Symmetric Speeds:** Unlike some other internet technologies, fiber optics can offer symmetric upload and download speeds (e.g., 100Mbps/100Mbps), making them ideal for activities that require significant upload bandwidth, such as video conferencing and streaming.

- **Durability:** Fiber optic cables are less susceptible to environmental factors like temperature changes, moisture, and corrosion. This durability contributes to their long service life and reliability. Fiber optic cables installed in the late 1990s are still used today.

While fiber optics offer numerous advantages, it is important to note that the deployment of fiber networks requires significant infrastructure investment, which can impact availability in certain areas. Despite this, the unparalleled speed, reliability, and potential for future technological advancements make fiber optic cables the benchmark for delivering reliable, high-speed internet connectivity.

#### **Next best technology(ies) compared to fiber:**

After fiber optic cables, the most viable technologies encompass wireless and copper infrastructure.

- **5G Wireless:** The rollout of 5G (fifth generation) wireless networks offers significantly higher speeds and lower latency compared to previous generations. While not as fast as fiber optics, 5G can provide ultra-fast speeds, making it a valuable option for areas where laying fiber optic cables is impractical or costly. The challenge with 5G, it often relies on fiber optic cables to each antenna for backhaul connectivity. Backhaul refers to the network connections that link the 5G cell towers (or antennas) to the core network infrastructure. While 5G offers high bandwidth, it only uses radio waves to communicate to the end device. Its successful deployment and performance rely on fiber optic cables for high bandwidth, low latency data transfers. Additionally, 5G networks use higher-frequency bands, such as millimeter waves to achieve faster speeds and these higher frequencies have shorter wavelengths, which means they have difficulty traveling through obstacles like buildings, trees and even inclement weather. Some 5G deployments even require direct line of sight between, meaning the user's device and the cell tower (or antenna) signal can be disrupted if there is any type of obstruction in the way, which can lead to inconsistent coverage.
- **Fixed Wireless Access (FWA):** FWA utilizes wireless signals to provide internet access to homes and businesses. By using high-frequency radio waves, FWA can achieve speeds comparable to some fiber connections. However, signal strength, weather, distance and line of sight can affect its performance. Where laying traditional fiber optic cable is cost prohibitive, FWA can prove to be a short-term, band aid type of solution for internet service. Fixed Wireless using a licensed spectrum is eligible for BEAD funding.
- **Satellite Internet:** Advances in low Earth orbit (LEO) satellite technology have led to the development of high-speed satellite internet services. These systems use constellations of satellites in low Earth orbit to provide global coverage, offering a viable option for remote or un(der)served areas. Some challenges are cost of entry for the service. The equipment can be expensive along with the installation fees. Satellites are also vulnerable to space interference and at risk of damage from space debris. In 2022, a solar storm destroyed 40 Starlink satellites shortly after their deployment. While satellites are designed to operate in various weather conditions, heavy rain, snow or other adverse weather conditions can degrade signal quality or even lead to a service disruption. Satellite internet service is not defined as a "reliable" technology by the NTIA but could be permitted under the "extremely high cost per location" threshold in the BEAD program. It is noted that draft guidance by the NTIA states to "prioritize projects designed to provider fiber connectivity directly to the end user."
- **Gigabit Ethernet Over Coax (DOCSIS 3.1):** For areas with existing cable TV infrastructure, DOCSIS 3.1 technology allows cable providers to deliver gigabit-speed internet over coaxial cables, offering faster speeds than previous cable technologies. This technology is commonly used for cable television. Since DOCSIS3.1 utilizes a shared bandwidth model for the same coax cable segments, it can lead to network congestion during peak usage times. Since there are limitations with long distances, signal degradation can occur the farther an end user is from the network node. Some providers may throttle or limit upload/download speeds even though a plan is purchased for higher upload/download speeds.

- **Hybrid Fiber-Coaxial (HFC) Networks:** Some cable providers are upgrading their networks to utilize a mix of fiber optic and coaxial cables, allowing for higher speeds and improved performance. A typical HFC scenario is where a provider installs fiber optic cable along its backbone from its headend or central office to a section of town. From this termination point in town, coax cables are run to each end user. This allows for greater speeds and capacity to be reached along the backbone and more economical to upgrade a small portion its infrastructure, however, the last mile to the household in most instances remains to be coax

## RFI Questionnaire

Trumbull RFI Questions that may help form an ask.

1. **Network Infrastructure:** What is the current state of broadband network infrastructure in Trumbull County? Are there any technical limitations or constraints we should be aware of?
2. **Capacity Requirements:** What are the specific bandwidth and latency requirements that prospective Internet Service Providers (ISPs) should meet or exceed?
3. **Coverage Area:** Could you delineate the geographic zones within Trumbull County that are currently underserved or not served at all by existing ISPs? Should this focus on choices for both the business and residents in the region?
4. **Technology Stack:** What type of broadband technology does the working group advocate for (Fiber, DSL, Satellite, etc.)? What are the pros and cons of each?
5. **Redundancy & Reliability:** What levels of redundancy and reliability are expected from additional ISPs? Are there specific uptime metrics that should be met?
6. **Regulatory Constraints:** Are there local or state-level regulations that potential ISPs must comply with?
7. **Cost Factors:** What cost considerations should be made explicit in the RFI?
8. **Timeline for Deployment:** What is a realistic timeline for the rollout of new broadband services in the target areas?
9. **Community Needs Assessment:** Is there data or research that identifies particular broadband needs of the community, such as supporting remote work, online education, or telehealth services that are outside of the data that was provided in the AECOM report.
10. **Interconnection with Existing Infrastructure:** How will the proposed network interconnect with existing telecommunication infrastructures in the area, including community owned infrastructure like the Niles network.

**11. Operational Aspects:** What are the expected operational responsibilities for the new ISPs (e.g., customer service, maintenance)?

**12. Data Privacy & Security:** What specific guidelines or standards should prospective ISPs adhere to for ensuring data privacy and security?

**13. Scalability (Sustainability):** How should the network be designed to accommodate future growth in user numbers and data traffic? Should the network be scalable to 10G?

**14. Quality of Service:** What specific QoS parameters should the ISPs meet, such as jitter, packet loss, and throughput?

**15. Funding & Incentives:** Are there available grants, tax incentives, or other financial instruments that could facilitate the entry of new ISPs? Are there any local funds available to help support an ISP. Are there other possible support mechanisms?

**16. Performance Metrics:** What measurable Key Performance Indicators (KPIs) should be included in the RFI to evaluate the ISPs?

**17. Stakeholder Engagement:** What plans are there for involving community stakeholders in the decision-making process?

**18. Dispute Resolution:** What mechanisms should be in place for resolving any issues or disputes between the county and the chosen ISP(s)?

**19. Contractual Obligations:** Are there specific terms and conditions that should be stipulated in any eventual contract with the selected ISPs?

**20. Exit Strategy:** In case of contract termination, what procedures should be in place for a smooth transition of services to another provider or back to the county?

## Glossary

### 3GPP

Third Generation Partnership Project – A body comprising several organizational partners working to produce technical specifications for a third-generation mobile system based on GSM core networks and the radio technology they support.

**ACF**

ADMISSIONS CONFIRM message – A RAS message that the Gatekeeper sends to the calling point, accepting the ARQ.

**Address Resolution**

A mechanism for identifying the address of a called endpoint in terms of the network, such as an IP address.

**Address Translation**

The ability of a Gatekeeper to translate an alias address, such as a name or e-mail address, to a transport address. One method of translation uses a Translation Table, which is updated by the Registration messages on the RAS channel.

**Affordable Connectivity Program**

The Affordable Connectivity Program is an FCC benefit program that helps ensure that households can afford the broadband they need for work, school, healthcare and more.

**Alias**

An alternative identification string for an IP address. An alias can be a name, a URL address, an e-mail address, a transport address in the form of “IP address port number”, or a Party Number.

**Algorithm**

1. Rule of thumb for doing something with a semblance of intelligence. For example, a descrambling algorithm will yield a clear, unscrambled message from an apparently meaningless one. 2. The procedure used for performing a task.

**Alternate Gatekeeper**

Support for an Alternate Gatekeeper enables you to make Gatekeeper failures transparent to the endpoints that are registered to the Gatekeeper. In RADVISION implementations, a backup Gatekeeper (the “Secondary” Gatekeeper) runs in parallel to each online Gatekeeper (the “Primary” Gatekeeper).

**Analog**

Information represented by a continuous electromagnetic wave encoded so that its power varies continuously with the power of a signal received from a sound or light source.

**ANS**

Automatic Noise Suppression. Reduces background noise from audio signal.

**ANSI**

American National Standards Institute.

**ANI**

Automatic Number Identification. The automatic identification of a calling station, usually for automatic message accounting. Also used in pay-per-view automated telephone order entry to identify a customer for billing and program authorization purposes. Application Level Gateway

Application Level Gateways (ALGs) serve as communicators between two networks. ALGs are protocol-aware entities that examine application protocol flows and only allow messages that conform to security policies to pass. See also proxy server.

**ARJ**

ADMISSIONS REJECT Message – A RAS message that the Gatekeeper sends to the calling point, rejecting the ARQ.



**ARQ**

ADMISSIONS REQUEST Message – A RAS message send by an endpoint placing a call or an endpoint receiving a call asking for bandwidth allowance and permission to continue the Call Setup.

**ATM**

Asynchronous Transfer Mode. A high bandwidth, controlled-delay, fixed size packet switching and transmission system. Uses fixed size packets, also known as “cells”; ATM is often referred to as “cell relay”. ATM will provide the basis for the future broadband ISDN standards.

**Authentication**

The process of verifying the identity of a user trying to log on to a system, or of the sender of a message.

**B Channel**

Bearer Channel. In ISDN communications, a B channel transmits data or voice at 64 or 56 Kbps.

**B8ZS**

Binary Eight Zero Suppression. An encoding scheme for transmitting data bits over T1 transmission systems.

**Bandwidth**

Determines the rate at which information can be transmitted across a medium. The rates are measured in bits (b/s), kilobits (Kb/s), megabits (Mb/s) or gigabits per second (Gb/s). Typical transmission services are 56Kb/s, 64Kb/s, 1.544Mb/s (T1) and 45Mb/s (T3).

**Bearer Channel**

Term used to define a channel that carries voice, data or video information.

**Bit**

Contraction of the term Binary digiT. The smallest unit of information a computer can process, representing one of two states (usually indicated by “1” or “0”).

**BISDN**

Broadband ISDN. In 1995-1996, BISDN began to offer dedicated circuits, switched circuits and packet services at rates of 155Mb/s and above. BISDN is still relatively in the conceptual stage. The goal is to take advantage of the raw bandwidth, which has been made available by the proliferation of fiber optic cable plants.

**Blanking Level**

The level of the front and back porches of the composite video signal.

**Bonding**

Method for making several BRI lines look like one high-rate line by use of an IMUX (inverse multiplexer).

**bps**

Bits per second – A unit of measurement of the speed of data transmission and thus of bandwidth (lower case is significant).

**Bps (or BPS)**

Bytes (8-bit) bytes per second. A unit of measurement of the speed of data transmission and thus of bandwidth (upper case is significant).

**BRI**

Basic Rate Interface. An ISDN subscriber line, consisting of two 64Kb/s B channels (bearer channels) and one 16Kb/s D channel (used for signaling and synchronization purposes.) – often referred to as 2 B's and a D.



**Bridge**

An interconnection device that can connect LANs using similar or dissimilar media and signaling systems such as Ethernet, Token Ring and X.25. A bridge is also called a data link relay or level 2 relay. Connects remote sites over dedicated or switched lines to create WANs. Also the device that allows multiple locations (more than 2) to videoconference simultaneously.

**Broadband**

A method of transmitting larger amounts of data, voice and video than telephony networks allow. In ISDN, broadband channels support rates above the primary E1 (2.048 Mbps) and T1 (1.544 Mbps) rate.

**Broadband adoption**

Residential subscribership to high-speed Internet access. Also, daily access to the Internet: at speeds, quality, and capacity necessary to accomplish common tasks, with the digital skills necessary to participate online, and on a personal device and secure convenient network.

**Broadband equity**

Occurs when all people and communities are able to access and use affordable, high-speed, reliable internet that meets their long-term needs.

**Broadcast**

Transmission of data to everybody on the network or network segment.

**Buffer**

See jitter buffer.

**Byte**

A group of bits treated as a unit used to represent a character in some coding systems. Typically, eight bits equals a byte.

**Call Acceptance**

Acceptance or rejection of calls from an H.323 terminal. The Gatekeeper may reject calls from a terminal because of restricted access to or from particular terminals or Gateways, or restricted access during certain periods of time. Call Authorization is an optional Gatekeeper service.

**Carrier**

Vendor of transmission services operating under terms defined by the FCC as a common carrier. Owns a transmission medium and rents, leases or sells portions for a set tariff to the public via shared circuits. (AT&T, Sprint, MCI, Ameritech, etc.)

**CBRS**

Citizens Broadband Radio Service - is 150 MHz of spectrum – ranging from 3550 – 3700 MHz – in the 3.5 GHz band. Used sparingly by the U.S government and other entities, this band was identified by the FCC as additional spectrum for shared wireless private broadband.

**Channel**

A signal path of specified bandwidth for conveying information such as voice, data and video.

**Chat Room**

A virtual room where a chat session takes place. Technically, a chat room is really a channel, but the term room is used to promote the chat metaphor.

**Chip Sets**

Application-specific integrated circuits (ASICs) are being developed for use in video application products such as codecs, desktop video and home satellite entertainment. ASICs operate more like computer hardware. Programmable chips operate much like computer software. The chip sets meet the CCITT H.261 compression standard and will be the driving force in the widespread use of video communications technology because they will lower the cost and open up the technology to a much larger group of users.

**CIF**

Common Intermediate Format. The CCITT standard that addresses the incompatibility between the European television standard PAL (Phase Alternation Line) and SECAM (Système Electronique pour Couleur Avec Mémoire) and those in most areas of the rest of the world that utilize NTSC (National Television System Committee). In the encoding process, CIF is divided into 12 GOBs (Groups of Blocks).

**Circuit**

1. Means of two-way communication between two or more points. 2. In communications systems, an electronic, electrical or electromagnetic path between two or more points capable of providing a number of channels.

**Circuit Switching**

A networking technology that provides a temporary but dedicated connection between two stations regardless of the number of switching devices through which data is routed. Analog circuit switching (FDM) has been replaced by digital circuit switching (TDM). The digital technology still maintains the connection until one speaker hangs up.

**Cisco Proxy**

The Cisco H.323 Proxy is a device that acts like a Gateway and relays H.323 data between H.323 zones.

**Clustered MCUS**

The Multipoint Controller (MC) and Media Processor (MP) unit components of the MCU operate independently. The MCU can be set up in a clustered layout to use a single MCU to control several units configured to operate only as MP units performing media processing. MCUs configured as MP Only units have their MC component disabled. The controlling MCU unit also makes use of the local MP component.

**Codec**

COder-DECoder. A video codec converts the analog video signals from a video source to digital signals for transmission over digital circuits, then converts the digital signals back to analog signals for display. An audio codec converts the audio signals to digital signals for transmission over digital circuits, then converts the digital signal back to analog for reproduction.

**Common Carrier**

Usually a telecommunications company that owns a transmission medium and rents, leases or sells portions for a set tariff to the general public via shared circuits through published and nondiscriminatory rates. (MCI, etc.)

**Community anchor institution**

Entities that are rooted in their local communities by mission, invested capital, or relationships to customers, employees, and vendors. Includes such entities as schools, libraries, medical and healthcare providers, public safety entities, community colleges, and other institutions of higher education, and other community support organizations and agencies that provide outreach, access, equipment, and support services to facilitate greater use of broadband service by vulnerable populations, including low-income, the unemployed, and the aged. These entities have stable organizational practices and are typically housed in a physical location that is accessible to all and expected to be sustained in that location and community long term.

**Compression**

The method of taking raw data and processing it so that it may be represented with less information (or bits in the digital world.) Compression falls into two categories: lossless – the original data may be completely recovered – and lossy – the representation of the original data contains errors.

**Compressed Video**

Processed video images; transmits changes from one frame to the next which reduces the bandwidth to send them over a telecommunications channel which reduces cost. Also called bandwidth compression or bit rate reduction.

**CPE**

Customer Premise Equipment. Terminal equipment located on the customer premises which connects to the telephone network.

**CSU**

Channel Service Unit. A device used to connect a digital phone line coming in from a carrier to network access equipment located on the customer premises. A CSU may also be built into the network interface of the network access equipment.

**Definition**

Also called resolution. The fidelity with which detail is reproduced by a television or video display system ranging from fuzzy to sharp appearance.

**Delay**

The time taken for a signal to pass through a videoconference from the sending station to the receiving station.

**DES**

Data Encryption Standard. An algorithm for encrypting (coding) data designed by the National Bureau of Standards so it is impossible for anyone without the decryption key to get the data back in unscrambled form.

**Desktop Videoconferencing**

Videoconferencing on a personal computer – Most appropriate for small groups or individuals. Many desktop videoconferencing systems support document sharing.

**DHCP**

Dynamic Host Configuration Protocol – In a DHCP environment, IP policy is dynamic. This means that a terminal does not have a constant IP address. Management keys for identifying endpoints in a DHCP environment are the alias name or phone number of an endpoint.

## **Dial Plan**

In traditional telephony systems, a dial plan is a front end system that allows users to call each other by dialing a number on a telephone. In voice and videoconferencing over IP, a dial plan is a system that allows participants in point-to-point or multipoint conferences to call each other or join conferences. The RADVISION ECS Dial Plan provides “configuration tools” which allow network administrators to build an IP dial plan that suits the requirements of their organization and network.

## **Digital**

Discrete bits of information in numerical steps. A form of information that is represented by signals encoded as a series of discrete numbers, intervals or steps, as contrasted to continuous or analog circuits.

## **Digital citizenship**

The responsible use of technology and etiquette pertaining to an online presence for the purposes of professional networking and development. Digital citizens have a broad understanding of the short- and long-term implications of sharing information on the internet and recognize the rights, responsibilities, and opportunities of living, learning, and working in an interconnected digital world, and they act and model in ways that are safe, legal, and ethical.

## **Digital divide**

Gap between those who have affordable access, skills, and support to effectively engage online and those who do not. As technology constantly evolves, the digital divide prevents equal participation and opportunity in all parts of life, disproportionately affecting people of color, Indigenous peoples, households with low incomes, people with disabilities, people in rural areas, and older adults.

## **Digital equity**

Condition in which all individuals and communities have the information technology capacity needed for full participation in our society, democracy, and economy. Digital equity suggests that all workers, learners, and communities have access to training they need to gain relevant skills and the technology necessary to participate in our society and economy. Advancing digital access and skill development ensures all residents (including those who have been historically marginalized, such as disabled, minorities, and low-income) have access to reliable, affordable, and secure technological infrastructure as well as training to gain required foundational and occupational digital skills. Digital equity is necessary for civic and cultural participation, employment, lifelong learning, and access to essential services.

## **Digital inclusion**

The work that cities and states are doing with partners to create a state of digital equity. Digital Inclusion refers to the activities necessary to ensure that all individuals and communities, including the most disadvantaged, have access to and use of information and communication technologies. This includes 5 elements: 1) affordable, robust broadband internet service; 2) internet-enabled devices that meet the needs of the user; 3) access to digital literacy training; 4) quality technical support; and 5) applications and online content designed to enable and encourage self-sufficiency, participation, and collaboration. Digital Inclusion must evolve as technology advances and requires intentional strategies and investments to reduce and eliminate historical, institutional, and structural barriers to access and use technology.

### **Digital literacy**

The ability to use information and communication technologies to find, evaluate, create, and communicate information, requiring both cognitive and technical skills.

### **Digital navigator**

Trusted guide who assists community members in internet adoption and the use of computing devices. Digital navigation services include ongoing assistance with affordable internet access, device acquisition, technical skills, and application support which may be provided in person, by phone, or via email or text within the context of a full- or part-time position or within an existing job function.

### **Digital Redlining**

Discrimination by internet service providers in the deployment, maintenance, or upgrade of infrastructure or delivery of services. The denial of services has disparate impacts on people in certain areas of cities or regions, most frequently on the basis of income, race, and ethnicity.

### **Digital Resilience**

Awareness, skills, agility, and confidence to be empowered users of new technologies and adapt to changing digital skills demands.

### **Digital Skills**

The abilities needed to fully, safely, and responsibly participate in a society reliant on digital technology and the Internet. Digital skills include the ability to use and continue to learn to use frequently changing devices and software platforms, and to find and access, organize, evaluate, create, and communicate information with understanding of online safety and data security to accomplish the individual's living, learning, and working needs.

### **Digitally Literate Person**

Someone who possesses the variety of technical and cognitive skills required to find, understand, evaluate, create, and communicate digital information in a wide variety of formats and is able to use diverse technologies to retrieve information, interpret results, and judge the quality of that information. They also understand the relationship between technology, life-long learning, personal privacy, and the stewardship of information and use these skills and the appropriate technology to communicate and collaborate with peers, colleagues, family, and the general public. They use these skills to actively participate in civic society and contribute to a vibrant, informed, and engaged community.

### **Digital Media**

Refers to any type of information in digital format including computer-generated text, graphics and animations, as well as photographs, animation, sound and video.

**Directional Microphone**

A microphone that detects and transmits sound from only a certain direction. Useful in preventing unwanted sound from being transmitted.

**Display**

The visual presentation on the indicating device of an instrument.

**Distance Learning**

Incorporation of video and audio technologies so that students can “attend” classes and training sessions presented at a remote location.

**DNS**

Domain Name Server – On TCP/IP networks, DNS converts the domain name (URL) of a host computer into a numeric IP address using the following format xxx.xxx.xxx.xxx.

**Document Sharing**

A videoconferencing feature that enables multiple participants to view and edit the same computer document.

**DVI**

Digital Video Interactive. DVI is a programmable (variable bit and frame rate) compression / decompression technology developed by Intel offering two distinct levels and qualities of compression / decompression for motion video. Production Level Video (PLV) and Real Time Video (RTV) use variable compression rates. PLV is a proprietary compression technique that is well suited for encoding full motion. PLV emulates MPEG and has a very high image quality. RTV provides comparable image quality to frame rate (motion) JPEG and uses a symmetrical variable rate compression.

**Dynamic Bandwidth Allocation**

The process of determining current traffic loads over a channel and automatically increasing or decreasing the bandwidth of the channel to optimize the utilization of bandwidth efficiency

**Electronic Blackboard**

A device or whiteboard that looks like an ordinary blackboard or whiteboard, but has a special conductive surface for producing free hand information that can be sent over telephone lines.

**Endpoint**

A network element at the end of the network such as an H.323 terminal, a Gateway, a Multipoint Controller Unit (MCU), a PC terminal, IP or ISDN phone, or video conference.

**Ethernet**

A LAN physical and data link protocol running over the lowest two layers of the OSI Reference Model at speeds of up to 10 or 100 Mbps.

**FECC**

Far-End Camera Control.

**Fiber Optics**

A communications medium utilizing laser or “light” transmission. Uses a glass or plastic fiber carrying light to transmit voice, data and video signals. This is the standard for high speed data transmission.

**Firewall**

A barrier device placed between two separate networks. A firewall can be implemented in a single router that filters out unwanted packets or it can use a variety of technologies in a combination of routers and hosts. Today many firewalls combine filtering functionality with Network Address Translations (NAT) functions.

**Flow Control**

Comprised of the hardware, software and procedure for controlling the transfer of IP packets between two points on a network.

**Foundational Digital Literacy**

Having baseline technology skills, such as typing (inputting), knowledge of basic computer functions, internet browsing, and the use of business applications.

**Foundational Digital Skills**

A core of base level digital skills which underpin the ability to use technologies including the following examples:

**Fps**

Frames per second (video).

**Gateway**

A network element that performs conversions between different coding and transmission formats. The gateway does this by having many types of commonly used transmission equipment and / or circuits from different carriers to provide a means of interconnection. See Bridge.

**Gbps**

Gigabits per second. A unit of measure of data of 1,000,000,000 bits per second.

**GSM**

Global System for Mobile Communications – The standard digital cellular phone service of Europe, Japan, Australia and elsewhere.

**GOB**

Groups of Blocks. In the encoding process, each picture is subdivided into groups of blocks and then further divided into macro blocks.

**HSD**

High-speed data standard. HSD channels must be multiples of 64Kb/s.

**HDTV**

Higher than normal definition TV. HDTV is generally defined as a system that offers double the horizontal and vertical resolution compared to existing systems and provides compact disc quality sound.

**IDEC**

Integrated Dynamic Echo Canceller patented by PictureTel. Dynamically eliminates conference echo so that true full-duplex audio is possible.



**IETF**

Internet Engineering Task Force. Formed in 1986, the IETF sets the technical standards that run the Internet. IETF working groups seek the advice of the Internet community through RFCs (requests for Comment), and then submit recommendations to the IETF for final approval.

**IJA**

The Infrastructure Investment and Jobs Act. Signed into law by President Biden on November 15, 2021. The law authorizes \$1.2 trillion for transportation and infrastructure spending with \$550 billion of that figure going toward “new” investments and programs.

**IMUX**

Inverse Multiplexer. Device that bonds two or more BRI lines to form a higher rate channel.

**In-band signaling**

Signaling made up of defined bits which pass within the data transmission stream.

**Instant Messaging (IM)**

A communications service that enables you to create a private chat room with another individual in order to communicate in real time over the Internet.

**IP Address**

The unique address of a computer attached to a TCP/IP network. IP addresses are 32 bits long. Each octet is represented in decimal and is separated by dots.

**IP Multicast**

A means of simultaneous transmission of data from a server to a group of selected users on a TCP/IP network, (internal, intranet or Internet). IP multicast is used for streaming audio and video over the network.

**IP Network**

A network that uses the TCP/IP protocol.

**IP Telephony**

A set of technologies that enables voice, data and video collaboration over existing IP-based LANS, WANs, and the Internet. IP technology uses open IETF and ITU standards to move multimedia traffic over any network that uses IP.

**ISO**

International Standardization Organization. International standards body concerned with non-telecommunications issues.

**ITU**

International Telecommunications Union. Organization composed of the telecommunications administrations of the participating nations. Focus is the maintenance and extension of international cooperation for improving telecommunications development and applications.

**ITU-T**

Standards body under the jurisdiction of the United Nations. Responsible for all international telecommunications standards.

## **IVDS**

Interactive Video and Data Services. The name for the license which will be granted by the FCC for devices called Interactive TV Appliances (ITAs). ITAs include TV answer, a two-way television service for consumers for game shows, sporting events and respond instantly to new polls, interactive advertising as well as distance learning. The system will allow viewers to shop, bank, pay bills and order a pizza.

## **Jitter**

The result of a change in latency or the tendency towards lack of synchronization caused by mechanical or electrical changes. Technically, jitter is the phase shift of digital pulses over a transmission medium.

## **Jitter Buffer**

A portion of memory specifically allocated to storing IP packets awaiting transmission, or to storing received IP packets. The buffer facilitates flow control by capturing IP packets and then transmitting packets as “playback” using speeds and rates of delay that the destination device can handle without causing packet loss through overloading.

## **Jitter Buffer Management**

Jitter buffer management represents the trade-off between a larger buffer and increased rates of jitter.

## **JPEG**

Joint Photographic Expert Group. JPEG is an industry standard for still image compression that has moved into full motion video. JPEG is a compression technique based upon intraframe encoding technology. It allows for the full restoration of symmetrically compressed images.

## **Kbps**

Kilobits per second. A unit of measure of data of 1,000 bits per second.

## **LAN**

Local Area Network. A private transmission network interconnecting offices within a building or a group of buildings used to convey voice, data and video traffic.

## **LAN/WAN Connectivity**

The practical set of tools, from operating system layer protocols to support services that make a remote access device an effective link between LANs and WANs.

## **Latency**

A measure of accumulated waiting time or delay, representing the length of time required for information to pass through a network.

## **Leased Lines**

A term used to describe the leased or rented use of dedicated lines between two points. **LEC**

Local Exchange Carrier. Carriers that can carry only intra-LATA traffic. Local telephone companies such as Cincinnati Bell, Ohio Bell, Illinois Bell, Pacific Bell in California, etc.

## **LED**

Light Emitting Diode. A display technology that uses a semiconductor diode that emits light when charged. LEDs usually indicate both correct and problematic operation.

## **Load Balancing**

The practice of splitting communication into two (or more) routes. By balancing the traffic on each route, communication is made faster and more reliable.

**MAC**

Media Access Control – A system of rules used to move data from one physical medium to another.

**Master**

The side in communications which initiates and controls the session. The “slave” is the other side that responds to the master’s commands.

**Mbps**

Megabits per second. A unit of measure of data of 1,000,000 bits per second.

**MCU**

Multipoint Controller Unit. videoconferencing equipment which allows multiple individual videoconference units to connect together to form a multi-party videoconference session. See Bridge #2

**MGCP/MEGACO**

Media Gateway Control Protocol/Media Gateway Controller – An IP telephony signaling protocol from the IETF. MGCP was the original protocol, which evolved into MEGACO. Both protocols are designed for implementation in IP phones that are cheaper than SIP or H.323 phones.

**MIB**

Management Information Base – An SNMP structure that describes the particular device being monitored.

**MLP**

Multi-layer protocol for data (in H.221). MLP data and audio can only be placed in the first 64Kb/s channels of a connection. T.120 must use the MLP or HMLP channel.

**MPEG**

Motion Pictures Experts Group. Multimedia compression standard for professional and consumer applications such as digital video, digital audio and systems compression. MPEG compresses similar frames of video, tracks elements which change between frames and discards the redundant information.

**MPEG-4**

Moving Pictures Experts Group. MPEG is a series of standards designed to reduce the storage requirements of digital video. MPEG-4 provides the standardized technological elements for the integration of interactive graphics applications and interactive multimedia.

**MSN**

Multiple Subscriber Number – A method of incoming call routing in which a group of phone numbers is assigned to a particular ISDN line by the telephone company. PRI ISDN lines are usually assigned multiple numbers in the US and in Europe.

**Multiplexing**

The process of combining a number of individual channels into a common frequency band or into a common bit stream for transmission. The converse equipment or process for separating a multiplexed stream into individual channels is called a demultiplexer.

**Multipoint**

A call involving three or more parties.

**Multipoint Videoconferencing**

Videoconference with more than two sites. The sites must connect via a video bridge.

**Multi-Unicast**

Transmission of duplicate data streams, one to each used. In multi-unicast, multiple users request the same data from the same server at the same time. Contrast with IP multicast, unicast.

**NAT**

Network Address Translation – NAT devices translate IP addresses so that users on a private network can see the public network, but public network users cannot see the private network users.

**Neighbor Gatekeeper**

A mechanism by which the RADVISION H.323 Gatekeeper optimizes inter-zone communication. A list of Neighbor Gatekeepers and their IP addresses allows the Gatekeeper to resolve destination IP addresses when the source endpoint is not in the same zone as the destination endpoint.

**Network**

A group of stations (computers, telephones, or other devices) connected by communications facilities for exchanging information. Connection can be permanent, via cable, or temporary, through telephone or other communication links. The transmission medium can be physical (fiber optic cable) or wireless (satellite).

**Network Load Balancing**

See RAI/RAC

**Non-Composite Video Signal**

A signal which contains only the picture signal and the blanking pulses.

**NSF**

Network Specific Facility – The Network Specific Facility Information Element (NSF IE) feature enables system administrators to coordinate their network and service requirements with Service Providers.

**NTIA**

National Telecommunications and Information Administration. NTIA is the Executive Branch agency that is principally responsible for advising the President on telecommunications and information policy issues.

**NTSC**

National Television System Committee. Defined the 525 line color video frequency spectrum used in the US, Canada, Mexico, Japan and a few other countries.

**Online Endpoint**

When an endpoint registers with a Gatekeeper, the endpoint is active and ready to receive calls. By registering, the endpoint informs the Gatekeeper that it is online.

**Occupational Digital Literacy**

The ability to use and continue to acquire new digital skills used at a place of employment or as a part of a job or occupation. Employers may list skills that are necessary for occupational digital literacy at a job, such as the ability to safely and securely use identified software applications to complete work on computers, laptops, tablets, or mobile devices to communicate or log transactions, interactions, time, or to create and share work products. Examples may be understanding of workplace software applications or the ability to use intermediate and advanced features of common office applications to complete required work tasks.

**Occupational Digital Skills**

Skills in using technology as a part of a workplace function. These skills may be required by an employer or agency before hire or to pass a probationary period.

**Packet**

A block of data used for transmission in packet-switched systems.

**Packet Loss**

The discarding of data packets in a network when a device is overloaded and cannot accept any incoming data at a given moment.

**Packet Re-Ordering**

Packet reordering ensures that all packets reach their destination in the correct sequential order.

**Packet Switching**

A network technology that breaks up a message into smaller packets for transmission and switches them to their required destination.

**PAL**

Phase Alternation by Line. The 625 line, 25 frame per second TV standard used in Western Europe, India, China, Argentina and parts of Africa. Brazil uses PAL-M, a 525 line variant.

**Parent Filters**

When the RADVISION Gatekeeper fails to resolve a destination address, the Gatekeeper searches for the destination first among its Children, then among its neighbors and then via its parent. Parent filters enable the Gatekeeper to avoid unnecessary searches among its Children and Neighbor Gatekeepers.

**Party Number**

The dialing number of an endpoint. This number can be a telephone number or a number used by other mechanisms on various networks, such as telex and ISDN.

**PBX**

Private Branch Exchange. A private telephone exchange that serves a particular organization or business and has connections to the public telephone network. Newer PBXs have features that allow for data and video communications as well as voice.

**Picture Signal**

That portion of the composite video signal which lies above the blanking level and contains picture brightness information.

**PIP**

Picture in Picture. In videoconferencing, the ability to view the near end (you) in a small, segmented portion of the monitor screen while viewing the far end (them) simultaneously in a larger segmented portion of the screen.

**Pixel**

The smallest controllable element that can be illuminated on a display screen. Related to resolution.

**Point to Point**

A videoconference between only two points.

**Point to Multipoint**

A videoconference between one location to many.

**POP**

Point of Presence. A central office where the inter-exchange carrier's responsibilities for the line begins and the local exchange carrier's responsibility ends. Location of a communications carrier's switching or terminal equipment. (Cincinnati to AT&T)

**PORTL**

A pathway into and out of a computer or a network device, such as a switch or a router.

**Predefined Endpoint**

An endpoint entitled to register with a specified Gatekeeper.

**Prefix**

A prefix is a part of the dialing sequence used to access a service or conference type. See also Gateway supported prefixes and conferencing service.

**Projection Television**

A combination of lenses and / or mirrors that project an enlarged video picture on a screen.

**Protocol**

A set of rules and procedures for establishing and controlling the transmission on a line. The set of messages has specific formats for exchanging communications and assuring end-to-end integrity of links, circuits, messages, sessions and application processes.

**Proxy Server**

An application that breaks the connection between sender and receiver. All input is forwarded out on a different port, closing a straight path between two networks and preventing a cracker from obtaining internal addresses and details of a private network.

**PSDN**

Public Switched Digital Network. A term used to describe the set of digital dial-up services offered by the carriers (IXC and LEC).

**PSTN**

Public Switched Telephone Network – The worldwide voice telephone network. Once only an analog system, the heart of most telephone networks today is all digital. In the US, most of the remaining analog lines are the ones from your house or office to the telephone company's central office.

**PTZ**

Pan-Tilt-Zoom. Camera functionality.

**PT724**

PictureTel's enhanced audio mode delivering 7 kHz bandwidth at 24Kb/s. Provides excellent audio quality using less bandwidth than industry standards. This allows for improved video and data transmission.

**Public Network**

A network operated by the carriers (IXC and LEC) which includes network-based services and network-based switching.

**Px64**

A common reference to the CCITT standards (H.261 et al.) which describe methods to allow for videoconferencing system interoperability.

**Q.931**

A protocol for Call Signaling, consisting of Setup, Teardown and Disengage. Q.931 is included in the H.225.0 Recommendation.

**Q.931 + H.245 Routed Mode**

The routing of the Call Setup channel (Q.931) and the Control channel (H.245) through the Gatekeeper. See also Call Setup routing, Routed Mode.

**QCIF**

Quarter Common Intermediate Format. The QCIF format employs half the spatial resolution of CIF (both horizontal and vertical) and is the mandatory H.261 format. During encoding, a QCIF picture is subdivided into 3 GOBs (Groups of Blocks) Versus CIFs 12 GOBs.

**QOS**

Quality of Service – The ability to define a level of performance in a data communications system. For example, the ATM networks specify modes of service that ensure optimum performance for traffic such as real-time voice and video.

**Radius**

Remote Access Dial-In User Service – A server for authentication, authorization and accounting of endpoints and endpoint aliases.

**RAI/RAC**

Resource Available Indication / Resource Available Confirmation – The RAI/RAC function automatically manages load balancing on the network. RAI/RAC messages are exchanged between a Gatekeeper and a Gateway to determine whether the Gateway is available to receive calls.

**RAS**

A protocol for Registration, Admission and Status. In an H.322 audio or video system, the RAS is a control channel over which H.225.0 signaling messages are sent.

**Raster**

The scanned (illuminated) area of a television picture tube.

**RBOC**

Regional Bell Operated Company. The name given to the seven telephone companies created subsequent to the break-up of AT &T. Often, RBOC's own the local exchange carrier (LEC). For instance, Ameritech (RBOC) owns Ohio Bell (LEC).

**RCF**

REGISTRATION CONFIRM Message. A RAS message that a Gatekeeper sends to the calling endpoint accepting the RRQ.

**Real-Time**

The processing of information that returns a result so rapidly that the interaction appears to be instantaneous. Videoconferencing is an example of a real-time application.

**Real-Time Streaming**

Delivery of a real-time stream of a live videoconference while the conference is in progress.

**Redundancy**

See Gateway Redundancy



**Registered Endpoint**

A registered endpoint is an endpoint that has informed the Gatekeeper that it is online, active and ready to receive calls, and has received confirmation from the Gatekeeper of its registration request.

**RFP**

Request for proposal. A bid that specifies and describes a system in industry terminology which the vendors understand. An RFP will prompt vendors to respond to questions about installation, training, maintenance, warranty, purchase terms and other relevant issues.

**RGB**

Method of transmitting video signals that feeds red, green and blue channels over separate wires; provides the highest quality video signal and is the format for most computer equipment.

**Routed Mode**

The routing of the Call Setup channel (Q.931) and the Control channel (H.245) through the Gatekeeper. See also Call Setup routing, Q.931 + H.245 Routed Mode.

**Router**

A device or setup that finds the best route between any two networks, even if there are several networks to traverse. Like bridges, remote sites can be connected using routers over dedicated or switched lines to create WANs.

**RRJ**

REGISTRATION REJECT message. A RAS message that a Gatekeeper sends to the requesting endpoint rejecting the RPQ.

**RRQ**

REGISTRATION REQUEST. A RAS message in which an endpoint identifies itself to a specific Gatekeeper and asks for service. The RRQ message binds the endpoint aliases-names or phone numbers- to the IP addresses of the endpoint.

**RS366**

A standard for providing dialing commands to network access equipment. In a videoconferencing application, an RS366 links the video codec and the network access equipment in order to facilitate dialing from the video codec. (e.g., IMUX)

**RTP/RTCP**

Real Time Transport Protocol / Real Time Control Protocol-RTP is an IP protocol that supports real-time transmission of voice and video. It is widely used for IP telephony. RTCP is a companion protocol that is used to maintain QoS.

**RTP Redundancy**

A method of overcoming packet loss by doubling packet payload without increasing the number of packets sent.

**SDSAF**

Switched Digital Services Applications Forum. A consortium of equipment vendors, service providers and users, with the goal of advancing the state of switched digital services.

## **Services**

A service is a function that is supported by a subset of endpoints in a zone. Access a service by dialing a prefix attached to the name or phone number. Services allow you to dynamically add more resources, such as a Gateway, into the system.

## **Silence Suppression**

Silence information within the audio stream can consume LAN bandwidth and burden MCU voice processing. Using compression techniques, Silence Suppression can greatly reduce the wasted bandwidth in a multipoint conference and on congested networks.

## **SIP**

Session Initiation Protocol – An IP telephony signaling protocol developed by the IETF. SIP is a text-based protocol that is suitable for integrated voice-data applications. SIP is designed for voice transmission and uses fewer resources and is considerably less complex than H.323.

## **Slave**

The side in communications which responds to session commands. The “master” is the other side that initiates and controls the session.

## **SNMP**

Simple Network Management Protocol. Standard for retrieving and transmitting management information (configuration, control, performance monitoring, etc.). Information is formatted according to MIBs (Management Information Base).

## **S/NR**

Signal to Noise Ratio. Final relationship between the video or audio signal level to the noise level. Ratio of the signal power to the noise power in a specified bandwidth, expressed in dBW.

## **Subnet**

A subnet is a portion of an IP network defined by a subnet mask. Devices on the same subnet have the same subnet mask.

## **Switch**

A mechanical or solid state device that opens and closes circuits, changes operating parameters or selects paths for circuits on a space or time division basis.

## **Switched Network**

Any network in which switching is present and is used to direct messages from the sender to the recipient. Usually, switching is accomplished by disconnecting and reconnecting lines in different configurations in order to set up a continuous pathway between the sender and the recipient.

## **Tbps**

Terabytes per second. A unit of measure of data of 1,000,000,000,000 bits per second..

## **T.120**

Standard for data conferencing and conference control for interactive multimedia communication – multipoint & point-to-point.

**T.120 Data Standard**

Data sharing protocol for multipoint data communication in a multimedia conferencing environment. T.120 enables white board collaborations, file transfers, graphic presentations and application between participants in a conference.

**T.126**

T.120 still image transfer and annotation protocol.

**T.127**

T.120 binary file transfer protocol.

**T.128**

Formally called "T-share", used in multi-point data conferencing.

**Tariff**

Documents filed by a regulated telephone company with a state public utility commission (PUC) or the Federal Communications Commission (FCC). Document details services, equipment and pricing publicly offered by the telephone company.

**TCP/IP**

Transmission Control Protocol / Internet Protocol. Transmission Control Protocol/Internet Protocol. A set of protocols developed by the Department of Defense to link dissimilar computers across many kinds of networks, including unreliable ones.

**TCS4**

TCS4 is a special routing method for incoming H.320 video calls. TCS4 allows direct inward dialing to an endpoint on the IP network via the Gateway when DID is not available.

**Telco**

Generic name for telephone companies.

**Telecommunications**

Communicating over a distance. Use of wire, radio, optical or other electromagnetic channels to transmit and receive signals for voice, data and video communications.

**Topology Islands**

IP subnets, characterized by homogeneous and fast LAN connectivity. Dividing the network into islands enables a Gatekeeper to direct calls through the most optimal routes, thus avoiding slow connections or bottlenecks as much as possible.

**TPKT**

A standard way of defining blocks of data in a TCP stream, since TCP does not have delimiters. During configuration you can define the maximum number of TPKT channels allowed. Transcoding

Audio transcoding is the conversion of one audio transmission format into another using various algorithms to achieve different audio quality levels at reduced bandwidth levels.

**TTL**

Time to Live. A set maximum amount of time a packet is allowed to propagate through the network before it is discarded. TTL is a time, typically in seconds, after which the fragment can be deleted by any device on the network.

**Twisted Pair**

A pair of wires used in transmission circuits and twisted about one another to minimize coupling with other circuits.

**UCF**

UNREGISTRATION CONFRIM Message – A RAS message that a Gatekeeper or an endpoint sends accepting the URQ.

**UDP**

User Datagram Protocol – A transport protocol within the TCP/IP protocol suite that is used in place of TCP when a reliable delivery is not required.

**Unicast**

A means of transmitting a message from one station to another; contrast with IP.

**Unrecognized Alias**

An alias that is not in the registration database of the Gatekeeper.

**Unregistered Endpoint**

An endpoint that is no longer online and registered with a Gatekeeper.

**URL**

Uniform Resource Locator – An Internet address. The address that defines the route to a file on a computer connected to the Internet.

**URQ**

UNREGISTRATION REQUEST Message. – A RAS message sent when an endpoint wishes to terminate its session with a Gatekeeper.

**VCS**

Video Conferencing System.

**Video Bit Rate**

Bit rate is the speed at which bits are transmitted, in bits per second.

**Videoconferencing**

The use of digital video transmission systems to communicate between sites using video and voice. Digital video transmission systems typically consist of camera, codec, network access equipment, video and audio system.

**Video on Demand Streaming**

Delivery of a Video on Demand stream to a viewer upon request at any given time. Contrast this to a real-time stream that is delivered when the conference is in progress.

**Voice-Activated Video Switching**

Automatic switching of a video image viewed at each conference terminal according to the voice level of a each participant.

**Voice Switched Video**

Type of video conference in which the cameras are activated by voice signals to send a picture of a particular person in the group. Not all participants are seen at any one time in contrast to continuous presence video.

## **VOIP**

Voice over Internet Protocol (VoIP) is a protocol optimized for the transmission of voice through the Internet or other packet switched networks. VoIP is often used abstractly to refer to the actual transmission of voice (rather than the protocol implementing it). VoIP is also known as IP Telephony, Internet telephony, Broadband telephony, Broadband Phone and Voice over Broadband. “VoIP” is pronounced voyp.

## **VPN**

Virtual Private Network – VPN modules create closed secure tunnels for communication between two firewalled LANs. VPN technology is one of the approaches being used today for providing secure communications over IP networks.

## **WAN**

Wide Area Network. A data network typically extending a LAN outside a building or beyond a campus, over IXC or LEC lines to link other LAN's at remote sites. Typically created by using bridges or routers to connect geographically separated LANs.

## **Web Conferencing**

Enables two or more logged in users to set up a typed, real-time, online conversation across the World Wide Web.

## **Whiteboard**

A term used to describe the placement of shared documents on an on-screen “shared notebook”. See also document sharing.

## **WiFi**

Wi-Fi is a wireless networking technology that allows you to connect wirelessly to the internet. It's also known as 802.11, which is the IEEE standard of wireless local area networks (WLANs)

# **RS Fiber Cooperative**

In the rolling hills of Minnesota's Renville and Sibley counties, the internet was little more than a whisper. Traditional ISPs assessed the economics of rural connectivity and promptly turned their backs. But where market forces failed, the community's spirit rose to the challenge. The year was 2015, and a new beacon of hope emerged: RS Fiber Cooperative, a grassroots initiative, was born.

The cooperative didn't spontaneously sprout; it was meticulously nurtured. At town halls and community get-togethers, the unquenchable thirst for a reliable internet connection became palpable. The idea of a cooperative, a business by the people and for the people, caught fire. Professional feasibility studies followed, affirming that, yes, this could work—technically and financially.

But how would this ambitious endeavor be funded? The answer came in the form of a diversified portfolio: local bonds, member investments, grants, and loans. The community banded together, each putting in what they could to make the shared dream a reality. A fortuitous alliance with Hiawatha Broadband Communications (HBC) provided the technical mastery needed to navigate the intricate world of telecommunications infrastructure.

So began the arduous yet exhilarating journey of laying down fiber-optic cables. Phase I targeted the areas most starved of connectivity. And as the digital heartbeat of the community grew stronger, Phase II expanded to more towns and rural households.



The architecture of RS Fiber wasn't just built with cables and switches; it was fortified by its democratic principles. Members convened to vote on key decisions, from service packages to infrastructure upgrades. The cooperative didn't just provide employment; it empowered the community by hiring locally for construction and ongoing operations.

Challenges were inevitable: how do you pull together sufficient funds? How do you construct miles of fiber-optic cables through rugged, rural terrains? The solutions, like the cooperative, were communal. Financial challenges were met by pooling resources through community bonds and external grants. Construction obstacles were overcome through the ingenuity of local experts who understood the lay of the land.

And the result? The Cooperative succeeded in transforming the community in tangible ways. High-speed broadband access now permeated through households and local businesses that were previously internet deserts. Enhanced connectivity fueled local commerce, allowing businesses to expand their reach through online platforms. And perhaps most profoundly, the shared venture fostered a renewed sense of community solidarity.

The story of RS Fiber Cooperative stands as a paragon of what can be achieved when a community unites to solve a common problem. It's not merely a tale of technological conquest, but a narrative of human triumph over systemic failure through ingenuity, collaboration, and collective ownership. The story of RS Fiber is an epic written by the community, a testament to the profound power of 'We.'

## Broadband for the Rural North (B4RN)

### **Introduction: The Genesis of B4RN - A Community-Led Revolution in Rural Connectivity**

When it comes to high-speed broadband connectivity, rural regions often lag behind their urban counterparts, plagued by limited infrastructure and insufficient attention from mainstream providers. It was against this backdrop that "Broadband for the Rural North," colloquially known as B4RN, emerged as a beacon of ingenuity and community spirit. Located in the rural expanses of Northern UK, B4RN was founded in 2011 to bring state-of-the-art broadband capabilities to these underserved areas, employing a unique cooperative model to do so. This narrative explores B4RN's odyssey, from inception to its current operations, detailing its innovative approaches to network architecture, community involvement, scalability, and regulatory compliance.

### **Setting the Stage: The Connectivity Dilemma in the UK's Northern Backcountry**

Rural locales in the UK's northern regions were primarily internet backwaters, overlooked by established telecommunications providers who found these areas unattractive for investment, chiefly due to low population densities and challenging terrain. These areas witnessed a gaping void in digital inclusion, with limited or no options for high-speed internet.

### **Rise of the Community Network: The Origin of B4RN**

Determined to reverse this digital divide, B4RN emerged as a community-owned enterprise. Fueled by a blend of grants, community shares, and sweat equity in the form of volunteer labor, B4RN has deployed a Fiber to the Home (FTTH) technology-based network that has reshaped the rural broadband landscape.

## Architectural Foundations: The Pillars of B4RN's Network

B4RN's network framework is underpinned by several core principles:

1. **Fiber Optic Backbone:** Employing FTTH technology, fiber optic cabling runs directly into individual properties, delivering unparalleled data transmission speeds and reliability.
2. **Grassroots Participation:** The project leans heavily on community engagement. The locals participate in the planning stage and also contribute manual labor, significantly driving down operational costs.
3. **Future-Ready Design:** The entire network is engineered for scalability, ensuring it is primed for expansion and can adapt to emerging technologies.
4. **Legal and Regulatory Alignment:** Staying within the contours of applicable telecommunications laws and best practices, B4RN operates with impeccable compliance integrity.

## From Blueprint to Reality: The Phases of Deployment

The realization of B4RN's ambitious vision occurred through methodically segmented phases:

1. **Feasibility Assessment:** Prior to any groundwork, rigorous feasibility studies were carried out, complemented by extensive consultations with local communities.
2. **Physical Infrastructure:** Local contractors, augmented by a battalion of community volunteers, have laid hundreds of kilometers of fiber optic cable.
3. **Daily Stewardship:** The network's operation and maintenance are presided over by a dedicated, full-time staff, backed by a team of local volunteers.

## Metrics of Success: Gauging B4RN's Impact

Success for B4RN is measured in gigabits and gratitude. The network consistently delivers gigabit-level speeds, a feat validated through meticulous documentation and reinforced by a steadily expanding subscriber base. *Source: B4RN Performance Reports, 2021.*

## The Ripple Effect: Socio-Economic Repercussions

B4RN's influence transcends digital bytes to drive social and economic transformation:

1. **Accessibility to Vital Resources:** With high-speed internet, local residents find it increasingly easier to tap into educational, governmental, and commercial platforms.
2. **Economic Renaissance:** The improved connectivity has been a boon for local commerce and has even created opportunities for telecommuting.
3. **Property Valuation:** In a tangible demonstration of the network's impact, property values in the serviced regions have shown a discernible upswing.

## The Road Ahead: Conclusions and Global Implications

B4RN stands as a testament to what community-driven initiatives can achieve, even in the complex realm of telecommunications. This enterprise challenges the conventional wisdom that rural broadband development is the sole province of large telecommunications companies. With its pragmatic blend of technological sophistication, community involvement, and stringent compliance, B4RN offers a replicable blueprint for similar initiatives, both within the UK and globally.

By articulating both the challenges and the triumphs of B4RN, this narrative aims to serve as a comprehensive guide to community-based broadband development endeavors.



# Chattanooga Gig City

## Introduction

Chattanooga, Tennessee, known as "Gig City," (<https://chattanoogacalling.com/work/gig/>) represents a groundbreaking public-private partnership that has positioned the city as a leader in broadband connectivity. By deploying a city-wide fiber-optic network, Chattanooga offers gigabit-level internet speeds to its residents. This case study outlines the inception, design, implementation, impact, and future prospects of this pioneering initiative.

Their public utility services are provided by EPB (<https://epb.com/>), who is wholly owned by the City of Chattanooga.

## Background

Historically, Chattanooga faced challenges in attracting technology-driven businesses due to limitations in internet connectivity. The local government identified this bottleneck and began exploring opportunities to boost connectivity, culminating in the creation of the Gig City initiative.

## Network Design and Engineering

Chattanooga's network architecture includes the following elements:

- **Fiber-Optic Implementation:** A comprehensive Fiber to the Home (FTTH) solution, allowing direct connection of individual homes and businesses to the fiber-optic network.
- **Scalable Infrastructure:** The design accommodates future technological advancements and capacity requirements.
- **Compliance and Regulation:** Strict adherence to federal, state, and local regulations, ensuring lawful deployment and operation.

## Deployment and Operation

The network was deployed in a phased manner:

- **Feasibility Study:** Detailed analysis to assess the technological needs, community interests, and economic viability.
- **Construction:** Collaboration with specialized contractors to lay fiber-optic cables across the city.
- **Operation and Maintenance:** Continuous monitoring, upgrades, and repairs handled by dedicated staff and third-party service providers.

## Performance Metrics

Chattanooga's Gig City initiative has demonstrated success through measurable performance indicators:

- **Internet Speed:** Consistent gigabit-level speeds for residential and commercial subscribers.
- **Network Reliability:** High levels of uptime, maintaining service quality.
- **Customer Satisfaction:** Positive response from subscribers, both in terms of speed and customer service.

## Economic and Social Impact

The Gig City initiative has had a transformative effect on Chattanooga:

- **Business Growth:** Attraction of technology companies, fostering innovation and job creation.
- **Educational Opportunities:** Enhanced access to online educational resources.
- **Healthcare Access:** Improved telemedicine capabilities.
- **Real Estate Development:** Growth in property values linked to high-speed internet access.

## Challenges and Lessons Learned

While a successful endeavor, the initiative faced challenges, including:

- **Cost Management:** Balancing investment in state-of-the-art technology with financial sustainability.
- **Community Outreach:** Educating the public about the benefits and availability of the new network.
- **Regulatory Navigation:** Aligning with various regulations and securing necessary approvals.


## Conclusion

Chattanooga's Gig City stands as a sterling example of how collaboration between the public and private sectors can overcome historical limitations and build a future-ready city. The initiative's well-documented design, deployment, operation, and measurable impacts provide a framework that can be adapted by other cities and regions aspiring to enhance their connectivity.

Through attention to detail, adherence to legal standards, and the application of cutting-edge technology, Chattanooga has set a precedent that emphasizes the profound potential of community-driven broadband initiatives.

# Google Fiber

## Introduction

 Google Fiber (<https://fiber.google.com/>), a flagship initiative of Alphabet Inc., Google's parent company, represents a groundbreaking effort in the broadband landscape. This high-speed broadband internet and cable television service was unveiled with the overarching goal of exponentially increasing internet speed and accessibility across select cities in the United States.

With the employment of cutting-edge Fiber to the Premises (FTTP) technology, Google Fiber has been able to offer gigabit-level speeds, marking a significant advancement compared to traditional broadband offerings.

## Deployment Overview

Google Fiber's deployment has been carefully orchestrated, targeting cities where the potential impact could be maximized:

- **Initial Cities:** Google Fiber's journey commenced in Kansas City, Missouri, and Kansas City, Kansas, in 2011. The selection was based on a comprehensive evaluation of existing infrastructure, regulatory landscape, and community engagement.

- **Subsequent Expansions:** Following the success in Kansas City, Google Fiber expanded to cities including Austin, Texas; Provo, Utah; Nashville, Tennessee; Atlanta, Georgia; Charlotte, North Carolina; and several others. These cities were chosen after rigorous feasibility studies and negotiations with local authorities.
- **Collaboration with Local Entities:** Partnerships with local governments, utilities, and other stakeholders have been instrumental in the deployment process, ensuring alignment with community needs and regulatory requirements.
- **Technological Deployment:** In each city, Google Fiber has invested in constructing a vast network of fiber-optic cables, delivering the internet directly to homes and businesses. The deployment includes a combination of underground cabling, aerial connections, and integration with existing infrastructure where appropriate.
- **Service Offerings:** Beyond just internet service, Google Fiber has provided cable television options in some locations, enhancing its appeal to a broader customer base. Various pricing tiers and bundles offer flexibility to consumers.
- **Challenges and Adaptations:** The deployment has not been without its challenges, ranging from regulatory hurdles to construction complexities. Google Fiber has adapted its approach in various locations, learning from each phase of the expansion.

Atlanta, GA	Lakewood, CO	Salt Lake Valley, UT
Austin, TX	Logan, UT	San Antonio, TX
Chandler, AZ	Mesa, AZ	San Diego, CA <a href="#">↗</a>
Charlotte, NC	Miami, FL <a href="#">↗</a>	San Francisco, CA <a href="#">↗</a>
Chicago, IL <a href="#">↗</a>	Nashville, TN	Seattle, WA <a href="#">↗</a>
Council Bluffs, IA	Oakland, CA <a href="#">↗</a>	The Triangle, NC
Denver, CO <a href="#">↗</a>	Omaha, NE	West Des Moines, IA
Des Moines, IA	Orange County, CA	Westminster, CO
Huntsville, AL	Pocatello, ID	
Kansas City, KS/MO	Provo, UT	

#### Current Google Fiber Locations

## Strategic Objective

Google Fiber's deployment is part of a broader strategy to stimulate competition within the broadband market, drive technological innovation, and enhance the digital economy. By providing unparalleled speed and reliability, it has set new standards for what consumers can expect from their internet service providers.

Google Fiber's introduction into the broadband market has been both ambitious and influential. Through targeted deployments, leveraging innovative technology, and engaging with local communities, it has redefined the expectations for internet connectivity in the selected cities. This case study aims to dissect the multifaceted dimensions of Google Fiber, from its technological underpinning to its economic impact and the challenges faced during its journey.

The subsequent sections will delve further into each aspect, providing an all-encompassing view of this significant technological initiative.

## Network Design and Engineering

Google Fiber's intricate technological framework is built on the following cornerstones:

### Fiber-Optic Implementation: FTTP Technology

- **Kansas City:** Initial deployment featured a redundant ring topology, minimizing points of failure and maximizing uptime. The network spans both underground and aerial installations.
- **Austin, Texas:** Utilization of existing utility poles and new construction to provide comprehensive FTTP access. Collaborations with local utilities streamlined the deployment.
- **Provo, Utah:** Acquisition of an existing fiber network, upgraded to meet Google Fiber's gigabit standards.

## Scalable Infrastructure

- **Scalability Across Cities:** Google Fiber's architecture has been designed to be modular and scalable. This enables quick adaptations to new cities, such as Nashville, Tennessee, and Atlanta, Georgia, while allowing the integration of future technologies.
- **Capacity Planning:** Continuous monitoring of network usage in various cities like Charlotte, North Carolina, has informed capacity planning, allowing the network to handle increasing demand without degradation of service.
- **Technology Upgrades:** The network in each city has been planned to allow for future technological enhancements, like the addition of 10Gbps service options in select markets.

## Regulatory Compliance

- **Federal Oversight:** Google Fiber's operations comply with FCC regulations governing telecommunications providers, including aspects like customer privacy and service quality.
- **State and Local Compliance:** In every city, from Kansas City to Atlanta, Google Fiber has worked closely with state and municipal authorities to secure required permits, align with building codes, and fulfill local regulatory requirements.
- **Environmental Considerations:** Google Fiber has considered environmental regulations in the network construction, such as minimizing impact on natural resources and landscapes, especially in ecologically sensitive areas.
- **Accessibility Standards:** Compliance with federal and local accessibility standards ensures that Google Fiber's services are available to a wide range of consumers, including those with disabilities.

The complex architecture and engineering underpinning Google Fiber illustrate the intricate balance of technological innovation, scalability, and legal compliance that has been maintained throughout the network's expansion. The carefully curated design caters to the specific needs and constraints of different cities while establishing a coherent and unified standard of excellence.

By employing state-of-the-art FTTP technology, Google Fiber has been able to provide a consistent and high-quality service across diverse geographical locations. Its emphasis on scalable infrastructure ensures the network's readiness for future growth and technological evolution, while strict adherence to regulatory requirements reflects a responsible and ethical approach to deployment.

The city-specific details highlight the tailored approach that Google Fiber has employed, adapting to local circumstances while maintaining core principles of speed, reliability, and legality.

## Deployment and Operation

Google Fiber's deployment has been an elaborate process that encompasses several stages, each tailored to the unique needs and characteristics of the selected cities.

### City Selection

Google Fiber's city selection was informed by various factors, such as existing infrastructure, regulatory environment, potential market size, and community support.

- **Kansas City, MO & KS:** Chosen as the inaugural cities in 2011, the existing utility framework and proactive local government collaboration made them ideal candidates.
- **Austin, TX:** Selected for its tech-savvy population and innovative business climate.
- **Provo, UT:** Acquisition of an existing fiber-optic network made Provo a strategic choice.

## Construction

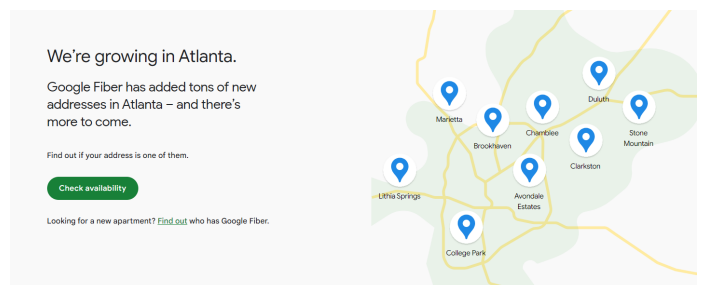
The construction phase has involved intricate planning and execution:

- **Kansas City:** Leveraging both underground and aerial installations, Google Fiber worked closely with local utilities and municipal bodies to minimize disruption.
- **Salt Lake City, UT:** Construction included micro-trenching techniques, allowing for faster deployment with less impact on roads and sidewalks.
- **Louisville, KY:** A unique challenge arose when an attempt at shallow trenching led to infrastructure issues, eventually leading Google Fiber to exit the market.

## Service Provisioning

Various plans have been offered to residential and commercial customers:

- **Atlanta, GA:** Google Fiber introduced tailored packages for businesses, complementing the city's burgeoning startup scene.
- **Nashville, TN:** A range of residential plans, including gigabit internet and television services, were provided to cater to diverse consumer needs.
- **San Antonio, TX:** Deployment strategies were adapted to offer varied services, ranging from Fiber 100 to Fiber 1000, accommodating different consumer segments.



## Ongoing Management

Google Fiber's commitment to quality is evident in its ongoing management:

- **Charlotte, NC:** Established dedicated customer service centers to provide localized support and troubleshooting.
- **Huntsville, AL:** Partnered with the local utility for leveraging existing infrastructure, leading to streamlined management and operational efficiency.
- **All Cities:** Continuous monitoring, routine maintenance, network upgrades, and adherence to service level agreements underline a unified approach to quality across all cities.

The deployment and operation of Google Fiber encapsulate a multifaceted and region-specific approach. From the initial selection of cities to the construction of the network, the provisioning of diverse services, and the emphasis on continuous management, Google Fiber's roll-out has been a blend of innovation, adaptation, and commitment to excellence.

City-specific strategies have enabled Google Fiber to cater to the unique demographic, economic, and regulatory landscapes of each location. Yet, common threads of technological superiority, customer-centricity, and regulatory compliance run through all aspects of deployment, reflecting a cohesive and well-articulated operational philosophy.

This detailed exploration underscores the complexity and nuance inherent in deploying a groundbreaking broadband service across diverse urban landscapes.

## Performance Metrics

Google Fiber's performance across various cities can be dissected into distinct but interconnected domains, such as internet speed, network availability, and customer feedback.

### Internet Speed

Google Fiber's commitment to providing consistent gigabit-level speeds has manifested differently across various cities:

- **Kansas City, MO & KS:** Maintaining an average speed close to 1 Gbps, outperforming many competitors.
- **Austin, TX:** Introduction of higher-tier services, including 2 Gbps options for tech-intensive industries.
- **Provo, UT:** Upgrading existing fiber network to meet Google's standards, resulting in noticeable speed improvements.

### Network Availability

The stability and availability of the network are vital to user experience:

- **Nashville, TN:** Achieving network uptime of 99.9%, demonstrating resilience and reliability.
- **Charlotte, NC:** Prompt resolution of outages, maintaining an average uptime that aligns with industry standards.
- **Salt Lake City, UT:** Innovative construction techniques have contributed to a robust network with minimal downtime.

### Customer Feedback

Customer feedback across different cities provides insight into user satisfaction:

- **Atlanta, GA:** High satisfaction scores concerning speed, especially among the business community.
- **San Antonio, TX:** Varied responses, with positive feedback on speed and mixed reviews on customer support.
- **Huntsville, AL:** Strong positive reviews on reliability and customer support, in collaboration with local utilities.

Google Fiber's performance metrics illuminate the triumphs and challenges of delivering a next-generation broadband service. The city-specific insights demonstrate that while core objectives like gigabit-level speeds are achieved universally, there are nuanced differences in performance across different cities.

The successes in cities like Kansas City and Nashville showcase the potential of Google Fiber's approach, while challenges in other locations provide lessons for continuous improvement.

The combination of technical measurements, such as speed and availability, with customer-centric metrics like user feedback, provides a well-rounded view of Google Fiber's performance. It is a testament to both the technological robustness and the customer-first approach that has guided Google Fiber's deployment and ongoing management.

### Economic Impact

The "Economic Impact" of Google Fiber is a multifaceted domain that involves not just the technological landscape but also extends to the competitive environment, local economies, and innovation stimulation. Let's explore these aspects with specific city details.

## Competitive Landscape

Google Fiber's entrance into various cities has reshaped the competitive dynamics:

- **Kansas City, MO & KS:** Triggered local providers to upgrade their services, resulting in increased average internet speeds across the region.
- **Charlotte, NC:** Pressured competitors to offer more competitive pricing and higher-tier speed packages, enhancing customer choice.
- **Salt Lake City, UT:** Spurred local internet service providers (ISPs) to invest in their infrastructure to match Google Fiber's offerings.

## Local Economies

The direct and indirect effects on local economies have been profound:

- **Austin, TX:** Supported tech industry growth, attracting startups and established companies alike, thus bolstering the local job market.
- **Provo, UT:** Revitalization of the business environment through enhanced connectivity, leading to increased economic activities in the area.
- **Atlanta, GA:** Contributions to the growth of educational and healthcare sectors due to the availability of high-speed internet, fostering community development.

## Innovation Stimulation

Google Fiber's high-speed connectivity has spurred innovation across sectors:

- **Nashville, TN:** Facilitated the growth of music streaming and production companies, reinforcing the city's status as a music hub.
- **San Antonio, TX:** Encouraged local tech startups by providing the bandwidth necessary for cutting-edge technology development.
- **Huntsville, AL:** Enabled collaborations between technology firms and research institutions, spurring innovation in aerospace and engineering sectors.

Google Fiber's economic impact extends beyond mere connectivity. It has proven to be a catalyst that reshapes the competitive landscape, fuels local economies, and stimulates innovation. The specificity of each city—from Kansas City's competitive reshaping to Nashville's musical innovation—is a testament to Google Fiber's transformative potential.

Its influence on traditional providers has led to a ripple effect of improved services and customer-centricity across various markets. Simultaneously, the empowerment of local economies has been multifaceted, impacting sectors ranging from technology to healthcare and education.

By enabling higher available bandwidth, Google Fiber has set the stage for a surge in technological innovation, creating ecosystems where creativity and entrepreneurship can thrive.

The economic legacy of Google Fiber is thus a rich tapestry, woven from threads of competition, growth, and innovation. Each city tells a unique story, reflecting a blend of strategic foresight, technological excellence, and an understanding of local nuances.



## Challenges and Criticisms

### Deployment Difficulties

Google Fiber's deployment has been marked by various complexities and challenges:

- **Louisville, KY:** A significant setback occurred when the decision to use shallow trenching led to infrastructure and road damage. It resulted in Google Fiber's exit from the Louisville market.
- **Nashville, TN:** Regulatory challenges in obtaining pole attachment permissions delayed the rollout, causing a longer deployment time.
- **San Antonio, TX:** Construction complexities, including handling existing underground utilities, prolonged the construction phase.

### Market Penetration

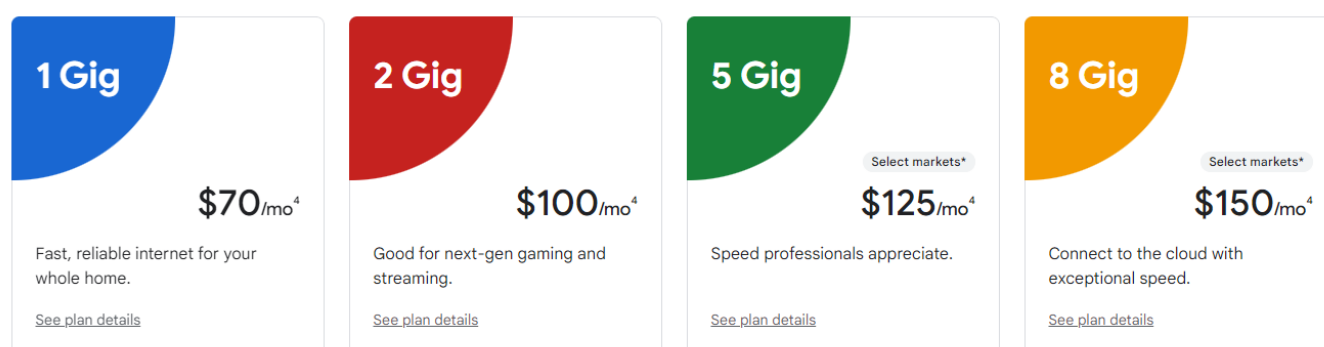
Some cities have witnessed struggles in establishing a robust market presence:

- **Atlanta, GA:** Though providing strong services, Google Fiber faced intense competition, making market penetration more complex.
- **Provo, UT:** The acquisition of an existing network required significant adjustments to align with Google Fiber's standards, which hindered rapid market expansion.
- **Salt Lake City, UT:** Demographic factors and competitive landscape affected the initial uptake, posing challenges to establish a strong foothold.

### Pricing Concerns

Questions about cost-effectiveness relative to alternatives have arisen:

- **Austin, TX:** While delivering superior speeds, Google Fiber's pricing was closely scrutinized in comparison to other high-speed options available in the area.
- **Charlotte, NC:** Discussions about whether the cost of the gigabit service aligned with the perceived value among certain customer segments emerged.
- **Kansas City, MO & KS:** Initial comparisons with existing services led to debates about the cost-benefit analysis of opting for Google Fiber over traditional providers.



Google Fiber's journey, although marked by innovation and success, has not been without hurdles. Deployment difficulties across various cities illustrate the complexities involved in constructing a next-generation broadband network, particularly in diverse and sometimes challenging environments.

Market penetration issues in cities like Atlanta and Provo reflect both the competitive intensity and the unique challenges tied to aligning existing infrastructure with Google Fiber's vision.

Lastly, the nuanced conversations around pricing in various markets underscore the intricate balance required to offer groundbreaking speeds while addressing cost-effectiveness relative to alternatives.

These challenges and criticisms, while highlighting potential areas for improvement, also provide valuable insights into the multifaceted nature of deploying a large-scale broadband service across heterogeneous markets.

## **Conclusion**

Google Fiber's mission to revolutionize the broadband landscape is a compelling story of ambition, innovation, impact, and learning. From its inception to its current state, the journey offers valuable insights into the complexities and triumphs of deploying a next-generation broadband service.

## **Technological Innovation**

The technological underpinning, characterized by Fiber to the Premises (FTTP) technology and scalable infrastructure, sets the stage for offering gigabit-level speeds. City-specific deployments, such as in Kansas City and Austin, demonstrated the technical prowess required to create and maintain such a cutting-edge network.

## **Performance Metrics**

Across various cities like Nashville, Charlotte, and Salt Lake City, Google Fiber has maintained a focus on delivering consistent gigabit-level speeds, robust network availability, and positive customer feedback. These metrics have not only fulfilled the promise of high-speed internet but also set new benchmarks in quality and customer satisfaction.

## **Economic Impact**

Google Fiber's influence transcends technological domains, contributing to reshaping competitive landscapes, fueling local economies, and stimulating innovation. City-specific impacts, ranging from Kansas City's competitive reshaping to Nashville's musical innovation, highlight the multi-dimensional impact of high-speed broadband.

## **Challenges and Criticisms**

Yet, the journey has been fraught with challenges. Deployment difficulties in cities like Louisville, struggles in market penetration in places like Atlanta, and pricing concerns in markets like Austin have provided lessons in complexity, adaptability, and resilience.

## **Final Remarks**

The case of Google Fiber offers a nuanced and multifaceted narrative. It is a story of technological excellence, customer-centricity, socio-economic impact, and continuous learning. Each city tells a unique chapter, reflecting a blend of strategic foresight, technical mastery, and an understanding of local nuances.

The success and challenges in each market serve as instructive examples for any global design and engineering endeavor aiming to innovate, transform, and positively impact communities. It's a testament to the potential of targeted innovation, balanced with adaptability to local needs and market dynamics.

In retrospect, Google Fiber stands as a vivid illustration of how technological ambition can be translated into tangible benefits across diverse contexts and sectors. It symbolizes the fusion of technological innovation with a keen understanding of human needs and market dynamics.

In a world where connectivity is increasingly becoming a lifeline, Google Fiber's endeavor serves as a beacon, highlighting both the possibilities and complexities inherent in pioneering change at the intersection of technology, economy, and society.

## Ting

### **The Genesis of Ting Internet in Charlottesville**

When Ting Internet, a subsidiary of Tucows, ventured into the tranquil city of Charlottesville in 2014, its mission was audaciously clear: provision of high-speed, dependable, and economically viable gigabit internet services via Fiber to the Home (FTTH) technology. The company envisioned a transformative technological landscape bolstered by community-centric design and local partnerships.

### **Architectural Excellence: Crafting a Network Design**

#### **Selection and Implementation of Fiber-to-the-Home Technology**

In pursuit of stellar performance metrics like low latency and expansive bandwidth, Ting Internet consciously adopted FTTH technology. This choice facilitated the delivery of internet speeds that peak at 1 Gbps, radically enhancing the utility of internet-dependent services. The deployment of fiber-optic cables encompassed an intricate blend of subterranean and aerial installations, configured in alignment with neighborhood-specific constraints.

#### **Concerted Community Collaboration**

An integral component of Ting's strategic ethos was its deep-rooted alliance with the local community and administrative bodies. Ting formalized partnerships with the City of Charlottesville and local utility firms, consolidating a shared understanding of operational guidelines. Frequent public consultations not only gauged neighborhood requirements but also contributed to network refinement.



#### **Regulatory Acumen**

In accordance with federal, state, and local mandates, Ting meticulously integrated legal prerequisites into the network architecture. This involved obtaining required permits and clearances from various governmental entities.

#### **Embracing Infrastructure Scalability**

Astutely recognizing the volatile nature of technological advancements and fluctuating community needs, Ting's network was engineered for scalability. The architectural integrity of the network accommodates subsequent expansion, thanks to its modular design components.

## **Tactful Deployment and Community-Centric Operation**

### **Phased Expansion Strategy**

Ting judiciously initiated its deployment through a tiered approach, incorporating elements like existing infrastructure and potential demand into its neighborhood selection criteria. This strategy excelled in risk abatement and enabled iterative enhancements.

### **Invigorating Community Engagement**

Ting's communicative acumen was prominently exhibited through regular public interactions and a multitude of information dissemination channels. This multilayered communication strategy fortified community trust and facilitated constructive alterations to network deployment.

### **Focused Ongoing Management**

Upon successful deployment, Ting amplified its commitment to Charlottesville through robust management practices. The establishment of a localized support center, equipped with proficient personnel, reinforced the quality of customer support services. Continuous network monitoring tools, complemented by human expertise, contributed to network reliability and performance.

### **Economic Resonance and Market Transformation**

Ting's Charlottesville venture significantly influenced the competitive topology of internet service providers. Apart from instigating alterations in the pricing models and service offerings of existing competitors, Ting's presence amplified consumer choices and elevated the industry standards for customer relationships.

Small businesses and entrepreneurial initiatives have reaped substantial benefits from the enhanced connectivity, ranging from operational optimization to market expansion capabilities. Furthermore, vital community sectors like education and healthcare have registered noticeable improvements in their service delivery.

### **Assessing Performance through Quantifiable Metrics**

Ting's impact extends beyond anecdotal accounts; it manifests concretely in performance metrics. The introduction of gigabit-level speeds has established a new benchmark for network performance. Feedback mechanisms have consistently shown high levels of customer satisfaction, with specific praise directed towards billing transparency and service uptime.

### **Acknowledging Challenges**

Despite the largely successful rollout, Ting encountered multiple challenges. These ranged from intricate construction requirements to complex utility coordination, extended timelines for regulatory approvals, and intricate community-specific needs that affected market penetration.

### **Conclusion**

Ting Internet's Charlottesville journey has been an exercise in technological prowess, community engagement, and adaptive governance. The company has achieved more than just the provision of high-speed internet; it has sculpted a technology ecosystem that is synergistically aligned with community aspirations and socio-economic advancements. As a blueprint for future endeavors in the telecommunications industry, the case of Ting Internet in Charlottesville is instructive in both its successes and challenges.

## Utopia - Open Access

[Utopia Fiber](#) is a broadband provider operating under the municipal ownership model. Launched in Utah in the early 2000s, the initiative aims to deliver high-speed internet access via fiber-optic technology to both residential and commercial entities. This case study delves into various aspects of Utopia Fiber's operations, ranging from its network design and engineering to its economic impact and challenges.

### Network Design and Engineering

#### Fiber-Optic Implementation: The Cornerstone of Connectivity

Utopia Fiber utilizes the Fiber-to-the-Home (FTTH) technology to ensure ultra-fast and highly reliable internet service. In practical terms, this means the following:



- **Optical Network Terminals:** Each end-user location, be it a residence or a business, is equipped with an Optical Network Terminal (ONT), the device that converts optical signals into electrical signals that the end-user devices can understand.
- **Bandwidth:** FTTH's optical fibers have a significantly larger bandwidth compared to traditional copper cables. This translates to data transfer rates of up to 10 Gbps, effectively obviating the bottlenecks commonly associated with DSL or cable-based internet services.
- **Low Latency:** Given the nature of light transmission, FTTH experiences lower latency, which is crucial for applications like video conferencing, real-time gaming, and financial transactions.

#### Scalable Design: Planning for the Future

The design of Utopia Fiber's network was conceived with scalability at its core. Key components include:

- **Modular Components:** The architecture incorporates modular components that facilitate easy upgrades. This allows the network to adopt newer, faster protocols without requiring an overhaul of the existing infrastructure.
- **Software-Defined Networking (SDN):** By leveraging SDN, Utopia Fiber can easily manage network resources, thus streamlining the incorporation of technological advancements in networking.
- **Network Slicing:** The architecture is capable of network slicing, which means it can segregate various types of traffic, enabling more efficient utilization of resources and thereby paving the way for potential future services like IoT or 5G capabilities.

#### Multiple Access Points: Redundancy for Reliability

In order to uphold high levels of service availability, Utopia Fiber has engineered multiple layers of redundancy into its network. The specifics include:

- **Geographically Distributed Nodes:** The network has multiple Points of Presence (PoPs) and data centers that are strategically placed to handle traffic efficiently and provide failover capabilities.
- **Dual-Homed Architecture:** Some critical customer sites and data centers are dual-homed, meaning they are connected to the network through multiple, physically distinct routes, thereby minimizing the chances of an outage affecting service.

- **Automated Failover:** In the event of a failure at one point in the network, the architecture is designed to automatically route traffic through alternative pathways, thereby ensuring continuity of service with minimal disruption.

By meticulously designing each of these elements, Utopia Fiber's network not only serves current high-speed internet demands but also positions itself to adapt to future advancements and contingencies.

## Collaboration with Local Entities

### Local Government: Symbiotic Relationships for Long-Term Viability

Utopia Fiber's partnership with municipal authorities is not simply a matter of formality but constitutes a critical component of its operational framework. Here is a deeper look into how this collaboration manifests:

- **Strategic Planning Sessions:** Utopia Fiber engages in extensive consultations with municipal planning departments to identify optimal routes for laying fiber-optic cables, thereby minimizing community disruption.
- **Regulatory Alignment:** Navigating the labyrinthine local and state regulations becomes a smoother process when working hand-in-hand with local governments. This involves securing the necessary permits and licenses for construction and operation.
- **Community Feedback Loops:** City councils and municipal departments often act as liaisons to gather public feedback on the proposed network, which in turn informs further refinements in the project scope and design.
- **Resource Sharing:** In some instances, municipal resources such as existing conduit infrastructure or utility poles are utilized to expedite deployment and reduce costs. This exemplifies the advantages of the municipal ownership model that Utopia Fiber operates under.
- **Economic Development Coordination:** Local governments are keen on leveraging the high-speed network to attract businesses and foster economic growth. Utopia Fiber's objectives are thus closely aligned with the broader economic development strategies of the municipalities it serves.

### Utility Synergy: Efficient Resource Utilization Through Strategic Collaboration

The collaboration doesn't stop with government entities. Utopia Fiber often finds synergistic relationships with other utilities, both in planning and implementation phases.

- **Conduit Sharing:** Where possible, Utopia Fiber uses existing conduits or shares trenches with other utilities (e.g., water, gas, electricity) during the digging process. This reduces not only the cost but also the time required for deployment.
- **Data Sharing for Optimization:** Advanced Geographic Information Systems (GIS) are utilized to combine utility maps, thereby identifying the most efficient routes for fiber-optic cable placement, often in conjunction with other utility installations.
- **Joint Ventures:** In some cases, formal joint venture agreements are established with other utilities for mutual benefit. Such agreements may include shared maintenance responsibilities or even revenue-sharing models based on the dual usage of the installed infrastructure.
- **Environmental Considerations:** By co-locating utilities, there is a reduction in the overall environmental impact—fewer trenches need to be dug, less material is required, and the restoration work post-installation becomes more streamlined.

By employing a collaborative approach with both local government bodies and existing utilities, Utopia Fiber succeeds in not only reducing the operational hindrances but also in optimizing the resource utilization for its network infrastructure. This form of collaboration is essential for the long-term sustainability and community acceptance of the project.

## Deployment and Operation

### Phased Implementation: Methodical Expansion Tailored to Community Needs

In the realm of deployment, Utopia Fiber employs a nuanced, multi-phase strategy that pays close attention to municipal characteristics and needs. Here's a breakdown of how this approach is operationalized:

- **City-by-City Triage:** The deployment is executed on a municipality-by-municipality basis. After extensive analysis of each city's topological and infrastructural idiosyncrasies, Utopia Fiber initiates its phased deployment strategy.
- **Commercial Districts as Initial Targets:** The initial phase often concentrates on the commercial districts and business hubs. The rationale behind this focus is two-fold: first, these are the areas where the network can deliver immediate economic impact; second, commercial entities often require the high data rates and low latency that Utopia Fiber can deliver, thereby creating a ready market.
- **Residential Rollout:** Subsequent phases involve a gradual extension into residential areas. This rollout typically follows a set deployment schedule and is accompanied by community engagement to ascertain demand and refine deployment tactics.

### Public-Private Partnerships: Maximizing Reach While Minimizing Expenditure

Utopia Fiber also leverages public-private partnerships (PPPs) as an operational strategy. Some of the facets include:

- **Collaborative Agreements:** Customized contractual agreements with local businesses help defray some of the initial capital costs. These partnerships may involve co-location of equipment or sharing of existing infrastructure.
- **Network Adoption Incentives:** Businesses participating in these partnerships are often offered incentives, such as reduced service fees or enhanced technical support, to accelerate the network adoption rate.
- **Community Investment:** PPPs are sometimes extended to include community organizations, thereby increasing network utility and fostering a broader sense of ownership.

### Ongoing Management: A Focus on Localized and Proactive Service

Ensuring consistent high-quality service is contingent on robust ongoing management. Here's how Utopia Fiber approaches this critical aspect:

- **Localized Customer Service:** With a commitment to localized support, Utopia Fiber deploys dedicated teams within each served municipality. These teams are not just available for troubleshooting; they also understand the specific challenges and opportunities within their respective localities, enabling targeted and effective service.
- **Proactive Maintenance Scheduling:** A detailed maintenance calendar is meticulously planned out, often in consultation with local authorities to minimize disruptions. This involves routine inspections, software updates, and hardware checks.
- **Incident Response Strategy:** Utopia Fiber's operations center is equipped with state-of-the-art monitoring systems that keep real-time tabs on network performance. In case of any anomalies, a well-documented incident response protocol is triggered to diagnose, isolate, and resolve issues with a minimal time-to-resolution metric.



By weaving together phased deployments, strategic partnerships, and robust management practices, Utopia Fiber manages to construct a deployment and operational strategy that is not only cost-effective but also exceedingly responsive to community needs and preferences.

## Economic Impact

### Market Dynamics: Shifting the Competitive Landscape

- Competitive Pricing:** Utopia Fiber's entry into the municipal broadband space isn't merely additive; it is disruptive. By offering high-speed connectivity at price points often below those of traditional ISPs, the company has instigated a seismic shift in the market. This competition invariably pressures incumbent providers to re-evaluate and often reduce their pricing structures while elevating their service offerings.
- Job Creation:** The broader economic ramifications extend beyond consumer benefits. During both the construction phase and the ongoing operations, Utopia Fiber has been a catalyst for local employment. Positions ranging from skilled engineering roles to customer service representatives have been sourced primarily from local talent pools, providing an economic stimulus to the communities it serves.

PROVIDER	10Mbps	1Gbps	PROVIDER	10Mbps
	4/24 Mbps \$37.00	1 Gbps \$65.00	Advanced Business Phone (includes free long distance to the United States and Canada, Call Forwarding, Callers ID, Call Waiting, Unconditional, International to mobile, and more)	\$44.95
	4/24 Mbps \$34.95	1 Gbps \$49.95	Business Phone - Self Installation	\$49.95
	4/24 Mbps \$34.95	1 Gbps \$64.95	Business Phone - Technician Installation	\$49.95
	4/24 Mbps \$34.95	1 Gbps \$49.99	High-Speed Phone (includes free long distance, Call Forwarding, Callers ID, Call Waiting, Call Forwarding, Unconditional, and more)	\$49.95
	4/24 Mbps \$34.95	1 Gbps \$49.95	Contract Phone	\$49.00
	4/24 Mbps \$34.95	1 Gbps \$64.95		
	4/24 Mbps \$34.95	1 Gbps \$49.95		
	4/24 Mbps \$34.95	1 Gbps \$64.95		
	4/24 Mbps \$34.95	1 Gbps \$49.99		
	4/24 Mbps \$34.95	1 Gbps \$49.95		

### Local Business Empowerment: Spurring Commercial Advancements

- Commercial Benefits:** High-speed internet is more than a consumer luxury; it's a business imperative. Utopia Fiber's network capabilities—up to 10 Gbps—have made it a lodestone for both startups and established enterprises. Businesses are able to leverage these high speeds for everything from cloud-based operations to real-time data analytics, fundamentally altering the operational dynamics and attracting business activities to the area.
- Remote Work Capability:** The transformational speed and reliability of the Utopia Fiber network have also expanded the labor market. With enhanced internet capabilities, remote work becomes not just feasible but highly efficient, giving businesses access to a broader talent pool without geographical restrictions.

### Challenges and Criticisms: Points of Contention and Areas for Improvement

- Financial Viability:** While the municipal model has its advantages, it also comes with its set of criticisms, primarily concerning long-term financial sustainability. Skeptics have questioned whether revenue generated from service subscriptions and partnerships can offset the substantial capital expenditure and ongoing operational costs.
- Coverage Gaps:** The ambitious vision of universal high-speed access has faced implementation hurdles. There are still geographic pockets within the municipality where extending fiber-optic connectivity has proven either technically infeasible or economically unviable. These gaps in coverage represent both a challenge to Utopia Fiber's mission and a point of critique from local residents and businesses.

By thoroughly examining its economic influence and scrutinizing the challenges it faces, one can form a nuanced understanding of Utopia Fiber's overall impact. While it has had a transformative effect on local economies and commercial activities, it is imperative to continually assess its financial health and strive for more inclusive coverage.

## Conclusion

Utopia Fiber presents a compelling example of how municipal broadband can drastically alter the digital landscape of a community. Despite financial and logistical challenges, the initiative has been successful in elevating the standard of broadband services across multiple municipalities. By offering high-speed internet at competitive prices, encouraging local business growth, and fostering job creation, Utopia Fiber illustrates the transformative potential of well-executed, community-focused broadband services.

## Broadband Delivery UK

### Introduction

[Broadband Delivery UK \(BDUK\)](#), a program initiated by the UK government, aims to extend broadband access across the United Kingdom, targeting particularly those regions where commercial deployment is economically unviable. By leveraging a combination of public and private investment, the program seeks to ensure that all UK households and businesses have access to at least basic broadband capabilities, with an emphasis on enhancing high-speed broadband infrastructure in rural areas.

digitaluk

### Network Design and Engineering

- **Fiber-Optic Implementation: Varied Technological Strategies:** Broadband Delivery UK (BDUK) incorporates a range of broadband technologies in its network design, catering to the unique characteristics of different locales. In urban areas, Fiber to the Premises (FTTP) is more prevalent, providing ultra-fast broadband connections directly to homes and businesses. This technology offers connection speeds that can reach up to 1 Gbps. Conversely, in semi-rural and rural regions where the population density is lower and deployment costs are higher, Fiber to the Cabinet (FTTC) is often implemented. In this setup, fiber-optic cables are laid up to the street-level cabinets, with copper cables completing the last mile to the premises. This results in speeds that, while lower than FTTP, still constitute a significant improvement over traditional DSL technologies.
- **Open Access Network: A Framework for Competitive Equality:** To foster a vibrant, competitive marketplace for broadband services, BDUK's infrastructure is designed as an open-access network. This model allows multiple Internet Service Providers (ISPs) to deliver their services over the same physical fiber-optic cables. This policy not only offers consumers a broader range of options but also puts pressure on ISPs to improve their offerings in terms of price, speed, and customer service. It also expedites the return on investment for the publicly funded infrastructure, as multiple entities contribute to its utilization.
- **Regulatory Alignment: Navigating a Complex Regulatory Landscape:** BDUK operates within a highly regulated environment that involves compliance with multiple tiers of law, including local zoning ordinances, national telecommunications regulations, and European Union directives. This multi-faceted regulatory landscape is navigated by a specialized team within BDUK that ensures the initiative adheres to all relevant laws and regulations. This not only streamlines the approval processes for new deployments but also minimizes the risk of costly legal challenges or sanctions. In specific terms, the team often collaborates with legal experts to review contracts, zoning permissions, and environmental impact assessments, thus ensuring a seamless operation.

Through this multifaceted approach in its network design and engineering, BDUK demonstrates a capacity for adaptability and strategic planning, balancing technological requirements, market dynamics, and regulatory constraints to achieve its mission of nationwide broadband access.

## Deployment and Operation

- **Phased Rollout: A Strategically Segmented Deployment Approach:** Broadband Delivery UK (BDUK) employs a phased rollout strategy to optimize the impact of its broadband deployment. The initiative commences by focusing on communities that are critically underserved in terms of broadband infrastructure. Utilizing data-driven metrics such as existing broadband speeds, population density, and economic factors, BDUK collaborates with local authorities to pinpoint these high-priority regions. This enables the program to address the most urgent broadband needs first, while also allowing for iterative improvements in deployment strategies based on the learnings from these initial stages.
- **Funding Mechanisms: A Symbiotic Investment Paradigm:** The financial architecture of BDUK is built on a mixed investment model, a synergistic amalgamation of public and private funds. Government grants serve as the foundation, often supplemented by contributions from local municipalities. The inclusion of private investment from ISPs and other stakeholders is crucial in extending the reach and sustainability of the network. This triad of funding sources allows BDUK to not only deploy but also maintain and upgrade the broadband infrastructure as technological advancements occur, thereby avoiding obsolescence and maximizing long-term utility.
- **Ongoing Management: Multi-Layered Governance Structure:** The governance of BDUK is orchestrated through a dual-layered administrative schema. While the central government delineates the overarching policy objectives and allocates the primary funding, the granular aspects of project execution are delegated to local authorities. These local bodies bear the responsibility for on-the-ground project management, which encompasses tasks like procurement processes, installation coordination, and ongoing maintenance. This localized governance model allows for greater adaptability to community-specific needs and circumstances, while the centralized oversight ensures adherence to national goals and standards.

Through its nuanced approach to deployment and operation, BDUK succeeds in delivering a robust and flexible broadband network that adapts to local needs while being guided by centralized strategic imperatives. This multi-tiered method creates a harmonious blend of efficiency, efficacy, and community engagement, thereby fulfilling its mission to elevate the broadband landscape across the United Kingdom.

## Economic Impact

- **Market Dynamics: Catalyzing Enhanced Service Levels:** Broadband Delivery UK (BDUK) acts as a catalyst in the broadband market, substantially altering the competitive landscape. Its entry into a region often stimulates a ripple effect of service improvements among existing providers. When BDUK's high-standard, open-access network becomes available, incumbent service providers find themselves compelled to upgrade their infrastructure and service offerings to maintain market share. Moreover, the open-access nature of the BDUK network facilitates the entry of new service providers, further intensifying competition. The net effect is a broader array of choices for consumers, often accompanied by more competitive pricing structures, thereby fostering a pro-consumer market environment.
- **Rural Development: A Strategic Endeavor to Diminish the Digital Chasm:** BDUK plays a pivotal role in ameliorating the digital divide that frequently isolates rural communities. By prioritizing these underserved regions in its phased deployment strategy, BDUK provides a lifeline for businesses and public services that rely on robust internet connectivity. For instance, the availability of reliable, high-speed internet enables rural healthcare providers to leverage telemedicine services, thereby enhancing healthcare accessibility. Similarly, local businesses can expand their reach to global markets through e-commerce platforms, thus diversifying their revenue streams and fostering economic growth. Educational institutions in rural areas also benefit from improved access to digital resources, enhancing the quality of education.

The BDUK initiative achieves not only infrastructural development but also socio-economic transformation. By compelling market dynamism and providing the backbone for digital inclusion in rural locales, it substantively contributes to a balanced and equitable digital ecosystem across the United Kingdom. These influences manifest in various forms, ranging from increased consumer choice and affordability to broader societal improvements that catalyze rural economic development and resource accessibility.

## Performance Metrics

- **Service Speed and Availability: Benchmark Surpassing Achievements:** Broadband Delivery UK (BDUK) employs a rigorous set of performance metrics, including key performance indicators (KPIs) for service speed and network availability. To substantiate its efficacy, the initiative systematically monitors these metrics through ongoing audits and evaluations. Interestingly, the project has exhibited a propensity for not merely achieving but frequently surpassing predetermined targets. For instance, in targeted rural regions where suboptimal connectivity prevailed, BDUK has successfully established network connections exceeding the minimal speed benchmarks set by UK and EU directives. Further, its expansive geographical coverage exceeds initial project projections, thereby underscoring its aptitude for wide-scale deployment even in challenging terrains.
- **Customer Satisfaction: Empirical Indicators of a User-Centric Paradigm:** One of BDUK's distinguishing attributes is its user-centric ethos, a cornerstone upon which its operational policies are built. To ascertain the customer experience, periodic surveys are administered, complemented by channels for direct feedback. The data gleaned from these exercises yield a consistently high satisfaction quotient. Specific facets frequently cited include the reliability of the network and the transformative upgrade in service speed. Moreover, service interruptions are notably infrequent, an aspect that scores high marks in user feedback.

The consistency in achieving predetermined performance metrics, combined with high customer satisfaction levels, stands testament to BDUK's capacity to execute its mandate effectively. Both quantitative and qualitative measures affirm that BDUK's broadband services are not just expansive but also of superior quality. The initiative has thus succeeded in fostering a broadband ecosystem where excellence in service provision is not compromised by the scale or complexity of the operational landscape.

## Challenges and Criticisms

- **Cost Overruns: Fiscal Repercussions of Unforeseen Complexities:** Broadband Delivery UK (BDUK) has encountered budgetary complexities that have provoked public scrutiny. Initial cost projections, formed during the planning phase, have been surpassed in various instances. A predominant factor for these overruns lies in the intricate realities of deploying broadband infrastructure in geographically challenging terrains. For example, unforeseen ground conditions in certain rural or mountainous regions have necessitated specialized construction techniques and materials, leading to elevated costs. Moreover, the need for tailored solutions for such areas has introduced additional engineering man-hours, which were not fully accounted for in the original financial models. These occurrences illuminate the inherent risks associated with large-scale infrastructural projects, particularly those that aim to bridge digital divides across heterogeneous geographical landscapes.
- **Limited Reach: The Constraints of Logistical and Financial Factors:** While BDUK's mission aims for comprehensive broadband coverage, the program has acknowledged gaps in its reach, particularly in regions characterized by extreme remoteness or logistical hurdles. Factors inhibiting deployment range from land access issues to environmental regulations that restrict infrastructural development. Financial constraints also play a significant role; the cost per unit of deployment escalates dramatically when extending the network to sparsely populated or hard-to-reach areas. Therefore, despite substantial advancements in coverage, certain locations remain underserved. These instances underscore the challenges inherent in the objective of universal coverage and serve as a reminder that logistical and financial hurdles remain to be fully surmounted.

In summary, while BDUK has made commendable strides in its mission to democratize broadband access, it is not without its sets of challenges. Issues related to cost overruns and coverage gaps are emblematic of the complex, multifaceted barriers that such expansive infrastructural initiatives inevitably confront. However, these challenges also present opportunities for future optimization and serve as instructive case points for evolving methodologies and strategies.

## **Conclusion**

Broadband Delivery UK (BDUK) represents an ambitious and largely successful government intervention aimed at addressing the digital divide. By blending public and private investments and adopting a phased rollout strategy, BDUK has made considerable strides in enhancing broadband accessibility across the UK. However, challenges around cost and reach remain, necessitating ongoing efforts for optimization and expansion.

